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Dutch Say Soviet Moratorium ike South Africa's him ytenbach. Goma the Government author and publishe for your and others. Maximo and others at home belief to a linto exile. Won't Alter Stance on Missiles

By John Tagliabue New York Times Service

BONN - The Dutch government sees no reason to alter its stance on the stationing of cruise missiles on its soil as a result of a Soviet moratorium on the deployment of SS-20 missiles in Europe, a Durch Foreign Ministry spokesman has said.

The Soviet leader, Mikhail S. Gorbachev, announced Sunday that Moscow was freezing deploy-ment of medium-range missiles in Europe until November and challenged the United States to do the same. The White house dismissed

By Barbara Crossette

New York Times Service

its military presence in Southeast

Asia through the use of port and air

installations in Vietnam and Cam-

bodia, is now apparently trying to play a larger diplomatic role in the

Mikhail S. Kapitsa, the Soviet

news conference here last week that

Moscow was prepared to act as a

"guarantor" of peace in the region,

once the countries in the area

He supported Vietnam's call for

an international conference on

Indochina including such nations

as India, Sweden and Australia, as

well as neighboring countries. All

three maintain strong links with

Hanoi, India recognizes the Cam-

The Soviet initiative comes as the Association of Southeast Asian Nations, including Thailand, Malaysia, Singapore, Indonesia, Brunci and the Philippines, is trying to persuade the Reagan administra-

tion to take a more active role in the

region. ASEAN is also pressing

Hanoi to make gestures toward

Washington that could open the way for diplomatic relations be-

tween Vietnam and the United

States. Hanoi has repeatedly ex-

pressed interest in ties with Wash-

Mochtar Kusumaatmadja, who

have criticized the Soviet Union for

trying to divide the non-Commis-

The Soviet Union and Vietnam

have for some time fostered the

idea that Indonesia and, to a lesser

extent, Malaysia have been more

Cambodia. The Vietnamese have

portrayed Thailand, which has tak-

en the hardest line against Hanoi,

as the problem, largely because of its direct involvement in the con-

On this trip, Mr. Kapitsa has been urging ASEAN nations to ac-

cept Hanoi's formula for a Cambo-

dian solution. He said at a news

conference here that he believed

several ASEAN nations were mov-

Hanoi's position was outlined in

Laos. This alluded to the "irrevers- border.

a statement issued in Ho Chi Minh

City in January by the foreign min-isters of Vietnam, Cambodia and

ing toward that position.

nist ASEAN bloc.

Several ASEAN leaders, includ-

bodian government.

reached agreement on Cambodia

Soviet Diplomatic Effort

JAKARTA - The Soviet withdrawal of Vietnamese troops

Union, which has been increasing contingent on the elimination of

deputy foreign minister, who has bodian resistance coalition. Viet-

been on a monthlong tour of nam still has more Southeast Asian capitals, said at a troops in Cambodia.

In Southeast Asia Seen

had a 10-1 advantage in missile the Dutch deadline. In The Hague, strength in Europe. The Netherlands is the only

to the North Atlantic Treaty Orga-ment's decision. nization to accept medium-range U.S. nuclear weapons. Under current arrangements, the government is scheduled to decide in November cruise missiles on its soil, according to a 1979 NATO decision. Foreign Minister Hans van den Broek is scheduled to fly to Moscow on Tuesday to elaborate the Dutch position to Soviet leaders.

The timing of the Soviet moratothe Soviet move as insufficient, say-ing that the Soviet Union already rium, which is to end in November, is thought possibly to be related to

ibility" of the military and political

The Khmer Rouge under Pol

Pot, remnants of the Cambodian

Communist government removed

by the Vietnamese in 1979, are the

most powerful fighting force in the

three-part, anti-Vietnamese Cam-

nam still has more than 160,000

Prince Norodom Sihanouk, a

former Cambodian leader who is

president of the resistance coali-

tion, responded to Hanoi's condi-tion for withdrawal at a news con-

ference in Bangkok in February.

He said, "If Vietnam has not been

able to remove the Khmer Rouge in

six years of fighting, how can they expect us to do it for them?"

In a press briefing here Saturday,

Mr. Mochtar, who met Mr. Kapitsa

last week on his return from talks in

Hanoi, New York and Washing-

ton, suggested that the Soviet

Union was sowing confusion with-

situation created by the Vietnam-

■ Vietnamese Repei Rebels

Vietnamese troops held off a

Cambodian guerrilla counterattack

Monday inside the guerrillas' base

in ASEAN.

er this year.

the Khmer Rouge leadership.

the Foreign Ministry's deputy spokesman, Bert Wildenburg, said country that has yet to decide Sunday that the Soviet announce-whether to honor its commitment ment would not affect his govern-We will wait and see until Nov.

I," Mr. Wildenburg said. But he said Mr. van den Broek would also is scheduled to decide in November be seeking details of the Soviet pro-whether to deploy 48 Tomahawk posal, "Maybe he will return with answers that are more specific," he Tass said Monday that Wash-

ngton's declared reason for rejecting Mr. Gorbachev's unilateral missile moratorium was a "gross lie," Reuters reported from Mos-[A military writer for the official Soviet press agency, Vladimir Chernyshov, said the United States

had deliberately ignored its own forward-based nuclear systems and those of Britain and France when it dismissed Mr. Gorbachev's freeze "It is an unobjective view, to put it mildly, or a gross lie to put it straightly," the commentator said.] [The Tass article said Washington had "hastily dismissed the

situation in Cambodia, but made U.S.S.R.'s new peace initiatives" and added, "It seems the U.S. administration wishes neither ... an arms reduction nor the renunciation of the arms buildup,"] The Dutch Parliament, in a com-

plex decision, voted in June to accept the cruise missiles in 1988, two years later than originally planned, unless an arms limitation pact was reached with the Soviet Union by Nov. 1, 1985. We will make our count next

November, and compare it with the number last June," the spokesman said, alluding to the Europe-based Soviet missiles. "All things are open for the Dutch."

West Germany, Italy and Britain began receiving medium-range missiles on schedule in the autumn of 1983. Last month, the Netherlands became the only government involved not committed to deployment when the Belgian government approved the immediate deployment of 16 cruise missiles on its

Belgium agreed to deploy 48 cruise missiles at Florennes Air "ASEAN does not accept the Ho Chi Minh City declaration," the Indonesian foreign minister said. Base, about 40 miles (about 65 kilo-meters) south of Brussels. But the government said stationing of the "Because if you read it carefully, it remaining 32 missiles might be amounts to recognizing the status postponed or abandoned if proquo, which we never have done and gress appeared likely at the Geneva never will do. We do not accept the arms talks by the end of 1987. The cruise missile is a low-flying, pilot-

ese invasion of Kampuchea." Kam-puchea is the Cambodians' name The announcement of the morafor their country.

Mr. Mochtar said that on his torium by Mikhail S. Gorbachev, ing Indonesia's foreign minister, visit to Hanoi last month the Vietsince Vietnamese troops had taken Cambodia in talks with Vietnam; control of most major Cambodian resistance bases on the border earli-(Continued on Page 2, Col. 7)

spokesman, Larry Speakes, dismissed it as insufficient and designed to maintain an already exist-

ing Soviet advantage. His focus on Mr. Gorbachev's missile proposal suggested that the

brief pause in acrimonious rela-**NEWS ANALYSIS**

tions between the United States and the Soviet Union may be over. What led the vacationing White House to respond so quickly to Mr. Gorbachev's arms control statements was the unconcealed irritation of senior officials at the fact that the Russians were going public with private positions that they, know are unacceptable to the administration. The Americans were also annoyed by what a State De-partment official called the "ultimatum sound" to what Mr. Gorbachev called his "goodwill"

Mr. Gorbachev said the Soviet linion, to move the arms talks forward, would immediately forgo the deployment of additional intermediate-range missiles and would Mr. Gorbachev seemed to offer a stop taking the "reply-measures" in Europe that were announced after States by confirming that he had the West began the deployment of agreed in principle to meet with new Pershing-2 and land-based Mr. Reagan. But at the same time cruise missiles in Europe in 1983. the Soviet leader, coincided with his moratorium seemed designed to The moratorium, however, will be widespread demonstrations cause dissension in the North At- extended after its November deadthroughout Western Europe lantic Treaty Organization and to line only if the United States halts



Nearly 15,000 opponents of nuclear weapons encircled a U.S. Army base on Monday at Heilbronn, West Germany, to protest the presence there of U.S. Pershing-2 missiles.

U.S.-Soviet Exchange on Missile Freeze Signals a Sharpening of Differences

By Bernard Gwertzman New York Times Service

WASHINGTON — The public exchange Sunday between Mikhail S. Gorbachev and the White House signaled that, despite talk of a Sovi-et-American summit meeting, the sharp political differences between the two sides may intensify in comg months. The chief issue that aroused the

ire of the Reagan administration was what it saw as another effort by the Soviet Union to stop the United States and its North Atlantic Treaty Organization allies from deploying new missiles to offset what they contend is a Soviet advantage in Europe. Mr. Gorbachev, in answers to questions put by the Communist Party daily newspaper Pravda, announced Sunday a unilateral freeze on the deployment of medium-range missiles in Europe until November. The substance and tenor of the

exchange suggested that the projected meeting between President Ronald Reagan and Mr. Gorbachev was becoming linked with progress in the Geneva arms talkis even though neither side has made an explicit connection between the

conciliatory hand to the United against increased nuclear arma-ments. In West Germany, Britain U.S. officials said. the deployment of the two missiles, he said.

The White House responded Mr. Gorbachev did not say why

swiftly to his announcement of a November was chosen as the cutoff freeze, Speaking in Santa Barbara, date, but most discussions about California, the White House the possible time of a Reagan-Gorbachev meeting have focused on October in New York or Washington, or both, at the time of special United Nations ceremonies marking the 40th anniversary of the

> In addition, there is a sense that the Soviet side is trying again to put pressure on the Netherlands not to deploy cruise missiles, and to aid the peace-movement efforts in West Germany and Britain to block further missile emplacements. The Netherlands is scheduled to decide in November whether to go ahead with deployment.

General Assembly.

The November deadline also irked some U.S. officials because they saw Mr. Gorbachev again trying to block the NATO alliance (Continued on Page 2, Col. 5)

Unions Call Off General Strike, **Sudan Reports**

KHARTOUM, Sudan - Professional unions here called off a general strike Monday following consultations between union leaders and officials of the military regime that took power in a coup over the weekend. Omdurman radio reported. While there were some demon-

strations, Khartoum was mainly calm on Monday with most shops and businesses open as usual. Telex and telephone communications with the outside world, cut since Wednesday, were restored. Electricity and fuel supplies were also returning to normal, although Khartoum airport remained closed.

Earlier Monday, however, thousands of union members defied a warning from the new military ruler and marched on army headquarters to demand that power be surrendered to civilians. The new ruler, General Abdul Rahman Swareddahab, summoned union leaders for consultations and threatened to charge with high treason anyone calling for continuation of the general strike that has disrupted the economy.

In Washington, meanwhile, U.S. government officials said that General Swareddahab met separately Sunday with the senior U.S., Egyptian and Saudi Arabian diplomats in Khartoum and reassured them that he will keep Sudan on a pro-Western course. (Page 6) General Swareddahab overthrew

Major General Gaafar Nimeiri in a military coup on Saturday while General Nimeiri was out of the country. The unions had vowed to continue the strike until the state security apparatus was dismantled and power transferred "from the army to the people."

The end of the strike and an appeal by union leaders for all



Abdul Rahman Swareddahah

as usual was broadcast by Omdurman radio, the national radio network in Sudan, following a series of meetings between the new government and the unions.

The new government has already disbanded the state security police, arresting and disarming scores of former operatives and officers. Diplomats said that some former officers have offered some resistance and that several shootouts have been reported.

The government has also rolled back certain price increases that were announced by General Nimeiri before his downfall. He had been under pressure from the International Monetary Fund to impose a measure of austerity on the country's near bankrupt economy.

Monday's demonstrations in (Continued on Page 2, Col. 5)

Mondale Comes to Terms With Loss

By Dan Bala and Milton Coleman

Washington Post Service WASHINGTON - Walter F. WASHINGTON — Walter F. waiting a few more days to look Mondale says that his failings as a communicator contributed signification and her husband, John A. Zaccaro, of his decision not to seek office cantly to his crushing defeat last year, and he also expressed resentment toward the Reverend Jesse L. ficult for me."

Mondale said in an interview. "I don't believe that Jesse treated me by had taken nearly half a year in an equivalent way."

The former vice president ac-Ronald Reagan, had brought "tremendous relief" and disappoint-

"There's no question that history will record that I took a helluva shellacking." Mr. Mondale said.

"Now I think there's a lot of things I'm going to be blamed for, and many of those criticisms I accept," he added. "I think if you look at the campaign in retrospect, I looked like a person who was always talking about problems, about tough steps that were needed

"While my opponent was handing out rose petals, I was handing out coal. Someone said that he called for change without mercy and I called for mercy without change.

"You know, I've never lost young people before," Mr. Mon-dale said. "I did not communicate hope and opportunity and change, even though that's what I was saying. That's not what they heard, and I'm responsible for that."

Mr. Mondale spoke kindly of Senator Gary Hart of Colorado, his chief competitor for the Democrat-

"At the convention, he was the first to come to me and sign up," Mr. Mondale said. "He did everything he could to produce a successful convention, and he went out of that convention and he did everything he could for me in that campaign."

But asked whether he should have handled the challenges from Mr. Jackson differently, Mr. Mondale replied in tough and measured terms. "I am not happy with the situation at all," he said. "Whether I could have handled it differently, I don't know.' Mr. Mondale, who sought to

avoid confrontation with Mr. Jack-

son throughout the campaign, continued: "I earned my spurs in the civil rights movement. All my life, not for political but for religious reasons, moral reasons, that's where I've been, and I'm proud of it, and I'll always be there." Mr. Jackson "did not accept that, and it made life quite difficult for me." Mr. Mondale expressed no regrets over his choice of Geraldine to do that because if you don't get A. Ferraro, then a congresswoman that out of you, you can't plan your from New York, as the vice-presidential candidate and said that bear grudges. I'm not going to write would not have prevented the con- again, Mr. Mondale said: "I've

that he would not run for public office again and that he was excited "I tried to treat the first black about his "new life" as an internacandidate for president of the Unit-tional lawyer with the firm of Wined States with dignity and to accept ston & Strawn. He plans to leave the seriousness of that candidacy, soon for his first trip, to England, and I believe that was right," Mr. Finland, Norway and Greece.

Mr. Mondale said he deliberatebefore embarking on his new ca-

knowledged that marathon cam-paigning had left him "exhausted, bone tired" and that its end, in to seek office again—to go back to "Number one, I had to make a which he lost 49 states to President the Senate or run for the presiden-

life. The second thing, you can't

been at this for over two decades, Mr. Mondale repeated assertions and I didn't want to be a perennial uh, uh." He could not bring himseli to finish the sentence. "I wanted to win" last Novem

ber's election, he said, "I thought I could be a good president. I thought I was right on the issues.

"And I lost, and it's an election with a lot at stake." Mr. Reagan "will now get the Supreme Court for sure," Mr. Mondale said. "He will be able to carry on a lot of the dismantling of programs that I feel deeply about. His retreat on civil rights and women's rights is profound. This 'star wars' stuff is very, cy." Mr. Mondale said. very dangerous. And he will be able "And I made a hard choice not to succeed in a lot of that."



View of the Friday Mosque in Isfahan.

Major Mosque in Iran Was Shelled

By Souren Melikian International Herald Tribune

PARIS - The most artistically important mosque in Iran, the huge Friday Mosque, was severely damaged by Iraqi bombing raids on Isfahan last month, according to sources in Paris and

Chahryar Adle, the Iranian official responsible for submitting to the United Nations Educational, Scientific and Cultural Organization a list of Iranian artistic monuments, said: "This is the greatest cultural casualty since the damage that was inflicted on the temples at Angkor." He was referring to Angkor Wat, the 12th-century Cambodian temple complex, which was shelled during the Cambodian conflict in the 1970s.

Noting that no strategic or economic military target lies within miles of the mosque, the sources said they wondered if the Iraqis were again attacking artistic treasures in an attempt to damage Iranian morale. Art historians noted that in the initial stages of the Iraqi invasion of southwestern fran in 1980, the historic center of Dezful was devastated for no perceptible military purpose. The first bombing of Isfahan also was in 1980.

The Friday Mosque, or Masjed-e Jom'e, covers 23,000 square meters (250,000 square feet) and stands out clearly in the many aerial photographs of Isfahan that have been published.

The southeast corner of the mosque was the worst affected by the bombings, the sources said. As Iraqi fighters flew over the historic center of one of the great art cities of the world on March 13, a rocket was fired at the arcaded prayer hall, destroying 14 cupolas dating to the 14th century. Several arches around the destroyed area were split and are in danger of collapsing.

The same rocket flattened the caravansary of Shekar Beg, the palatial quarters adjacent to the southeastern corner of the mosque, and 20 vaulted rooms belonging to the small bazaar of Ali. These were erected under the Safavid dynasty (1502-1722), when much of the royal city of Isfahan was redesigned.

A second rocket hit the Meydan-e Kohne, or Old Square, in the middle of the oldest bazaar of Isfahan, the Bazar-e Araban, where 14 vaulted rooms were destroyed.

The Friday Mosque was built principally be-tween the 10th and 16th centuries.



A WHAMO TIME - A youth dances in the aisle during a Beijing rock performance by Wham. Page 2.

INSIDE

U.S. military chiefs are opposed to any reorganization of the command structure.

The resignation of a star anchorwoman raises questions about political control of the French broadcast media.

■ A group led by T. Boone Pickens made a \$3.46-billion offer for control of Unocal Corp. Page 13.

■ Analysts are curting estimates of U.S. corporate profits. Page 13. PERSONAL INVESTING

■ Offshore fund sales are booming because of rising markets and a variety of new products.

Greek Court Rules Ship Was Scuttled in Fraud

court upheld charges Monday that a supertanker that sank off Africa in 1980 was scuttled in an insurance fraud.

The court found that the crew of cargo in South Africa, embezzling oil from its rightful owners, Shell. It jailed a shipping agent and would be reopened if they were four seamen for complicity in scutting the 92,228-ton Salem. The arrested. Seven seamen were acquitted. ship sank off Senegal.

The court sentenced the agent, Nikos Mitakis, to 11 years for causing a shipwreck, embezziement and insurance fraud. Four crewmen were given sentences ranging from two years and two months to four

Seven others were sentenced to three years each in their absence. ly stage. Among them were a Lebanese-A-Durin merican, Frederick Soudan, the Salem's owner who has been convicted of fraud in Houston, Texas, and a Dutchman, Anton Reidel, who is due to stand trial in Rotterdam. The prosecution charged that the

Salem had unloaded most of its tention of stealing the cargo from cargo in Durban, South Africa, in defiance of an Arab ban on oil sales

The defense alleged that Shell days after it sailed from Kuwait.

to a Shell division as soon as the ship arrived in South Africa, and that Shell appeared to have known the cargo's destination from an ear-

During the trial, the court heard that Mr. Reidel and Mr. Soudan made a deal in 1979 to supply South Africa with up to 6 million barrels of oil.

whoever hired the vessel. to South Africa. The prosecution about using the tanker and then said the ship had been bought to dropped out. Pontoil, a now dedeliver the oil, from Kuwait, and funct Italian oil trader, chartered that the scuttling had been the vessel but said it had sold the

PIRAEUS, Greece — A Greek delivery and had claimed that the purt upheld charges Monday that tanker had been scuttled because the vessel had sunk accidentally and Shell feared exposure of its role in sanctions-busting.

The ship's captain and another the ship had unloaded most of its seaman, both tried in their absence, were not sentenced and the president of the court said their case would be reopened if they were

The defense, drawing heavily on a South African government re-port, rejected the idea that Shell had been a victim of theft. It said a third of the oil was given

They had then offered the Salem on the charter market with the in-

Shell initially made inquiries 180,000-ton cargo to Shell a few

Fighting Escalates in Beirut and Sidon

rock group had been allowed to All-China Youth Federation, to de-

BEIRUT — Fighting escalated Monday in Beirut, in the mountains east of the capital and in the southern port of Sidon, heightening fears that the conflict would become a civil war between Christian and Moslem militias.

Sidon's Christian and Moslem religious and political leaders met Monday to discuss ways of ending the fighting, which has claimed

By John F. Burns

BELING - For days Wham

concert by the British group, the reaction in the 12,000-seat Workers

Stadium was characteristic of the

perplexity that is common when Chinese encounter a new facet of

Western college students danced

in the aisles as the British duo

played some of the songs that have

propelled them onto best-selling charts in the United States and

Britain. But most Chinese re-

mained stolidly in their seats, seem-

ingly unsure what to make of the

arcing strobe lights, the pulsing guitars and the rest of the para-

phernalia that accompanies a

The result was a concert attend-

ed by 10,000 that was curiously

muted, at least by the standards for

It was the first time that a major

Thefinest

Scotch Whisky

money can buy

ACKINLAYS

LEGAC

such performances in the West.

Western rock band.

Western culture first hand.

fiad been the talk of the town. But when big-time rock music hit China on Sunday in the form of a Also attending the Sidon meeting were the defense minister, Adel

Osseiran, top Lebanese army offithe Christian Phalangist party.
Prime Minister Rashid Karami

Rock Group Wham: No Wow in China

perform here, and there was a rec-

ognition on both sides that it was

When they flew to Beijing last week with a 105-member entou-

rage, George Michael, 21, the singer and songwriter, and Andrew Ridgeley, 22, who plays guitar, dropped into the middle of an ideo-

logical debate. Arrangements for

freewheeling atmosphere that per-

vaded many aspects of Chinese life

before a shift in the political winds

brought fresh questioning at high party levels about the country's

At one level, the debate is about

the extent to which the party

should encourage foreign invest-

ment, private enterprise and other Western economic practices, but the debate has had a cultural di-

mension, too. A leftist faction asso-

ciated with the party's chief of ide-

ology, Deng Liqun, has voiced

renewed concern about the "spiri-

tual pollution" that can result from

Wham, which has sold more than

two million copies of its current album, "Make It Big," has paid all costs for the performance here Sun-

day and for a second one in Canton

on Friday. The band's managers estimate the costs at \$750,000,

which the group hopes to recoup through sale of a video that is being

the sponsoring organization, the Zedong.

open door" policy.

Western influences.

made of the tour.

the tour were made last year in the

something of a test.

more than 70 lives in the past three ambassador, Reginald Bartholo- ing the night on the Green Line weeks. comment after the brief session at Mr. Karami's office in Moslem

cers. Christian and Mostern members of Parliament from the Sidon sons were killed and 10 were area, and a representative each wounded Reuters quoted security from the Shiite Amal militias and sources as saying. In Beirut, a Lebanese army soldier was killed and a civilian was badly injured in maalso met Monday with the U.S. chine-gun and grenade clashes dur-

scribe the group as healthy. Since its arrival in China, the

group had been careful to avoid

political comments. But at the con-

cert Sunday, Mr. Michael intro-duced a song called "Freedom," which has been at the top of the

charts in Britain, "We hope that

one day it will be the No. 1 in China

too, with your help," Mr. Michael

said, punching his arm in the air.

There was no visible reaction from the Chinese audience, which

did not have the advantage of

translation. But there was little

doubt that it registered with the

senior officials who watched from a

podium set to one side of the stage,

with interpreters behind them.

Among the officials was General

Xiao Hua, 70, who is a member of

the party's Central Committee and

an associate of the country's pre-

Michael's decision to appear bare-chested beneath his white jacket

also seemed unlikely to win official

Scuffles between policemen and

the audience might also disturb of-

ficials. At the start of the concert an

announcer asked the audience to

"remain seated and watch with pa-

tience." Policemen tried to enforce

this, at least for the Chinese. As the

At times, when under pressure

concert ended, at least one Chinese

was led away under arrest.

approval

To obtain their invitation, the from the left, Mr. Deng has warned

group tried to accommodate Chi- of what he called the pernicious

nese sensitivities. They submitted a influence of some aspects of West-

videotape of a live performance, em culture. At other times, he has dropped at least one of their hit songs, "Love Machine," from the this mood, prevalent in recent

concert and cut erotic sequences years, he has permitted a latitude in

from a video that was played dur- cultural matters that was unthink-

ing the intermission. This enabled able in the days of Chairman Mao

The Global Newspaper.

lence, which quickly spread from Sidon to Beirut and then to the mountains overlooking the capital. "It was like a shock. Fighting has spread from one flashpoint to another," a Lebanese military source

Moslem sections of the city.]

Rival factions blamed each other

for the sudden escalation of vio-

The fighting around Sidon, like that in Beirut, was between Chris-tian and Moslem militiamen, while

the battle on the hills east of Beirut pitted Lebanese army troops against Druze Moslem forces.

Mr. Karami also met with a cabinet member, Salim al-Hoss, a former prime minister, for discussions that concentrated on developments in Sidon. Mr. Hoss later called for urgent action to check the violence "before it is too late." As did other Moslem officials, Mr. Hoss blamed the Lebanese Forces, a renegade Christian militia, for the fighting in Sidon, 24 miles (38 kilometers) south of Beirut. Police sources said the Moslems responded to a Christian barrage on the inner city by shelling Christian neighborhoods.

Lebanese Forces gummen began fighting with army units and Pales-tinian-backed Moslem militiamen in the Sidon area after Samir Geagea, a Christian militia commander, led a revolt March 18 against Mr. Gemayel because of his growing dependence on Syria.

Moslem leaders charge that Israeminent leader, Deng Xiaoping. Some of the gyrations of Mr. Michael and Mr. Ridgeley and Mr. el is backing the revolt and encouraging the Christian militiamen — Israel's traditional allies in Lebanon — to step up the fighting around Sidon in a bid to partition the city into Christian and Moslem

Beirut television said that President Amin Gemayel and President Hafez al-Assad of Syria discussed the situation by telephone Sunday and agreed that the violence there could trigger further "dangerous developments.

In Beirut, the Shiite Moslem-led Amal militia said Israeli troops were strapping Lebanese prisoners onto their military vehicles to deter guerrilla attacks on their occupation forces in southern Lebanon. Israel had no comment on the claim and there was no immediate

evidence to support it. Adeeb Haidar, a member of the Shiite Amal militia, said the Israelis think this will enable them to move around more freely in the

"But we tell them, he who loses 100,000 people in 10 years of civil tives behind the coup.
war doesn't mind losing four, five or 10 more," Mr. Haidar said. "The discharge of the coup.

"Mr. Haidar said." The discharge of the coup. resistance movement will keep striking at their tanks and vehicles whether they are carrying our peo- Sudan against the forces of con-

Chun to Confer With Reagan Reuters

at Chun Doo U.S.-Soviet Exchange Shows Hwan of South Korea will visit Washington April 25-27 for talks with President Ronald Reagan on international issues and the expansion of trade. Western diplomats



NO RETREAT - Javier Pérez de Cuéllar, UN secretary-general, left, and Ali Akbar Velavati. Iran's foreign minister, visited a Tehran mosque Monday, President Ali Khamenei affirmed to Mr. Pérez de Cuéllar, who went on to Baghdad, that President Saddam Hussein of Iraq must be overthrown before the Gulf war can end.

Sudanese Unions End Strike; Khartoum Is Reported Calm

(Continued from Page 1) saying that "he, as a Sudanese citi-cluded calls for an end to the ban zen, always will remain at the ser-

on alcohol that was imposed by General Nimeiri 18 months ago. "We want beer, we want beer." hundreds of demonstrators shouted outside hotels and other public uildings.

General Nimeiri poured Sudan's liquor stocks into the Nile when he punishable by death. imposed Islamic law in September

In Cairo, General Nimeiri was taken to the Armed Forces Hospital on Monday for medical tests, The Associated Press quoted a source close to the Egyptian government as saying. The source said previous reports that General Nimeiri, 55, had suffered a heart attack were erroneous.

Security men at the hospital said. however, that General Nimeiri had not visited the hospital.

The Middle East News Agency, Egypt's semi-official news agency, reported Monday that General Nimeiri had sent a message to General Swareddahab, a long-time ally, saying that he understood the mo-

his new responsibilities in the service of Sudan and in defending spiracy and in preserving its na-tional unity," the news agency said. It quoted the deposed leader as

(Continued from Page 1)

According to U.S. figures, the Soviet Union has deployed 414 SS-20s, of which 276 are targeted on

Western Europe, and the others on

China and Japan. The missiles have three warheads each and are highly mobile. The Soviet deployment also includes older SS-3s and SS-4s.

The countermeasures announced by the Russians in 1983 were the

installation of shorter-range SS-23s

and SS-21s in Czechoslovakia and

the stationing of additional missile-armed submarines off the U.S. coast. At the time, these measures

seemed superfluous to U.S. offi-

cials because, by their count, the Soviet Union already had a huge

advantage.
The United States, as part of a 1979 NATO decision, is to deploy 572 new, single-warhead missiles in

Europe, of which 108 Pershing-2s

are to replace older Pershing-1s in West Germany. An additional 464 cruise missiles, slower and lower-

flying than the Pershings, are to be

laced in West Germany, Britain,

now 10 to 1.

U.S. officials said.

Sharpening of Differences

range missiles, which, they say, is a total of more than 200 will be

vice of Sudan."

The junta, made up of nine military officers and three civilians, issued a terse communique on Mon-day warning that any call for a continuation of the strike would be treated as treason and would be

"The Peoples Armed Forces are applying all the required measures of the emergency with the necessary firmness and decisiveness," the communique said. "Any call for the continuation of the strike or for a stoppage of work is considered high treason.

The Sudan news agency said that eight persons were killed in the "popular uprising," but it was un-clear whether SUNA was referring to the week preceeding the takeover or the takeover itself.

The agency blamed the security police for the deaths. Diplomats said they had no confirmation of any deaths in the takeover itself.

The Sudan agency said that more than 350 political prisoners de-tained by General Nimeiri have been freed by government fiat.

Army troops continued to guard key installations throughout Khartourn on Monday, including the aurport and government offices, but they maintained a low profile on the downtown streets.

(AP. UPI, Reuters)

that it does not support a freeze

because of Soviet advantages in

land-based strategic arms and the

need to continue deployment of the MX, and because it would be im-

search into defensive space weap-

The outline of the U.S. position Geneva has been divulged through briefings and speeches despite the agreement on confidenti-ality in the negotiations.

The U.S. position is that there

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WORLD BRIEFS

Liberia Executes Head of Coup Plot

MONROVIA. Liberia (AFP) - The deputy commander of Liberia's

MONROVIA. Liberia (AFP) — The deputy commander of Liberia's presidential guard, Colonel Moses Flanzamaton, was publicly executed Sunday just hours after being convicted of trying to assassinate Samuel K. Doe, the Liberian leader, on April 1.

Mr. Doe, citing insufficient evidence, earlier freed four leading opposition politicians who were jailed after Colonel Flanzamaton implicated them in the assassination attempt. According to the Liberian news agency, Colonel Flanzamaton fired on Mr. Doe's car with a .50-caliber machine sun mounding two bodyguards but missing the president. agency, Colonel Flanzantanth that the machine gun, wounding two bodyguards but missing the president.

Mr. Doe, a former master sergeant who took power in a coup in April 1980, said he believed the attempt on his life was motivated by Colonel

Flanzamaton's fear of being sent to prison for debts he owed to the government's produce marketing company. Mr. Doe recently fired a number of government officials for indebtedness to state corporations.

France Would Sell India Atomic Fuel

NEW DELHI (AP) - A senior French official said Monday his country was willing to sell nuclear power technology to India.

Georges Vendryes, senior adviser to the French Atomic Energy Commission, said in Madras that India can buy the latest French pressurized water reactors that are fueled by slightly enriched uranium. India has

three nuclear power plants and two are under construction. The plants are based on natural uranium technology involving the use of heavy water

India is to switch to fast-breeder technology at the end of the century after installing 10,000-megawatt natural uranium-fueled plants. Fastbreeder reactors produce more fissionable material such as plutonium than they consume. Mr. Vendryes, who is leading a delegation of French nuclear scientists to India, was quoted by the Press Trust of India news agency as saying, "India need not shy away from pressurized-water reactors. France would ensure uninterrupted supply of enriched uranium for a long time."

A Leader of Soviet Miners Removed

MOSCOW (Reuters) - One of the leaders of the Soviet coal miners' union has been removed from his post, officials said Monday. A union official said that Ivan Belousov had been replaced some time ago as one of three secretaries to the union's chairman, Mikhail Srebny.

Mr. Belousov announced a fuel embargo against Britain last year during the British miners' strike and was later overruled by a Soviet ministry. Another official, Anatoli Chebotayev, had taken the place of Mr. Belousov, who no longer worked at the headquarters, the union

Mr. Belousov appeared on television in October and declared that all deliveries of fuel to Britain had been suspended in support of British miners, then in the seventh month of a yearlong strike over pit closures. However, British importers did not notice any restrictions and the Soviet Foreign Trade Ministry quickly denied that there was an an embargo. Moscow has often said that it opposes trade sanctions.

Gun Tied to Killing of Envoys in Paris

PARIS (Reuters) — French intelligence officers have discovered a Lebanese guerrilla arms cache in Paris which includes a pistol apparently used to assassinate two foreign diplomats three years ago, the Interior

Ministry said Monday. A ministry spokesman said officers last Tuesday raided an apartment rented by a Lebanese guerrilla suspect, Abdallah Georges Ibrahim, near the Champs-Elysées and found 44 pounds (20 kilograms) of explosives,

two rocket-launchers and an assortment of automatic weapons. Among the weapons was a Czechoslovak 7.65mm automatic pistol probably used in the 1982 killings of U.S. military attaché, Lieutenant Colonel Charles R. Ray, and an Israeli diplomat, Yacov Barsimantov, the spokesman said. The Beirut-based Lebanese Armed Revolutionary Factions last month demanded Mr. Ibrahim's release in exchange for the life of a French diplomat the release in the spokesman said. diplomat they were holding hostage. The diplomat was later freed. The group first surfaced in Paris in 1981 when it claimed responsibility for an abortive attempt to kill the U.S. charge d'affaires, Christian A. Chapman. They claimed the killings of Colonel Ray and Mr. Barsimantov.

Poles Erect Memorial to Katyn Dead

WARSAW (Reuters) - Polish authorities have quietly erected a memorial in Warsaw to more than 4,000 Polish officers executed in Karyn forest during World War II. The inscription blames the massacre on the

Most Poles hold that Soviet forces shot the officers in 1940. The dead were among about 15,000 officers whom Soviet forces took prisoner after invading Poland in September 1939.

A 12-foot (3.6-meter) white granite cross was put up in a Warsaw ceremony more than a week ago unannounced, cemetery workers said.

The inscription was to "victims of Hitlerite Fascism." In the ground nearby someone had scrawled "1940 NKVD"—a reference to the Soviet from ending the overwhelming So-viet advantage in intermediatesecurity police of that time.

deployed by November, officials For the Record

Mr. Gorbachev also called for a freeze on deployment of new strategic nuclear weapons and on research into space defensive weapons.

Bombs lightly damaged a NATO pipeline in southern West Germany and the offices of a military equipment company in Hamburg on Monday, police reported. Nobody was hurt.

Fatable e-Tarboni, 29, a Libyan accused of fatally shooting an anti-government Libyan exile and wounding two passers by in a crowded Bonn square on Saturday has been charged with murder, police said Monday in Roman.

U.S. officials said this proposal (Reuters) was made by the Soviet side at Geneva in recent weeks. The Unit-ed States has told the Soviet Union

Sir Geoffrey Howe, the British foreign secretary, arrived Monday in East Berlin to start a tour of East Germany, Czechoslovakia and Poland aimed at warmer relations between Eastern and Western Europe. (AP) The retrial of Claus von Bulow, the financier accused of trying to kill his wife, began Monday in Providence, Rhode Island.

MX, and because it would be impossible to monitor a halt in re-

should be parity in each side's in-Anti-nuclear demonstrators taktermediate-range missiles, meaning that the Soviet Union would have to cut the number of its SS-20s to ing part in an annual protest gathered Monday at what is to be the second U.S. cruise missile site in Britain, arguing that the freeze on Soviet missile deployment elimi-nates the need for the weapons. match whatever agreed-upon num-ber the United States could have. Washington proposes tradeoffs in each side's strategic arsenals, with an eventual goal of some 5,000 warheads as against the current lev-The Associated Press reported

■ British Demonstrate

from Molesworth, England.

About 1,200 people camped out on Defense Ministry land, 200 yards (about 180 meters) from the U.S. air base under construction at Molesworth 65 miles parth of long. els of about 8,000 on each side. The tradeoffs could involve cuts in U.S. bombers and Soviet land-based missiles. And Washington de-mands no limits on research for its Molesworth, 65 miles north of London. A police force of about 2,000 also was on hand.

The protest was organized by the Campaign for Nuclear Disarmament. Its chairwoman, Joan Rud-dock, said the announcement Sunday by Mr. Gorbachev deserved President Reagan's serious consid-

"The Americans really have no excuse for bringing more cruise

Gromyko to Austria in May

MOSCOW — Andrei A. Gromy-ko, the Soviet foreign minister, will visit Austria in mid-May to attend 30th anniversary celebrations of the restoration of Austrian independence, the Tass news agency reported Monday.

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and Italy, tens of thousands of people staged Easter rallies in four days of protests against the arms race and United States missiles in Europe.

missiles into Britain now." Mrs. Ruddock said. "Mr. Gorbachev has taken an historic independent step and President Reagan should seize the opportunity.

The organization said up to 20,000 demonstrators were expected to join the rally at the end of the four-day protest.

Russians Redefine Oxford Entries To Suit Ideology

United Press Interne LONDON — Soviet editors of special editions of the Oxford English Dictionary changed the definitions of key words to fall in with Communist Party doctrine, the dictionary's publisher said Monday.
George Richardson, chief executive of the Oxford University Press,

tive of the Oxford University Press, said that he regretted the changes in the Soviet editions. He said the OUP gave the Soviet Union permission to print the dictionaries in 1982 and 1983.

In the Soviet edition of the Oxford Student's Dictionary of Current English, "socialism" is defined as "a social and economic system.

as "a social and economic system which is replacing capitalism." The Soviet edition of the Oxford Advanced Learner's Dictionary of Current English defined "capitalism." as the type "replacing fellows." ism as the system "replacing feu-dalism and preceding commu-Both dictionaries changed the delinitions of other political words:

"communism" — "the revolution-ary replacement of capitalism;" "imperialism" — "the highest and last stage of capitalism;" "fascism" - "a form of reactionary, nationalistic, anti-democratic, anti-Communist, bourgeois movement and regime, typical of the era of imperi-

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BRIEF

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eaders of the Soviet one officials said Monday in replaced some time are man, Mikhail Srebin ibargo against Britain to was later overruled by botavev, had taken the at the headquarter the in October and declared suspended in support yearlong stake over pick ≥ any restriction; and this that there was 20 an of

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Herald With The New York Times and The Washington Post

Convergence Is the Cure

Economic disputes between America and France are frequent because their approaches to the economy differ. France tends to the view that government action is needed to steer the market; Americans hold that what the market does by itself is probably right. The gap has not narrowed in the last few years, despite French moves toward greater free-market orientation, because America has moved faster in the same direction.

This divergence can be helpful. There is much to be said, in economics, for the Hegelian process of thesis, antithesis and synthesis, so long as no one imagines that lasting synthesis will be achieved. The problem with the present dispute is that France has a good reservation about America's thesis but is putting forth the wrong antithesis.

The United States wants a new ambitious round of negotiations to reduce barriers to international trade. France hesitates to go along with this unless there are parallel negotiations about reform of the international monetary system — which is economists' shorthand for saying that currency markets ought to be calmed down. One can see the point by recalling that in six years the cost of the dollar rose from 4 francs, which was far too cheap, to well over 10, which was excessive. Obviously it is hardly worthwhile entering into a new and lengthy round of multi-country trade bargaining if the bar-gains ultimately struck risk being frustrated by vast and unpredictable changes in exchange rates. A country conceding, say, a 10percent cut in its tariff protection concedes nothing if, for quite different reasons, its exchange rate suddenly plummets.

But the solution is not, as France has urged, to summon a new international conference - a rerun of the 1944 Bretton Woods marathon - to try to "reform" the world monetary system. Few of us are likely again to see the old system whereby each country's exchange rate was fixed and rigorously defended. The only question is how to make the present floating system work better. A conference that gets bogged down in new schemes for official intervention, for setting targets to circumscribe rate fluctuations or for simply giving countries more drawing rights on the IMF is not going to solve the problem that worries the French. It would attack symptoms, not causes.

Exchange rates follow a fever-chart course because national economic policies are too divergent. America currently acts like the last of the big-time spenders, while European and Japanese policies border on the demure. We need more convergence and less national pigheadedness. The habit of looking at the international ramifications of national policies and listening to foreign advice before it is too late has been lost. This was why economic policy in both America and France went so wildly wrong recently. Other countries could be cited.

We do not need monetary reform to restore the international cooperation required for economic sanity. The machinery and the tradition exist but have rusted with disuse. The string of international meetings starting with the OECD this week and culminating in the economic summit in early May should oil the machine and kick the starter.

INTERNATIONAL HERALD TRIBUNE

After the Coup in Sudan

hend them reach for a familiar range of explanations. Among the first is always an enumeration of the personal flaws of the deposed leader. Sudan's Gaafar Nimeiri was given, especially in his late years, to flights of erraticism — not least his effort to impose Koranic law on the non-Moslem south. Often there are special misfortunes, natural or man-made. which overwhelm government structures already creaking under burdens of poverty and underdevelopment; in Sudan it may have been four years of drought and a flow of a million refugees from Ethiopia. Then there are the cares added by virtue of a country's links with foreign patrons. To keep vital aid flowing from international creditors, Mr. Nimeiri had announced price increases that led to strikes and riots and, overall, created a chemistry that made a fresh coup almost predictable.

It is not necessarily a bad thing. Mr. Nimeiri ruled 16 years. No mechanism existed for an orderly transfer of power. The new man promises to hold power only for "an interim period." Whether he is being modest or simply deceptive remains to be seen. Few would

claim, however, that Sudan has only "interim" needs. It is more than a very poor, deeply split country laboring under heavy social and economic disabilities. It is one of many African countries for which the foreign-made models

of development and growth seem not to apply.

The United States had played a chancy end game with Mr. Nimeiri, putting new chips on him, with a warm Washington reception, just as he was swept off the board. The immediate result is an embarrassment to American diplomacy, but the United States got much value from Mr. Nimeiri over the years in strategic and geopolitical coin; he supported the projection of American power in the region and

provided important backing for Camp David. Washington now wonders somewhat anxiously whether the new order in Khartoum will see merit in the old order's tie with the United States and the international financial institutions. But perhaps this is the wrong question. Perhaps the right question is what the United States, the IMF and the relief and development agencies can do to respond more effec-tively to the needs of the Sudanese people.

- THE WASHINGTON POST.

A Challenge for Mexico

Investigators tracking the career of Rafael Caro Quintero call him one of Mexico's big-gest drug dealers. He "loves what money can buy," and too often, they suspect, what it buys in Mexico is freedom from arrest and prosecution. But Mr. Caro Ouintero's money did him little good in Costa Rica last week, where he had fled after the kidnap-murder of a U.S. drug agent, Enrique Camarena Salazar. The Mexican, a key suspect in the case, was arrested by Costa Rican authorities. There is talk of finding grounds to extradite him to the United States, but for now the focus is on Mexico. How its officials handle the case will tell much about their commitment to drug enforcement.

Investigators call Mr. Caro Quintero "a wild guy." He is building an 18-hecture (45-acre) compound near Guadalajara, uses cocaine heavily and takes to the streets in well-armed convoys, an AK-47 automatic rifle at his side. Mexico in the late '70s had stopped being a top

supplier of heroin and marijuana to the U.S. market and had become an effective partner in the drive to wipe out drug production. Now, however. Mexican drug shipments are increasing again and Americans are disturbed to find the trade flourishing openly and corruptly.

Why do some of Mexico's huge marijuana farms seem to be immune from the crop eradication campaign? Why did Mexico dally in pursuing Mr. Camarena Salazar's murderers arresting some police officers only after Washington brought great pressure? How deeply are Mexican police involved with the drug business? Mr. Caro Quintero was allowed to leave Mexico on a private jet, in full view of Mexican agents sent to arrest him. Mexicans bridle at these questions, protesting that they remain committed to the fight against drugs and corruption. Mr. Caro Quintero's arrest gives them a new chance to prove it.

-THE NEW YORK TIMES.

- The Times (London).

Other Opinion

Relief and Worry After Nimeiri

Few coups d'etat in history can have caused less surprise than the one which on Saturday brought to an end the nearly 16-year-old reign of President Nimeiri in Sudan. [His] close and deliberate identification of his government with the regional interests and policies of Egypt and the United States makes his over-

throw a source of anxiety to both those countries. Yet there can be little doubt that both governments have for some time privately regarded his erratic and incompetent administration as a liability, and both will be relieved that the end, now it has come, has taken the form of a bloodless coup whose immediate effect, at least, has been to restore order.

FROM OUR APRIL 9 PAGES, 75 AND 50 YEARS AGO

1910: Tigre Official Backs Empress ADDIS ABEBA (via Rome) — Troubles have broken out in the Tigre Province. Governor Ras Olie has, either of his own accord or by order of the Empress, decided to advance on Addis Abeba. With this end in view he has sent the following delphic despatch to the chiefs under his command: "I have lost my red cow; help me to find it." The "red cow" means the Empress Taitou, who has lost power. (Red is the Imperial color.) It appears that the chiefs have not the intention of following Ras Olie, while his soldiers are deserting to the Regent. The cause of the Empress is unpopular. Taitou has made herself disliked by her despotism. Bodies of troops are leaving the capital daily to reinforce the Government forces.

1935: Times Publisher Ochs Dies CHATTANOOGA — Adolph S. Ochs, publisher of 'The New York Times,' died suddenly [on April 8] in this city, where he began his newspaper career 57 years ago by acquiring 'The Chatanooga Times.' He was 77. Although he was not in the best of health recently, his death was sudden and unexpected. He was stricken with a cerebral hemorrhage and died in a sanatorium to which he had been hurried. Adolph S. Ochs was one of the greatest figures in newspapers on the American continent in the last 30 years. His example was an influence toward moderation in its tone. The mild tone and impersonal spirit of his newspaper were widely imitated by journalists who regarded him as the great oracle of journalism.

INTERNATIONAL HERALD TRIBUNE JOHN HAY WHITNEY, Chairman 1958-1982 KATHARINE GRAHAM, WILLIAM S. PALEY, ARTHUR OCHS SULZBERGER Co-Chairmen LEE W. HUEBNER, Publishe PHILIP M. FOISIE WALTER WELLS ROBERT K. McCABE SAMUEL ABT CARL GEWIRTZ RENÉ BONDY ALAIN LECOUR RICHARD H. MORGAN STEPHAN W. CONAWAY FRANÇOIS DESMAISONS ROLF D. KRANEFUHL Director of Advertising Sales Executive Edutor Editor Deputy Editor Deputy Editor

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Vietnam Taught a Lesson That Some Failed to Learn

By George W. Ball

The writer served as a U.S. undersecretary of state from 1961 to 1966.

N EW YORK — Just 10 years ago Americans witnessed the tragic, televised spectacle of Vietnamese men and women clinging desperately to the undercarriages of planes and helicopters evacuating Americans from a beleaguered Saigon. Those hours of anguish and humiliation cannot and should not be forgotten, for the Vietnam catastrophe has left its evil mark on many aspects of America's national life and critically diminished its international effectiveness. Today we are left with brooding questions: Why did it all happen? And what might have been done to avert or at least limit that catastrophe? In retrospect, it seems likely that the Viet-nam War was the inevitable consequence of

an excessive, exuberant sense of mission and power in the early 1960s. America alone had emerged from World War II stronger then before. It was by far the richest and most powerful nation, and it had played a brilliantly constructive leadership role in the immediate postwar years. Through the Marshall Plan it had made possible the speedy rebuilding of Europe. President Truman's tentative Point Four proposal had evolved into a massive program of foreign aid for the fledgling nations of the Third World.

By combining Western strength in NATO, America had halted the westward expansion of Soviet power. By fighting the Korean War, it had checked Soviet and Chinese adventures in the East. With the Truman Doctrine, America had committed itself to support free people resisting attempted subjugation by armed minorities or by outside pressure. President Kennedy announced in his inaugural address that the United States, to support friends and combat foes of liberty, would

fight any fight, pay any price, bear any burden, meet any handicap Those were yeasty days, when university faculties were left badly understrength as experts in everything from economics to dam building to chicken diseases flew madly around the world instructing the natives and indulging in what the sociologists presumptuously called "nation building," without regard for the tensile strength of the straw or the friability of the clay available. Thus it was only natural for many Americans to form the impression that there was nothing America could not do — even to the point of interfer-ing in the affairs of small nations to reshape their politics in its own democratic pattern.

There was a tendency to treat all local or regional quarrels in the context of the East-West struggle. America's leaders began to believe that U.S. interests were critically af-fected by almost any development in almost any part of the world — particularly if that development might be construed as threatening an advance of Communist influence.

It was easy for many Americans to interpret Vietnam intervention as just another chapter in the effort to check the spread of Communist power. Any suggestion that Ha-noi and the Viet Cong might be something other than mere instruments of Moscow and Beijing was dismissed as reflecting a softheaded attitude toward the Communist menace.

Dwight D. Eisenhower had warned against falling dominoes, and the defense of the ersatz government of South Vietnam was declared vital to American interests - end of argument. The Kennedy administration committed itself to help save South Vietnam from Viet Cong and North Vietnamese domina-tion. The Johnson administration turned a

limited commitment into an all-out engagement of U.S. forces. The Nixon administration extended the war a further four years. By the time John Kennedy was killed the United States had 17,500 men in Vietnam and the balloon was going up; by the time Lyndon Johnson retired there were 550,000. In the beginning Mr. Kennedy and his top advisers believed victory could be had merely by providing weapons, equipment and advice. Mr. Johnson, acting on the counsel of the same advisers, found that assumption a deception. So the United States began bombing the North. When that proved ineffective, it com-

mitted U.S. forces to combat roles.

The fashionable thesis was that since were used with increased ferocity.
For 20 months Mr. Kissinger failed to play America had such a vast advantage in fire power, all it had to do to achieve its aims was find the most effective way of applying those assets. But as the war continued to produce disappointments the Johnson administration largely abandoned that thesis and painfully concluded that it could not be won.

Still, Washington was not willing to face the hard decision to withdraw; "national prestige" was too deeply engaged. It did no good to argue, as I incessantly did, that the world was not edified by the vision of the most powerful nation using highly sophisti-cated equipment to defoliate crops, kill thousands of Vietnamese and pound to pieces the primitive economy of a small, tragically poor country. Compared to David, Goliath would

inevitably get a bad press.

Richard Nixon was far better positioned to execute the desperately needed extrication.

and even supplement them was a potent bar-gaining counter. I am convinced that had Mr. Nixon promptly told Hanoi that he was pre-pared either to withdraw forces unilaterally as part of a settlement, or augment them and increase the intensity of the war, he could not only have secured the return of U.S. prisoners but an agreement for a cease-fire as well. Unhappily, neither he nor Henry Kissinger seemed to have learned from the preceding years. They continued to believe that Hanoi could be shocked into submission if air power

the one bargaining card that had meaning to the North Vietnamese — the offer to with-draw U.S. troops unilaterally. By then it was too late; Mr. Nixon had already announced major troop withdrawals and signaled a phased withdrawal of all U.S. forces. Of course, that played into the hands of Hanoi. Only when U.S. troops had departed would they sign an agreement that assured easy wiping up of the South Vietnamese; they signed nothing at all until U.S. forces had

been reduced to a mere 23,000 men.

The United States had suffered heavily not only from the degradation of its international reputation but from the loss of domestic cohesion under the Kennedy and Johnson administrations. It now suffered additional damage from four more years of fighting. Protracting the war cost the U.S. armed forces more than 20,000 additional deaths, while brutal use of air power, including B-52s, slaughtered at least 600,000 men, women and children throughout Vietnam to no purpose. At the same time, use of defoliants and an illegal invasion of Cambodia offended world opinion. America will continue to pay heavily for the Vietnamese experience.

Yet current leaders do not seem to have learned from that experience. We hear of a Reagan Doctrine promising that America will support any state or group fighting for freedom against Communist domination anywhere — a rhetorical declaration echoing the Truman Doctrine and the Kennedy inaugural address. Meanwhile the administration is still trying to dictate the political structures of small Central American countries. The ad-ministration still confuses regional and local quarrels with the East-West struggle.

If current leaders have learned little from

America's most tragic Vietnam experience, the American people have heard and are heeding the message. They do not envisage their country as the world's gendarme or even its panny. And if they are to support another major use of American forces in a remote part of the world, those in command will first have to show: that the conflict at issue is of more than marginal relevance to U.S. interests; that than marginal relevance to 0.5. Interests, that the regime America is seeking to support has deep roots in the countryside; that both the political and the physical terrain are not hopelessly inhospitable, and that limited ob-jectives can be achieved without committing dispreportionally large forces or outraging disproportionately large forces or outraging world opinion. As is so often the case, the people are wiser than their government.

Los Angeles Times.

Cambodia: A Country to Abuse and Toss Away

N EW YORK — It is 10 years since Indo-china fell to the Communists. In America the anniversary brings an outpouring of television reports, documentaries, articles and books. One disappointment for me in this wave of re-examination is that nearly all of it focuses on Vietnam, while Cambodia — the country that everyone used and tossed away - is still everyone's afterthought.

The "great" powers still talk about Cambodians as abstractions, not people. This apparently gives Washington, Moscow and Beijing the peace of mind to keep playing superpower games with these tormented people.

Consider this thumbnail sketch of the present situation for the Cambodians: The Russians support the Vietnamese, who have installed a client government in Phnom Penh, a rigid regime that is disliked but tolerated by the Cambodians because they can do nothing about it and because it is less insane and murderous than the Khmer Rouge - who were driven out by the Viet-

namese invasion of 1979.

The political progress that is begin-ning to show in El Salvador is in substantial part due to restraints by

the U.S. Congress on military aid to

that country, forcing recognition that sooner or later its civil war will have to be ended by conciliation. Arms

In the same way, congressional re-

fusal of efforts to sustain the war in

Nicaragua is essential. The \$14 mil-

lion requested is not to advance a

solution, or even to convince the San-

dinists to hold new elections because

they showed the bad grace of winning

the ones they held last year. It is to keep the "contras" going.

This is creating a problem of responsibility that will lead to the argu-

ment that the United States has to get

more and more deeply involved or lose credibility. The "contras" exist on the tacit assumption that they can count on continued U.S. help. No doubt men who have risked their lives

would feel great bitterness at being

abandoned after so many secret pro-mises. That is understandable, Mr.

Reagan's request is an attempt to re-

assure them, to show that Congress

can be induced to keep paying if the White House talks about talks. So the

point is not \$14 million, but prolong-

ing the agony in the pretense that it's

The New York Times.

cheap. It won't even buy talks.

will not bring a settlement.

 The Chinese still support and arm the Khmer Rouge, whose barbaric acts and policies resulted in the deaths of two million or more of Cambodia's seven million people and who now exist as a guerrilla force of perhaps 40,000 troops in the jungle in Cambodia's

northwest, along the border with Thailand.

• The United States supports two non-Communist factions that have "joined" in a so-called alliance with the Khmer Rouge to By Sydney Schanberg

push the Vietnamese out - a goal they have no chance of achieving
Meanwhile, 250,000 Cambodians live in
limbo in camps along the Thai border. Very
few have any hope of resettling abroad.

In short, the superpowers still care as little about the Cambodian people as they did in 1970 when they dragged them into the Indo-china war and led them to the tragedy that is their lot now. If the powers cared, they would make Cambodia a priority - and that is the one thing Cambodia has never been.

Many things must be remembered if we are to resist the blandishments of the rewriters of history — usually ideologues of the right or left. Ideologues don't care about people cither, only about preserving their dogmas. Remember that the Khmer Rouge were a meaningless force when the war was brought to Cambodia in 1970 - a loose collection of nerrilla units numbering at most 5,000 men. They presented no threat to the government in Phnom Penh. In order to flourish and grow

they needed a war to feed on. The superpowers — including the United States, with the Nixon incursion of 1970 and the massive bombing that followed - provided that war and that nurturing material. Remember that those geopolitical wizards, Richard Nixon and Henry Kissinger (who now lead the pack in publishing revisionist

history), cared so much about the Cambodian people that while they were providing \$1 billion or more a year in bombing and other military aid they could find only a few million in their budget for refugee and relief aid.

Remember that during that war and right up to today, Washington has played footsie with the Chinese in an effort to thwart Soviet designs in Indochina. And that the Chinese have been the main support of the Khmer

have been the main support of the Khmer Rouge, whose barbarism Messrs. Nixon and Kissinger bemoan today while blaming Congress and the press and anti-war activists for the fate of Cambodia and conveniently forgetting their own support of the Chinese.

Remember, too, that the Reagan administration continues this folly by playing even more intimate footsie with the Chinese, without whose backing the Khmer Rouge would wither and die. The Reagan administration also provides aid for the refugees at the border, some of which goes to the Khmer Rouge. And remember that, due to the machina-

tions of superpower politics, the flag that flies outside the United Nations for Cambodia is the flag of the Khmer Rouge. The delegate who occupies the Cambodian seat is the Khmer Rouge delegate. The name for Cambodia at the United Nations is the Khmer Rouge name — Democratic Kampuchea. We should remember all these things the

next time some geopolitician makes a crocodile-tear speech about the Cambodian people. The New York Times.

Keep the 'Contras' Paid Is Solidarity With Solidarity Finished? And Maybe They'll Talk

By Flora Lewis

M IAMI — After squeezing another batch of 21 MX missiles ances" will not pacify the country. out of Congress with the argument that the Geneva arms talks required them. President Reagan is offering talks between the Nicaraguan rebels and the Managua government in re-turn for an extension of "covert" aid.

The tactic is surrealistic, but there is method in the madness. Real negotiations are going on between the administration and Congress, and they seem to turn on the principle that offering to sit at a bargaining table earns the right to chips of the administration's choice.

Never mind that in the Nicaraguan case Mr. Reagan is not even offering to resume U.S. talks with the Sandinist government; he proposes only that U.S.-backed "contras" would enter negotiations. And never mind that he asks for a piffling sum at this point, \$14 million, promised to be used only for nonmilitary help unless Managua refuses to join the game.

The important trade-off is between the White House and Capitol Hill. The calculation seems to be that a call for talks, among other people, provides a sufficient excuse to do something that many in Congress consider of very dubious value, and puts the doubters in the embarrassing posi-

tion of seeming intransigent.

The administration is perfectly aware that its Nicaragua policy is hitting shoals. It considered and re-jected the idea of shifting from sup-posedly covert to declaredly open aid for an insurrectionary force whose leaders make clear that their goal is nothing short of overthrowing the Sandinist regime. The administration is channeling "private" funds to the rebels, to make up for the current gap

in legally appropriated money. Nobody pretends that \$14 million is going to turn this U.S.-sponsored war around. Clearly the modest request is meant as a signal, a down payment on a U.S. commitment to

keep the fighting going and a stake to get Congress firmly involved.

Just when Mr. Reagan is cheerily urging "humanitarian" aid to people be has called "freedom fighters," Guatemala has provided a most unpleasant definition of Washington's standards for acceptable government behavior in Central America.

Guatemala was recently officially rated as having made progress in human rights. But last week the body of a woman who was secretary of a Guatemalan group concerned with the "disappeared" was found at the bottom of a ravine, with the bodies of her brother and her young son.
It is very hard to find white hats in

Central America. President José Napoleon Duarte of El Salvador seems to be developing that way, but primarily because he is beginning to convince the army that threw him out when he was first charged more than a

WASHINGTON — One of the best kept secrets since martial law was declared in Poland is the abysmal treatment of Solidarity refugees by the United States. The U.S. Immigration and Natu-

ralization Service has denied asylum to more than 7,000 Solidarity activists, even though the safety of many would be endangered if they returned to Poland. The INS thus defies President dent Reagan's public program of support for Poles fleeing martial law. Ten days after the imposition of

By Carol Rae Hansen

harassed 1,116 more into leaving through four types of official "re-quired departure" letters and threats of deportation proceedings. The service's estimates for 1984 reveal 200 to 400 more Poles "required to depart," for a total of 1,300 to 1,500 harassed into leaving or forcibly deported during the years in which President Rea-

instructed the INS to tell its offices that Poles who reached the United States and "who are unwilling to return to Poland" would not be forced to leave. He asked NATO allies to impose sanctions and institute a similar "no return" policy.

These promises are being forgot-ten. Poles are battling the INS on three fronts: forced deportations, low approval rates for asylum and unjustified threats and harassment.

INS records reveal that it deported 31 Poles between 1981 and 1983 and

gan promised they could stay.

The INS hides deportations and martial law Mr. Reagan imposed stiff departures induced by harassment

partures, and thus argues that it is

complying with Mr. Reagan's in-

structions. But most Poles who are

"required to depart" contest INS de-

Despite Mr. Reagan's repeated assertions that "we will show our solidarity with Solidarity." the service rejected 77 percent of Poles who applied for asylum between 1981 and 1984. By contrast, about 75 percent of Poles' applications for

of Poles' applications for asylum were approved between 1948 and 1980. And Poles have reasons to fear

sphere of the United States, the dol-

lar, because of the strength of the

if the strength of the dollar is seen

U.S. economy, will remain strong.

as a problem, Europe's failure to re-turn to capitalism could lead to gov-

ernment intervention in America that

moved the U.S. economy further from capitalism. This would lead

America toward the mediocrity and

SAMUEL K. ROSEN.

New York.

stagnation of Europe.

mands for their departure.

bility and sets up a structure for re-

form. All it requires is Mr. Reagan's

should not be hard; no extra legislation is required, no extra cost would be incurred and the change could be virtually immediate. Reform need not take privileges away from other national groups. As with INS reforms for Afghans, Iranians and Southeast Asians, a healthy precedent would be /set for the proper, humane processing
of resistance fighters.

The writer is a research associate at Georgetown University's Center for Stra-legic and International Studies. She contributed this to The New York Times.

LETTERS TO THE EDITOR

Horror Beyond Words The March 27 editorial "U.S. Help

for Cambodia" says: "The Khmer Rouge killed a million or two of their fellow citizens ... " As if a million lives were no more than buttons or paper clips. How glib can you get? FELIX LANDAU. Garches, France.

Europe Boosts the Dollar

Much current comment misapprehends the reasons for the dollar's relative strength. Reductions in the U.S. budget deficit, possibly leading to lower interest rates, will not reduce the dollar's value vis-à-vis West European currencies. The past year's lowered interest rates, coupled with an even stronger dollar, show this. The real reason for the dollar's

strength is that the United States has become the only remaining outpost of a relatively free-enterprise system. Its industry, relatively unfettered (by European standards) by the mammoth social costs that burden other economies, is the most innovative, vibrant and powerful in the world, So money flows from all over the globe to buy the dollars that allow myestment in the American economy. This greater demand for the dollar increases its cost — a simple applica-tion of the law of supply and demand determining the price in the free mar-ket in which currencies are traded.

Assuming there is a problem be-cause of the strength of the dollar, which is not at all certain, blaming the U.S. economy for it stands reason on its head. That is comparable to a on its nead. That is comparable to a teacher blaming the smart student for being brighter than his classmates.

Should the U.S. government feel compelled to act, it should direct its attention to its European trading anatoms and suggest that they de-

partners and suggest that they de-socialize their moribund economies. When businesses in Belgium are required to pay their government one franc for each franc paid in salary, it is small wonder that the Belgian economy does not attract the capital that the American economy does. When a combination of nationaliza-tion and all-powerful, politically motivated unions dominate to the extent that they do in Britain and France, efficiency and innovation collapse and the American economy attracts investment from those countries. Until Europe's economies return

to the relatively lawser-faire atmos-

On 'Racial Continuity' Miles Copeland (Letters, March

25) objects to Abba Eban's statement that Israel is the "oldest of nations," arguing that there is no racial conti-nuity between today's Jews and those of biblical times. Mr. Copeland's opinion can be neither confirmed nor rejected, however, without usable statistical data on the genetic makeup of the Jewish population in Israel in those times, and such data seem unlikely to be forthcoming. In any case, "racial continuity," whether viewed as relevant or not, is an unhelpful concept because it can be defined in

so many different manners Historically this did not prevent

the Nazi theoreticians from applying a concept of genetic continuity in their definition of who was a Jew. In the early 1940s the Karaites, an ancient quasi-lewish sect, did not qualily for genocide because of blood differences between them and the majority European Jewish population.
One purpose of the United Na-

tions in approving the refounding of Israel in 1948 was to provide a homeland for people who had been includ-ed in the "racial continuity" con-ceived by the Nazis — individuals whose national governments had been unable or unwilling to protect them in the 1930s and 40s. Thus it seems that the usage to which Mr. Copeland objects, although genetically uncertain, accurately reflects the perceptions and political intentions of the postwar world.

JOHN M. SAUL

Packing the U.S. Bench

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BY CHANNEL SATEL
TEL: LONDOM (61) 63 Your report "Reagan Recasting the Federal Judiciary" (Murch 26) is worse than alarming. The way to a one-party state. American style?

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denials, for they can be charged with numerous severe offenses, including treason, if they return home.
Asylum policy (which, by law, allows all applicants asylum if they prove a "well-founded fear of persecution") is deliberately confused with

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immigration policy by many who lear a flood of Haitians, Salvadorans and Nicaraguans. U.S. foreign policy suf-fers as a result. Credibility is eroded on East European issues, and the mixed signals sour NATO cooperation on Poland. The only gainers are Moscow and the Polish regime. Senior foreign policy makers musta-rein in the INS. The rest should be easy. A "national security decision directive" has been drafted that ad-dresses each major area of INS culpa-10 mm

signature, but the INS has prevented that with vehement protests, vague promises of substantive reform and minor policy alterations.

Reform of Polish asylum problems

They deserve America's help.

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Ville d'Avray, France.

JAN STEPAN.

300 additional deaths we air power, including by a sast 600,000 med, woman by

reast 600,000 men women to hour Vietnam to no purple of Cambodia offended by a will continue to pay begin leaders do not seem to leaders do not seem to leaders do not seem to least at experience. We hear to the promising that American te or group fighting for a communist domination of the least declaration and declaration in ommunas dominados es 3 orical declaration edois és 3 hile the administration te the bolitical stricture American countries I American comming The all confuses regional and he e East-West struggle ders have learned but he ders have learned but he ders nave rearned into the last rearned into the people have heard and the people have been people been people have ben people have been people have been people have been people have peopie nave heard and a ssage. They do not enter the world's gendante one if they are to support and terrican forces in a tenore use in command will impose the command will be compared to the command will b te conflict at issue s of an elevance to U.S. interest rica is secang to appende the country side; that both to he physical terrain at a spitable, and that imide achieved without commit ely large lorges or onne.
As is so often the cas. than they government

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15 Angeles Times

o much about the Cambridge the they were provided a year in bombing and the could find only ales misor refugee and relief at at dunes that was more ashington has played in : in an effort to them Son china. And that the Occ main support of the time arbarism Messis Numez en today while blanme (c ess and ana-war across a ibodia and continues is a support of the Chines 10, that the Reson above. is this folly by planne or notsic with the Chinese of ing the Khmer Rouge toe The Reagan admining i for the refugees at the le ch goes to the Khme Re er that, due to the mede wer politics, the flag their ted Nations for Cambos. Khaper Rouge Tor idea he Cambodian seat up clegate. The name in the nited Nations is the life Democratic Kampucha member all these three;

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Bert Trent

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ACTOR IS ARRESTED - David Soul, a star of the television police series, "Starsky and Hutch," was searched by a policeman on Sunday after his arrest at the Shadyside Presbyterian Church in Pittsburgh. Three others were also arrested. They were trying to disrupt a service at the church, which is attended by many steel company executives, because they hold the executives responsible for unemployment in the industry.

U.S. Military Chiefs Oppose Reforms of Commands

New York Times Service

WASHINGTON - The nation's senior military leaders have closed ranks in opposition to proposals that would dramatically reorganize the U.S. military estab-

The leaders, Defense Secretary Caspar W. Weinberger, the secretaries of the army, navy and air force and the five members of the Joint Chiefs of Staff, rejected assertions that the command structure is paralyzed by rivalries among the services, leading to wasteful spend-ing and poor combat readiness. They made their positions known in letters to the Senate and House Armed Services committees.

But a somewhat different viewpoint emerged from letters written by the nine operational commanders of combat forces. Some said their authority over buying weapons and supplies, training troops and preparing battle plans had been inhibited by the power of the individual services.

commander of the U.S. Readiness making him the principal military Command, in charge of troops and adviser to the president and giving aircraft based in the United States, wrote, "The system as it is present-ly constituted depends inordinately In defending the system, some on cooperation and good will in top military leaders warned that on cooperation and good will in

part of a broader debate over (orces. They generally said any whether the \$300-billion annual problems could be solved without military budget buys all the securi-

The letters, which have not been made public, were made available by a person outside Congress. The Senate Armed Services Committee requested them in preparation for hearings later this year on proposbudgets and strategy. als to streamline the military command. Copies were sent to the

House panel. The U.S. military system has been faulted in a succession of studies by groups like the Georgetown University Center for Stratetheir wisdom." gic and International Studies and by retired military officials, such as General David C. Jones, former

chairman of the Joint Chiefs. Critics have said the lack of strong central discipline in the Pentagon has allowed service fiels to flourish, leading to duplication of weapons, neglect of unglamorous

needs such as ammunition and poor training for joint operations. They have recommended dividual services.

General Wallace H. Nutting. chairman of the Joint Chiefs by operational commanders power to

campering with it would diminish The dispute over organization is civilian control over the armed

major institutional changes.

General John W. Vessey Jr., chairman of the Joint Chiefs, said that the services had worked well together in recent years and that ence in the Pentagon than the indithey had no trouble setting aside vidual services. service loyalties to hammer out

The Joint Chiefs "are also fallible human beings and as such may not always produce the 'best' advice," General Vessey wrote, "but when they don't, it is not a question of procedures - it is a question of

Teacher Is Killed In New Caledonia

NOUMEA, New Caledonia - A schoolteacher was killed Monday and three persons were injured when separatist Kanak youths hurled stones at vehicles driven by white settlers, police said.

They said Simone Heurto, 47, died shortly after losing control of her car when it was hit by stones and crashed off the road. Three others were injured and a dozen cars badly damaged in other incidents near the east coast village of Houaīlu, police said.

Officials said 400 police and three helicopters had been rushed to the area to seek out the youths and attempt to restore security on the roads.

the operational commanders. Al-

But not all the operational commanders found flaws in the system. Admiral Wesley L. McDonald of the Atlantic Command cited the invasion of Grenada as proof that the services could cooperate.

Some critics inside and outside the Pentagon have pointed to the invasion as an example of sloppy coordination among the army, navy, air force and marine units involved. But Admiral McDonald said it was "an excellent example of sufficient unification."

The operational commanders

The strongest criticism of the tration. For example, beginning current system was from several of this year they sent their list of budget priorities directly to the secrethough they would actually direct the fighting of a war, they said, they have historically had far less influ-have historically had far less influpleas through the separate services.

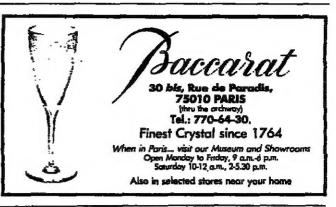
General Bernard W. Rogers,

commander of allied forces in Europe, said, "These changes notwithstanding, there remains in Washington a pre-eminence of service goals in the program and budget process."

As in the past, the most vociferous opposition to change came from the navy, traditionally the most independent of the services and the most resistant to centraliz-

ing power.

"The overall organization of the Department of Defense is sound," said Navy Secretary John F. Lehman Jr. He said the main organizational problem was not rivalry agreed that their influence had in- among the services but too much creased under the Reagan adminis- bureaucracy at the top.



Moynihan Says Family Disintegration Now Pervades U.S. Society

By David E. Rosenbaum

New York Times Service
WASHINGTON — Twenty years after he wrote a highly con-troversial report on black families. Senator Daniel Patrick Moynihan, a Democrat of New York, is renewing the call he made in 1965 for a "national family policy" to pre-

serve the family structure. Now, however, the senator carefully avoided identifying the problems of single-parent families, illegitimacy, and poverty among children as largely black phenomena. Those problems have so intensified in the last 20 years, he asserted, that they pervade all of society and should no longer be addressed in terms of race.

Mr. Moynihan outlined his thoughts in three lectures starting tures because "I want to make clear Monday night at Harvard University under a lectureship established in 1903 by friends of E.L. Godkin, founder of The Nation magazine.

In an advance copy he provided, the senator made no mention of the

fact that in 1965, as an assistant "I don't want to be accused of secretary of labor, he created a furor by writing in a report to President Lyndon B. Johnson that the breakdown in black families was a principal cause of poverty among

black Americans.

That report, entitled "The Negro Family: The Case for National Action," was written at a time of rioting in many black urban neighborhoods and led to criticism, mostly from blacks, that Senator Moynihan was racist and guilty of blam-ing the victims for their distress. Senator Moynihan said last week that he stood by what he wrote in 1965 but that "maybe, on balance, it was something better not said in

the context of the times." He said he was not dwelling on the problems of blacks in his lecthis is not a black issue," adding:
"It's obviously worse there, but if
you don't think it's bad in general, you're not going to get any re-

saying, 'I told you so.' The startling increase in the pro-portion of children living in families headed by women has led to a situation, he projected, in which one-third of all children born in 1980 will be dependent on welfare at some time.

He noted that the problem is much worse among blacks. From 1960 to 1982 the proportion of black children under 3 years old not living with both parents rose to 60 percent from 30 percent while the proportion of white children also doubled, but only to 15 per-cent from 7 percent. Nonetheless, he takes the view that the trend is an ominous one for all races.

Senator Moynihan left the gov-ernment after the controversy over his report on black families. He taught for several years at Harvard. and then joined the Nixon administration as an urban affairs specialcrament to take a position of "benign neglect" in its racial policies. Senstor Moynihan maintained

saying that the Nixon administration should tone down its oratory about blacks. He said taxes and welfare have cantly increased among the worked to the disadvantage of poor

In 1948, the tax laws allowed a personal exemption of \$600 for each family member. Today, the personal exemption is slightly above \$1,000. But if the exemption had risen since 1948 at the same rate as inflation and family incomes, it would be about \$5,600 today. A result is that in 1948 families earning 10 percent above the poverty line were exempt from income taxes while today families well below the poverty line are

In the case of welfare, he notes Most of all, the senator declared: randum, this one urging the gov- same rate as inflation, payments conservatives.

taxed.

dent Children, the main U.S. wel fare program, have declined by more than 60 percent since 1969. then, as he does now, that he was "The consequence," he said "is that indigence all but disappeared among the aged, while it signifi-

> He suggested that the personal tax exemption and welfare pay-ments be increased along with the rates of inflation

Beyond that, he relied solely on the recommendation he made in 1965, that the government declare "it is the policy of the American government to promote the stabil-ity and well-being of the American family; that the social programs of the federal government will be formulated and administered with this object in mind." The trend toward family disinte-

ration is now so pronounced. Senator Moynihan declared, that it ist. In that position, in 1970, he that while government benefits to should provide "common ground" wrote another controversial memo- the elderly rise automatically at the for concern among liberals and

New trends in shirts

Shirts for city wear have become less formal. So much the better! From now on, they feature wide stripes in complementary tones on a plain background. Color contrasts include red and blue, pink and blue, othre and gray, beige and yellow, and many others. The star fabric is zephyr, which offers the best compromise between poplin and voile.

For sports shirts, ultra-light voiles are still dominant. In both long – and short - sleeved versions, they are cut to be worn either inside or outside pants. There are new colors: against a neutral background, multitone stripes that recall the contrasts of strong and pastel colors typical of madras fabrics.

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Whites in the South Are Still Resisting Integration, Blacks Say Although Racial Violence Is Rarer, Cities Are Preserving Institutions That Hinder Minorities

By William E. Schmidt

New York Times Service na — Like Birmingham, Montgom-ery, and Selma, Alabama, those other shrines of the civil rights of whites," Mr. Suitts said. "They movement, Greensboro marked an do not feel any responsibility for important turning point for blacks the sins of the past. And so they in the South. Here, 25 years ago, refuse to take an active or sympa-four young black men sat down at a thetic role in seeking further whites-only lunch counter and re- change in the region."

South, and it inspired similar chalcently, for example, a group of lenges across the region. These ac-blacks in Greensboro used the tions, over time, belped break the back of the segregation laws that were then the first line of white resistance to progress by blacks in the South.

But while the force of federal law They argued that at-large systems and the good faith of some officials are, by definition, racially discrimihave since helped many blacks natory, because they dilute black move into society's mainstream, voting strength by favoring the civil rights leaders in this city, like white majority. other places throughout the South,

still a reality. expression, as it did in November in 1983 as a result of the new dis-1979, when five Communist pro-trict system in the Greensboro, testers here were shot to death in an whose population of 180,000 is exchange of gunfire with a group of one-third black. "But that doesn't heavily armed Ku Klux Klansmen and members of the American Nazi gone away. In many ways, it has Party. They were twice acquitted of just become more subtle, more incriminal charges, but a civil trial is stitutionalized. It's just harder to now in progress on a suit filed by see, but it's there."

But more typically, the resis-tance described by blacks is more subtle and institutionalized. They in Guilford County, for example, say it reflects the reluctance or intems, housing opportunities or hiring practices — necessary to achieve real progress for hiring that the old surrous achieve real progress for hiring that the old surrous achieve real progress for hiring that the old surrous achieve real progress for hiring that the old surrous achieve real progress for hiring that the old surrous achieve real progress for hiring that the old surrous achieves the progress for hiring that the old surrous achieves the progress for hiring that the old surrous achieves the progress for hiring that the old surrous achieves the progress for hiring the hir difference of whites to effect the large voting specifically because Blacks continue to lag far behind whites in all economic indicators, such as income levels and employ-

ment rates. "White resistance in the South today seems to take two worrisome attorney. "But once it became an forms," said Steve Suitts, the executive director of the Southern Regional Council, a private, nonprofit organization in Atlanta that studies race relations in the South.

There is the resistance of ranels comparable to that of 20 years South, like the rest of the country

CHANNEL

ago," he said. "And there is the resistance of indifference.

GREENSBORO, North Caroli- - "Many whites in the South today

Even political changes often The sit-in was the first in the come only after long battle. Rethreat of federal lawsuits to help push both the city and the surrounding county of Guilford into scrapping their at-large voting systems in favor of district voting.

"A lot has changed in this city in say that resistance among whites is 20 years, and blacks are a lot better ill a reality.

off for it, said Earl Jones, one of
On occasion, it can take violent two black city councilman elected mean that white resistance has

> Many white residents in the South disagree with the notion that whites overtly resist black progress. officials say they abandoned at-

dom violence, which occurs at lev- whole. "I think one problem in the

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in Greensboro.

racism," Mr. Chafe said.

li anything, these arguments ed for the president.

"In the past, I think people would argue that the system was not biased, that blacks did not wir because they did not run," said William B. Trevorrow, the county issue, we stepped back and took another look at it. And we were willing to change,"

In that sense, some analysts say attitudes in the South have come to reflect those in the nation as a



is that whites have bought the argument of reverse discrimination, that blacks have gotten more than they deserve," said William H. sheriffs, long ago dissolved under Chafe, a professor of history at the force of federal legislation. Duke University in Durham and a longtime student of race relations

it racism and sometimes explicit

That environment, he said, was defined, in part, by the Reagan administration's neoconservative emphasis on the individual and its arguments against programs designed to place more members of minority groups in jobs. Such affirmative action is wrong, the administration argues, because it tends to favor one group at the expense of

Mr. Reagan found his largest block of support last November. About percent of Southern whites votregion serves to underscore how ich the South has changed over sistance in the South.

The Citizens Councils, those assemblies of white merchants and community leaders who formed a common front against integration in their communities, have disappeared. Segregation laws, which were enforced with a ruthless determination by the local police and

And while incidents of racial violence and intimidation - random cross burnings, firebombings, beat-"This reflects a larger political ings—still occur, the Klan itself no environment that sanctions implications implications implications implications in the following nor larger commands the following nor generates the fear it did in the past.

In many communities, local merchants cringe at Klan marches, fearing they will drive away black business on which they rely. Meanwhile, the Klan has found itself under increasing pressure as the result of both criminal indicuments by the federal government and civil zations like the Southern Poverty Law Center in Montgomery, which has won court injunctions enjoining the Klan from harassing blacks

may have even more weight in the in North Carolina. South, where, among white voters, But Mr. Suitts a But Mr. Suitts and others note that economic differences between whites and blacks are more sharply drawn in the South than in the rest of the nation.

In another sense, the very fact According to an examination of that Southern attitudes now more closely parallel those outside the ployment Opportunity Commission, nearly 66 percent of the black work force in 11 Southern states the last two decades, from the days hold jobs in the lowest three catewhen the force of terror and intimi- gories: service workers, like maids, dation helped define the cutting cooks and waiters; unskilled generedge of what was then called white allaborers, and semi-skilled operators, such as chauffeurs, delivery people and dressmakers. This compares with just 32 percent of the white work force in such jobs in

those states. In contrast, 51 percent of blacks outside the South are in these job

categories. And 59 percent of black families in the South have annual incomes below \$15,000 compared with 31 percent of white families.

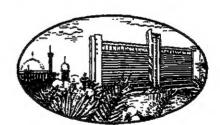
Despite the force of law and moral authority, examples of overt discrimination still can be found in the region, more often in smaller communities that escaped the turmoil of the 1960s.

In Elizabeth City, North Carolina, for example, the local country club recently withdrew an offer to allow the high school golf team to practice on its course after discovering that the squad included a black player. Officials of the club said that race had nothing to do with their decision, noting that the course had become too crowded.

In Butts County, Georgia, local officials only recently tore down a chain-link fence that separated the black portion of the county cemetery from the white portion. Until the fence was taken down, black funeral processions had entered the cemetery through a back gate.

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Resignation Shakes Up French TV News

By Michael Dobbs

PARIS - The surprise resignation of France's star television news anchorwoman has stirred suspicions here that the Socialist government is attempting to reassert controls over the electronic media before crucial elections next

The announcement that Christine Ockrent, 41, was stepping down as anchorwoman for the country's most widely watched television news program was greeted last week with the fevered speculation usually reserved for major government shake-ups.

In a country where television has traditionally been regarded as the voice of the government in power, Miss Ockrent had become a symbol of a more detached and professional attitude toward the news. In the past 31/2 years, her evening news program on Antenne 2, France's second channel, has won top audience ratings over its princi-pal rival, TF1, widely regarded as being closer to

Miss Ockrent's winning smile and brisk, authoritative manner won her recognition when she became the first woman to anchor a primetime television news show in France in 1981. Baptized "Queen Christine" by the popular press, opinion polls consistently rated her as France's most popular television news personal-

"They wanted to prevent her from governing: Queen Christine preferred to abdicate," was how the rightist Le Figaro summed up her resignation. The independent leftist newspaper Liberation said that her departure was a sign that President François Mitterrand's Socialist government was unhappy with the indepen-dence shown by Antenne 2's news team.

In public statements, Miss Ockrent attributed

her resignation to "professional" differences of on the news department. He initially threatened opinion with Antenne 2's newly appointed director-general, Jean-Claude Héberlé, over staff later backed down. appointments. A former television journalist himself, Mr. Héberlé is believed to be close to the Socialist Party and made a sympathetic documentary about Mr. Mitterrand when he was an opposition leader.

"It is not possible for me to continue, since I no longer feel in tune with my superiors," Miss Ockrent said in an interview in which she went out of her way to praise Mr. Héberle's predecessor, Pierre Desgraupes, who built a reputation for upholding journalistic independence and turned Antenne 2 into France's most respected

Political influence over the mass media is wielded in subtle ways in France - through personal connections rather than overt manipulation of information — and it is difficult to point to examples of outright interference in editorial decision-making.

But some French journalists claim that Mr. Héberlé is trying to bring Antenne 2 under blah," Miss Ockrent said. "We tried to develop tighter control by placing his own trusted men a more rigorous approach to the news, giving it into key slots. They accuse him of seeking to bypass appointees of Mr. Desgraupes, such as Miss Ockrent and Albert Du Roy, the former head of the network's news department, who

also resigned recently for "personal reasons." Other recent resignations at Antenne 2 include that of Robert Chapatte, the sports editor, journalists. who took early retirement, and Jacques Segui,

terms of a clash between two strong-willed and its creation of the independent High Authority ambitious personalities. Reacting last week to for the Audiovisual Media in 1982. The authori-Miss Ockrent's resignation, Mr. Heberle called ty's standing was tarnished somewhat last year allegations of political interference "unjust," when it succumbed to government pressure and

According to the investigative weekly, Le Canard Enchaîne, suspicions of Mr. Héberlé's leftist political connections surfaced at Antenne 2 in January after Mr. Mitterrand visited the troubled French Pacific territory of New Caledonia. The director-general was reported to have staged an angry scene after network editors decided to cut parts of Mr. Mitterrand's state-

The turmoil at Antenne 2 contrasts with the mood of optimism following the Socialist victory in elections in May 1981, when the network took advantage of the government's decision to relax controls over the electronic media. The changes introduced in news presentation by Miss Ockrent, who had worked on the CBS program "60 Minutes," were hailed as the advent of an American style in French television.

"I tried to be a credible anchorwoman, bringing the treatment of the news closer to the facts and away from the caricature of French blahmore punch and attractiveness." Miss Ockrent likes to say that she has avoided

the company of French politicians and that she has met Mr. Mitterrand only twice: once when she interviewed him for the nightly news and once at a breakfast attended by a dozen other The Socialist government's claims that it has

presenter of the late-night news program.

Some observers see the "Ockrent affair" in than its conservative predecessors rest partly on taken a more liberal attitude toward television saying that he had never tried to bring pressure appointed Mr. Heberle head of Antenne 2.



Christine Ockrent in her office in Paris.

Nicaraguan Rebels, Lacking Supplies, Trim Back Their War

By Edward Cody MANAGUA - Short of supplies and transport, anti-Sandinist rebel forces have recently reduced the scope and level of their three-

year guerrilla war.

U.S. and rebel officials have attributed the reduction in rebel activity mainly to lack of funds, which apparently is catching up with the main guerrilla force nine months after Congress imposed a ban on financial aid from the Cen-

Interior Minister Tomás Borge

tral Intelligence Agency.

said the shift also reflects recent

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successes by the Popular Sandinist Army in driving rebel forces northward toward the border region with Honduras and, for many, across the border into camps within Hon-

In a reflection of this, Defense Ministry reports have shown a clear drop in the number of inci-

This favors us, because the war is going away from the interior of the country and toward the border," Mr. Borge said, referring to the decline of rebel activity in the more populated and economically important central zone.

ı certain risk, because a border war is always dangerous for the impli-cations it might have for a neigh-boring country, in this case Hondu-ras," he said. "We will try to be very careful not to give any pretext that could provoke an incident. U.S. officials in Honduras have

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dents in recent weeks. U.S.-backed insurgents.

"But at the same time, it implies major complications.

expressed similar fears that more regular rebel crossings of the border area could raise the risk of clashes between Honduran and

At the same time, the increase in rebel troops on Honduran territory has intensified nervousness within the Honduran armed forces over that country's role in aiding the

The Honduran government protested sharply when 17 Nicaraguan soldiers drove across the border Tuesday in what Managua said was an accident. But an aide to Mr. Borge expressed confidence that the soldiers and their military trucks would be returned without

group, the Nicaraguan Democratic largely inactive for a number of months because of a lack of sup-camps in Honduras near the mountainous border with Nicaragua.

Nicaraguan troops on the frontier. This is up sharply from the number late last year, when most of the rebels were reported inside Nicaragua ambushing Sandinist army and government vehicles and agricultural cooperatives.

U.S. and rebel officials have put the number inside Honduras at 5,000 to 6,000 from a total strength estimated by rebel officials at more than 12,000.

Miskito, Sumo and Rama Indian rebels in the Atlantic coastal region and Eden Pastora Gómez's independent anti-Sandinist guerrillas along the border with Costa Rica He estimated that 6,000 to 7,000 have another several thousand guerrillas from the main rebel armed men. But they have been

Rebel leaders have told visitors to their camps in Honduras that they have had trouble resupplying forces inside Nicaragua, But they attributed this to lack of consistent ammunition deliveries and adequate maintenance of aircraft used to make drops. This, they explained, was a result of money shortages.

Adolfo Calero Portocarrero, the chief Democratic Force political figure, said the organization has raised more than \$5 million since .the U.S. Congress cut off funds last

chief, Enrique Bermúdez, said they sources at \$80 million since 1981.

ply drops at the same pace as when CIA funds and logistic help were After barring further CIA aid a

year ago, Congress voted last fail to make \$14 million more available to finance rebel forces, but only on the condition that the funding be approved this spring in another President Ronald Reagan pro-

posed Thursday that the \$14 million be used only for humanitarian assistance should Nicaragua begin talks with the rebels. Managua rejected this approach, and Congress is to vote on the money this month.

Before the cutoff last spring, the CIA had provided rebel forces with But aides of the rebel military a sum estimated by congressional

Sudan to Stay Pro-West, New Ruler Assures U.S.

By Bernard Gwertzman New York Times Service

WASHINGTON - The new military ruler of Sudan has met separately with the senior American, Egyptian and Saudi Arabian diplomats in Khartoum and reassured them that he will keep Sudan on a pro-Western course, State Department officials said.

On Sunday, his first day in office after overthrowing President Gaafar Nimeiri, General Abdul Rah-man Swareddahab summoned David H. Shinn, the charge d'affaires of the U.S. Embassy in Khartoum, the Sudanese capital

General Swareddahab "exressed interest in the maintenance of continued good relations with the United States and appreciation for the assistance the United States has provided the Sudan in recent " said Thomas Krajeski, a State Department spokesman. Usually, the United States does

not divulge the substance of diplomatic discussions. The rapidity with which Mr. Shinn's conversa tion with General Swareddahab was made public underscored a U.S. effort to demonstrate public support for the new regime.

Mr. Shinn, in turn, assured General Swareddahab, the spokesman said, "that American food, refugee and other forms of assistance will

The spokesman added, "Mr. Shinn welcomed the general's statement of interest in the maintenance of good relations and assured him that the United States government shares fully the desire for strong bilateral ties."

The Reagan administration, however, remains concerned about the ability of the Sudanese military to bring about the long list of changes it has promised. Among the problems mentioned by officials here are the sharp differences with dissidents in the south, the deterioration of the Sudanese economy and the continuing efforts by Libya and Ethiopia to cause trouble in the Sudan, which borders on

There has been intensive American discussion with Egypt and Saudi Arabia, which have been close to Sudan, officials said. They said General Swareddahab also met with the senior Egyptian and Saudi diplomats in Khartoum.

both of them.

Sudan is the largest African rethe more than \$100 million in eco-company.

nomic aid approved for the fiscal year 1985 has not been allocated yet because of the slow pace of economic changes by the former

Nimeiri government. General Nimeiri, who met with President Reagan last Monday. succeeded in getting the adminis-tration to free about \$67 million that had not been disbursed in the 1984 fiscal year by taking the kind

of austerity measures that precipi-tated riots that led to his downfall. "I think you will find us going out of our way to be sympathetic and supportive of General Swareddahab," a senior U.S. official said Sunday, "We know he has a terrific problem everywhere he turns, and we don't want to cause him additional headaches."

A major concern for Egyptian and American officials, State Department officials said, is the possibility of increased military involvement by Ethiopia and Libya against Sudan in coming days. President Hosni Mubarak of Egypt told reporters Sunday, "Libya tried to show she is involved in Sudan." Little is known of General Swareddahab other than that he is a

career military officer. The assumption in Washington is that the Sudanese military decided that the calls for General Nimeiri's removal were so universal in Sudan that it was important for the military to move before violence

spread through the country. One official said General Swareddahab might turn out to be only a transitional leader.

Paris Office, Restaurant Are Damaged by Bombs

PARIS - Two blasts early Monday damaged the office of the state-owned coal board and a Jewish-owned restaurant, police said.

The first blast shattered the windows and entrance of the coal board office, but caused no injuries, police said. The second explosion caused slight damage to the Jewish-owned North African restaurant, Chez Bebert, off the Champs-Elysèes. No one has claimed responsibility for the explosions, which occurred 24 hours after a blast severely damaged the cipient of U.S. aid after Egypt, but Paris offices of the state electricity

Disease Level in the Soviet Military Is 'Flabbergasting,' U.S. Analyst Says

capability of the Soviet armed

This assessment was included in a presentation last month by Murray Feshbach, professor of demography at Georgetown University, in which he contended that the Soviet military has medical problems said. of a "flabbergasting" magnitude. He drew the quotation on combat capability from an address by a General Chevyrey to a medical

conference several years ago.

news agency Prensa Latina report-

Mr. Portocarrero was best

known for his abstract portraits of

women in tropical settings of flow-ers, birds and trees. He did not

travel outside Cuba until he was 40

although he later exhibited in the

United States, Italy, Spain, France, Britain and most of the Communist

Other Deaths: Bernard Childs, 74, a painter and

printmaker who was a pioneer in

the use of technology in art engrav-ing and printing, of a heart attack March 27 in New York.

WASHINGTON - The Soviet for Advanced Russian Studies. In a sampling of 203 military paeral has said could have the "great- enza and hepatitis in the military est negative impact on the combat ranks. He concluded that, in one of numerous influenza outbreaks in 1982, as many as 30 percent of the troops of individual units could have been sick with the flu-

Hepatitis, which is discussed in

Union's military forces face medicited increases in such infectious tients with hepatitis, one-third sufcal problems that one Russian gen- diseases as typhoid, cholera, influ- fered from residual symptoms and

> Among the medical problems are acute intestinal infections, sometimes of epidemic magnitude, he

the Soviet literature as one of the "urgent problems of military medieneral Chevyrev to a medical cine," appears to have increased onference several years ago.

Mr. Feshbach, who presented his 1975-1982 in large military units

Arthur Negus, 82, an antiques expert who became a celebrity in

prized items. Friday in Cheltenham in southwestern England.

Gene Bernard Davis, 64, an ab-

stract painter prominent among the

Washington Color School, Satur-

day after a heart attack in Wash-

Fountainebleau Hotel, a popular vacation spot for the rich during the 1950s, in Miami Beach, Florida.

Ben Novack, 78. founder of the

René Portocarrero, 73,

Cuban Painter, Is Dead

HAVANA — René Portocar. expert who became a celebrity in rero. 73, considered Cuba's finest Britain as a host of radio and televi-

modern artist, died Saturday, the sion shows featuring collectors'

Mr. Feshbach drew his information from the two journals, Voyenno-Meditsinskiy Zhurnal, or Military Medical Journal, and Tyl i Snabzheniye, or Rear and Supply. The Central Military Medical Directorate of the Soviet armed forces comes under the jurisdiction of the Rear Services.

Noting that Soviet military doctors apparently misdiagnose ill-nesses frequently, Mr. Feshbach said the chances of complications and further transmission of disease were thus increased. This is especially the case for acute intestinal infections, he said, adding that diphtheria, a growing problem, also was being misdiagnosed.

A shortage of medical supplies poses difficulties as well, according to Mr. Feshbach, reportedly leading doctors to reuse some supplies, increasing the chances of transmitting disease.

to reduce sanitary levels, with food that is contaminated by rodents reportedly being represented to the individual and thus appear, in most cases, to be personal income. portedly being reprocessed instead

of being destroyed. According to Mr. Feshbach's findings, vaccine effectiveness is generally poor. Typhoid vaccine is effective at only a two-thirds rate. In one military unit with an outbreak of measles, it was found that only 88 percent of the youths, 18 to 20 years old, had been previously immunized. Some military officials have also recommended manda-

Douglass Wallop, 65, the author of "The Year the Yankees Lost the Pennant," the novel on which the musical and movie, "Darun Yankees," was based, in Oxford, Mary-land.



STATE VISIT - Prime Minister Laurent Fabius of France burned incense Monday at the Monument of the Unknown Soldier at the start of a three-day visit to South Korea.

U.S. May Tax Frequent-Flyer Deals

WASHINGTON - The Inter-

tickets that members of airline frequent-flyer programs earn for pil-ing up miles. The programs, started by Ameri-

can Airlines to attract and hold high-volume business travelers, are operated by every major domestic carrier. American, Delta, Eastern and United, four of the nation's largest airlines, say they have more than six million members in their clubs. Many people join more than one airline's program. An IRS spokesman, Ellen Mur-

phy, said a decision has not been made on whether to draft a regulation. The IRS is interested because business travel is usually paid by has flown 10,000 miles (16,000 kilo-

benefits accrue to the individual

Frequent-flyer programs may be benefits, but that has not been decided, she said. The draft of the regulations does not mention fre-

quent-flyer programs, she said.

IRS officials think that, technically, existing law requires that frequent-flyer bonuses be taxed. But without regulations on how to value the flights and who is responsible for reporting them, the IRS would find it hard to collect taxes.

A typical frequent-flyer program permits a member to upgrade his coach ticket to first class once he

meters) on the airline, offers a 25percent discount on a round-trip ticket anywhere the airline flies after 20,000 miles, provides a 50-percent discount after 25,000 miles, addressed in pending regulations and gives a free ticket after 30,000 on the taxation of employee fringe miles and two tickets after 50,000 miles.

It costs nothing to sign up for any of the programs, and all airline officials interviewed agreed that many passengers on their rolls do

not fly frequently.

Experts said bonuses to individuals are taxable because they are not excluded by law, as are such employer-paid benefits as health insurance premiums or pension contributions. The 1984 tax law cracked down on certain fringe benefits but did not mention frequent-flyer bonuses.

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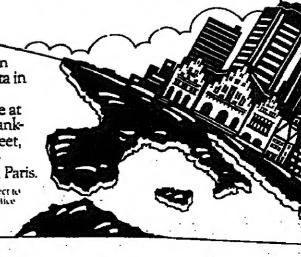
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A U.K. Budget Bonus

The British budget for the current year had welcome news for futures and options players. Effective last week, their profits will be treated for tax purposes as capital gains. Previously, profits were considered as income and taxed at rates as high as 60

The change means that futures and options will receive the same tax treatment given equities. Under current capital gains tax laws, profits are taxed at a 30-percent rate. The first £5,900 are exempt. In addition, losses can be written off against

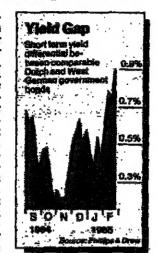
Britain's financial community hailed the change, which also applies to onshore funds that trade in futures and options for dging purposes. Mark Fox-Andrews, managing director of Drexel Burnham Lambert, said it will enhance liquidity in London's futures and options markets and help "make the City competitive with the rest of the world."

Going Dutch in Bonds

Yields on short-dated Dutch government bonds have surged in recent months, prompting some European investment advis-ers to suggest that their clients switch from West German government bonds of three- to five-year maturity into equivalent guilder issues. The yield gap between Nederland bonds of three- to five-year maturity and comparable West German government issues reached 120 basis points (hundredths of a percent) in late February before narrowing to between 30 and 35

points in recent weeks. Analysts say the yield difference reflects the Dutch government's concern over weakness of the guilder against the Deutsche mark.
Philip Howard of Phillips &
Drew in London says The
Hague is accepting the inconvenience of slightly higher
yields relative to Bundesrepublic issues to hold the mark steady at about 1.13 guilders.

Despite the recent narrowing in the yield gap, Mr. Howard expects short-term Dutch bonds to remain attractive. He predicts that the yield on five-year Dutch government bonds could reach 8.25 percent by the end of the summer compared with 7.85 percent in late February.



New View of Inflation

Prevailing wisdom holds that a 10-percent drop in the dollar would add 2 percentage points to the U.S. inflation rate. The theory rests on the view that higher import prices push up domestic prices and, ultimately, wages.

But James E. Annable, an economist at First National Bank

of Chicago, says this rule of thumb no longer applies. Worker concern about job security has broken the wage-price spiral of

the 1970s, he argues. Moreover, he contends that the link between the surging trade-weighted value rose 65 percent in the last four years, but import prices fell less than 10 percent. Instead of bargain prices for consumers, Mr. Annable says, the dollar's rise has meant bigger profits for importers. Since importers did not pass along the benefits of an appreciating dollar, he doubts they will pass along the effects of depreciation, preferring instead to maintain

Playing the China Card

Japanese companies that export to China may no longer be the fad they once were on the Tokyo Stock Exchange, but they are far from out of fashion. A number of brokerage houses have quietly removed so-called "China stocks" from their preferred lists. The move reflects concern about Beijing's ability to pay for imports because of the recent drop in its foreign currency

Yet analysts still see promise in a handful of consumer-electronics companies and heavy-equipment manufacturers that are benefiting from China's modernization drive. "We think China is a major market theme and certain stocks will outperform the market in the next six to 12 months," says Hisamichi Sawa, director of research at Prudential-Bache in Tokyo.

Favorites mentioned by Mr. Sawa include Tsudakorna, which makes jet looms for textile manufacturing, and Sanyo Electric. Daiwa Securities recommends Kumagai Gumi, a construction firm, and two truck manufacturers, Nissan and Isuzu.

A Surge of Interest in Offshore Funds



Old Court Hong Kong Fund

Korea International Trust

Schroder Asian Fund

Noram Secured Income

Mint Ltd.

FuturGAM

GAM Arbitrage

Espac

ride the rebound. But will it last?

By Dinah Lee

S STOCK markets go, Hong Kong's volatility is legend, its thinness a chronic annoyance. Yet despite this harsh environment, offshore funds in the colony profited handsomely last year and further gains are

On average, funds specializing in Hong Kong equities generated a return of 38.5 percent in 1984. compared with less than 2 percent in 1983. Major funds like Schroder, Henderson Baring and Old Court headed the list of top offshore fund performers in 1984, according to Lipper Analytical Ser-

Moreover, broad-based Asian funds, which invest in a variety of markets, including those in Hong Kong, Japan, Singapore and South Korea, owe much of their success last year to the colony.

The success of Hong Kong funds has more to do with market fundamentals than shrewd strategies. Even fund managers acknowledge that they are more vulnerable to market sentiment in Hong Kong than in more established stock markets. The exchange only lists about 150 companies, and there is little room for defensive maneuvering if the market turns bearish. "The Hong Kong market is a one-way market," noted Oscar Wong, director of GT South China Fund. "It's very difficult to perform in a different direction from the market.

Indeed, on closer examination the performance of Hong Kong funds closely tracked the Hang Seng index. None significantly outperformed or under-performed the market. Moreover, no matter what the underlying strategy used by managers, funds had surprisingly similar performances.

In many ways, the political uncertainty that surrounded Hong Kong last year laid the ground-work for the funds' remarkable success. As concern about the colony's future went from worry to near panic last summer, the Hang Seng index slumped to a low of 746 in July. But when the British and Chinese sorted out the colony's future, guaranteeing its unique status when China assumes sovereignty in 1997, the market rebounded. The index broke through the psychological 1,100 barrier in

Although many of the Hong Kong funds got cold feet during those difficult months and went comparatively liquid, they were able to jump into the market quickly as it turned around. Edward

Kong, assistant director of Schroder's Asia Ltd., industrials like Hong Kong Aircraft Engineering said managers of the company's Asian fund were

Equities

Equities

Equities

Equities

Equities

Futures, options

Futures, options

Real Estate, mortgages 16.75%

36.33%

31.34%

30.51%

27.67%

26.74%

20.92%

16.68%

Investors who want to protect themselves from

the slippery downside risk in Hong Kong should consider some of the broad Asian funds that have

significant exposure to Hong Kong. These include

GT's Asian Hong Kong Growth fund and Asia fund, the Wardley Nikko Asia Trust, the Jardine

Fleming Eastern Trust and the Indosuez Asian

Although Henderson Baring's Mr. Compton be-lieves that single-country funds take fuller advan-tage of bull markets like the one forecast for Hong

Kong this year, Asian fund managers have been so

(Continued on Page 10)

return of almost 27 percent last year. Despite the already substantial rise in the market, fund managers expect to put in another good performance this year. Now that Hong Kong's autonomous capitalist life has been relatively assured, confidence is returning. The colony still boasts sound economic fundamentals, and there are signs of a recovery in the banking and property sectors, which account for 50 percent of the stock market index. Analysts predict the Hang Seng index could reach 1,800 by the end of this year.

90 percent invested in Hong Kong equities when

the market was at its low. The fund generated a

Jonathan Compton, director of the Henderson Baring Fund, thinks the market's recent success is only the beginning of a prolonged rally. He says the importance of Hong Kong's role in China's mod-emization, the rapid growth of the local money supply and the favorable outlook for corporate profits means that "this market is going to blow."

The \$25-million fund, Mr. Compton says, tends to be underweighted in utilities but otherwise strong on low-risk blue-chip companies and banks, including a fair number of China-related stocks.

Mr. Wong of the GT South China Fund is more cautious about the market's prospects and expects continued volatility. Although he acknowledges that he lost some ground to his competitors when he went relatively liquid before the end of last year's rebound, his South China fund is still only 83 percent invested, low compared with others. The fund offers a mixture of blue-chip companies, entertainment companies like Shaw Brothers and

Rising markets and new products draw tax-shy investors.

By William McBride

HEN Jack Tomlinson neared retirement in 1980 after 23 years with the Customs Cooperation Council in Brussels, the British finance director began looking for ways to invest the lump sum he would receive on leaving the international agency. Concerned about security, his first thought was British government bonds, called gilts. "I saw an advert for a gilt fund and wrote to them," he recalled Surprisingly, the fund suggested that he take his money elsewhere.

The reasons came down to taxes. The gilt fund was an authorized unit trust operating under Brit-ish law. As such, Mr. Tomlinson's investment would be subject to a range of taxes that he could avoid by placing his foreign earnings in an offshore

Mr. Tomlinson, who has since returned to Britain and maintains a portfolio of offshore fund shares, is only one example of a broad range of investors who have discovered the attractions of these investments. Globe-trotting executives of multinational corporations or independent professionals commanding high fees for consulting jobs outside their own country have also turned to the funds. In another category are wealthy individuals in high-tax or politically unstable countries who want to park their funds out of reach of the

The revival of world stock markets, continued currency volatility and the easing of foreign-exchange controls have proved a boon to the offshore fund business. While industrywide figures are hard to come by, Fidelity Management, one of biggest fund operations, said the total assets of its offshore funds has grown from about \$210 million at the end of 1979 to about \$750 million currently. During that period, Fidelity introduced three funds. Lipper Analytical Services, which monitors the fund industry, says assets of the 466 offshore funds it tracks totaled \$18.7 billion at the end of 1984.

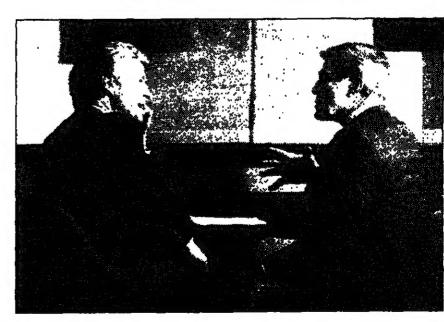
Offshore funds are the international cousins of U.S. mutual funds and British unit trusts. While organized along similar lines and by many of the same U.S. and British investment companies, the offshore funds are legally based in such low-tax areas as the Channel Islands, Bermuda, the Cayman Islands, Hong Kong and Luxembourg. Most offshore fund shares are denominated in U.S. dol-

Fund industry officials say in recent years the flow of money into offshore funds has been particularly strong from such Far East countries as Indonesia, Malaysia and Hong Kong. Much expa-triate money still comes from the Middle East, while the money invested from continental Europe flows mostly from retirement areas and from ac-

For the expatriate of any nationality, an offshore bulk of expats, one of the major problems is that they are moving around," notes Adrian Collins. managing director of Gartmore Investment Management. By accumulating capital in an offshore fund, the expatriate who is reassigned from country to country every few years avoids local tax on unearned income or on capital gains. His funds are

(Continued on Page 8)

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THE BOURSES

Talk of Takeovers Stirs U.K. Oil Sector



An oil rig in the North Sea off the Shetland Islands.

By John Meehan

HE TAKEOVER fever that swept through London equity markets last year may soon descend on Britain's North Sea oil fields. The somber outlook for crude oil prices, coupled

with doubts about the potential for new discoveries in the North Sea, has so depressed the prices of small exploration stocks that several are prime targets for predators, according to analysts. Moreover, many of these companies are entitled

to huge exploration tax credits that can be written off against Britain's petroleum revenue and corpo-rate earnings taxes. Many analysts believe that the desire for tax efficiency will persuade bigger oil-producing companies to overlook the sporty earn-ings performance and poor prospects of many of the small exploration companies.

Adding up assets and the potential value of exploration tax credits. Paul Gregory, an oil analyst with Wood, Mackenzie & Co. in Edinburgh, estimates that the exploration sector is trading at a 6-percent discount on equity markets compared with a 53-percent premium a year ago. "At these values, it's getting cheaper to buy oil and gas on the stock market than go out looking for it," he said.

There is no suggestion that the potential merger activity this year will come close to the magnitude of the recent takeover battles in the United States. Some analysis even think the chance of an average investor making money in the sector is slim, "It's a very, very high risk-reward situation," one analyst said. "When you start looking at tax situations and asset values, it's difficult to figure out who is a target and who isn't."

Nevertheless, the current takeover talk, analysts

say, could herald a long-anticipated consolidation among North Sea exploration companies and bid up share prices in a sector that has performed poorly since last September.

Few analysts see these companies proceeding as independents. Many that fall into the target category were born during the North Sea oil rush in the 1970s. Now, with the Claymore and Forties fields staked out and oil prices hovering around \$28.50 a barrel, oil specialists do not expect significant additional discoveries. Some companies, observers say, are actually eager to merge with larger concerns to broaden their horizons.

"This could be the year of the big shakeout," said Jeremy Elden, who tracks oil stocks at Phillips &

There is no lack of predators. Most major British oil companies are heavily weighted toward production rather than exploration in the North Sea and would be eager to reduce their tax liability. Enterprise Oil, one of the biggest and most profitable independents, is thought to be seeking acquisitions. It has more than £100 million (\$120 million) on hand in eash and short-term investments, analysts

So far merger speculation in the oil sector has focused on a handful of medium-sized companies. Tricentrol, which recently reported a 25-percent jump in earnings for 1984, is seen as the most vulnerable to predators. The company reported late last month that someone had built up a 4.7percent stake in its shares. Buyers do not have to (Continued का Page 9)

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FUNDS

Growth-Stock Funds Shone in First Quarter

First-Quarter Mutual Fund Performance

Best and weakest performers among mutual funds based on change in net asset value, including dividends, in the first quarter of 1985,*

Name of Fund	Investment Strategy	Percent Change
BEST PERF	ORMERS	
First Investors Natural Resources	Natural Resources	+39.53
Fidelity O.T.C.	Small-company growth	+32.21
Sherman Dean	Capital appreciation	+31.76
Steinroe Discovery	Small-company growth	+24.26
Fidelity Select Leisure	Specialty industry	+24.10
Fidelity Select Health	Specialty industry	+22.92
Babson Enterprise	Small-company growth	+21.80
First Investors Discovery	Small-company growth	+21.59
First investors international	Global	+20.16
Financial Portfolio Gold	Gold	+19.04
WEAKEST PE	RFORMERS	100 - 200
AARP General Bond	Fixed-income	-1.54
Nicholson Growth	Capital appreciation	-1.53
G.E. Long -Term Interest	Fixed-income	-1.41
Newport Far East	International	-1.20
AARP GNMA	Fixed-income	-0.95
Steadman Oceanographic	Growth	-0.68
Maxim Bond	Fixed Income	-0.52
GT Pacific Fund	International	+0.39
Calvert Income	Fixed-income	+0.40
Merrill Lynch Federal	Fixed-income	+0.50

*Out of 773 funds, exclusive of money market funds, municipal bond funds and short-term Government securities. Source: Lipper Analytical Services By Fred R. Bleakley

HANKS to a January surge in the stock market, the average equity unitual fund in the United States gained 8.93 percent in the first quarter. That was almost as much as these funds have gained during the entire year, on average, in each of the last 15 years, according to Michael Lipper, president of Lip-per Analytical Services, which compiled the quarterly performance statistics.

For the seventh consecutive quarter, however, equity mutual funds fared more poorly, on average, than the Standard & Poor's 500 index, which was up 9.21 percent, with dividends reinvested. The 456 general equity mutual funds, on average, however, exceeded the Dow Jones industrial average, which gained 5.78 percent.

Mr. Lipper said that after six consecutive quarters of poor performance, mutual funds specializing in small-company growth stocks broke into the top 10 rankings in a big way. Also putting in strong performances were several funds that struck it rich in late March when their investments in gold shares shot up.

The top performing fund out of the 773 tracked by Lipper Analytical Ser-vices was First Investors Natural Resources, an \$11-million portfolio that gained nearly 40 percent, thanks to a heavy concentration in gold shares and energy issues, which also rebounded in the quarter. In the fourth quarter of last year, the fund had scraped the bottom of the rankings list with a 24.6-percent

Another turnaround was the Sher-

Investments in gold shares also pay off

> man Dean Fund, which jumped from third-worst at the end of last year to third-best for the first quarter of this year. It is a capital-appreciation fund, which means that it can trade actively and use options as well as stocks in its

> The volatile state of the bond market in the first quarter made losers out of a number of fixed-income funds, despite the interest they earned from their investments. Six of the 10 worst performing funds were fixed-income. Although bond prices, measured from the begin-ning to the end of the quarter, were relatively flat, there were sharp swings during the interim.
>
> One of the fixed-income funds that

> suffered the most was the General Electric Long-Term Interest Fund, with more than \$200 million in assets held for GE employees. It had led the list of top performing funds in the fourth quarter of last year, but sank to thirdworst performing over the last three

> Several mutual fund groups scored well in the first quarter. First Investors Group and Fidelity Management & Re-search Corp. each had three funds listed among the top 10 performers. The Fi-delity OTC Fund, in fact, had been the

was bumped into second place by the First Investors Natural Resources Fund when gold shares soared at the end of March, at a time when the closing of scores of Ohio thrift institutions shook

world financial markets.
"Most gold funds were flat to down 5 percent at mid-March," said Peter Lynch, senior vice president of Fidelity Management & Research, with a tinge of regret that his firm's OTC Fund was knocked out of first place. "By the end of the quarter, they were up 15-20 per-

The \$25-million OTC Fund scored well, Mr. Lynch said, because it was heavily invested in over-the-counter growth stocks that were not technologically oriented. Technology stocks were one of the sectors that did not come back strongly in the quarter.

Two sectors that did perform well were leisure stocks and health care. Fidelity's two funds that specialize in those areas were among the top 10 per-formers for the quarter. The leasure fund was especially helped by the run-up in broadcasting stocks such as CBS and ABC, as well as restaurant companies, Mr. Lynch said. And the Select Health Fund gained with its investments in drug and hospital manage-ment companies, he added.

Patrick Page Kildoyle, economist and portfolio manager of First Investors Group, said his firm's international fund performed well because it was heavily invested in the Hong Kong market, Canadian energy stocks and several cyclical companies, such as steel stocks, in the United States.

New York Times Service

A New Surge of Interest In the Offshore Funds

(Continued from Page 7) professionally managed and there are none of the communications problems that arise in trying to invest directly in complicated

markets from a long distance. The growth in the offshore industry in the last few years has been marked by a proliferation of specialty equity funds that give the offshore investor access to specific markets or sectors of markets. These funds concentrate their holdings in such areas as American growth stocks, Japanese small-company stocks or Australian stocks. "At the moment, the fad is European stocks," notes Robert Harris of the firm of Nicholson Harris, a financial adviser.

out catering to institutions, such as pension funds and insurance companies that find the funds a convenient way to invest in such difficult markets as those in Hong successful, they become more receptive to individual investors. Mark V. St. Giles, head of GT Unit Managers, says that in recent years there has been "pressure to introduce more specialty funds for individnals."

Typically, specialty funds start

Another trend has been the creation of "switch" funds, which allow investors to move assets among a family of funds at little or

sion is the Gartmore Capital Strat-egy Fund. It offers 13 funds in such areas as Japanese stocks, North American stocks, British stocks, British government bonds and yen convertible bonds. There are also currency funds in U.S. dollars, British pounds, Deutsche marks, yen and Swiss francs.

HE growth in the number of funds has complicated the task of selection. But for investors, the primary issue will always be the reputation of the fund. In a field touched regularly by scandal, investors should "only deal with first class names," cautions Paul Tagg, managing director of Tagg Financial Management. "If you're dealing in an offshore fund, you don't have to

deal on the fringe." The safest path is to stick with the funds that are offshoots of established companies operal in the domestic markets.

After safety, the most important issue is performance, a much more complicated topic than many fund investors appreciate. The figures found in the promotional campaigns of even the best funds do not always tell the full story of performance.

In a bull market, smaller funds with aggressive managers can often outperform the broad market indexes by filling the portfolio with the volatile shares of young growth companies. But if the market sours, the value of an aggressive portfolio is likely to decline faster than the overall market.

Volatility can also be a trait of specialty funds concentrated in a market or sector that is prone to steep ups and downs.

For a clear picture of a fund's performance, it is important to look at the changes in its return on a year-by-year basis and to compare them with funds with similar goals and assets. Just looking at the average annual compound return over the life of the fund, a figure routinely trumpeted by fund brochures, will seldom provide the full story.

A fund with a 19-percent average annual compound growth over live years of existence is impressive. But the fund could have had a brilliant first two years and have been on the decline ever since, a

no cost. The most ambitious ver- fact that an investor should be aware of.

> steer away from funds that they deem to be too large. Though there are exceptions, performance tends to be less dynamic as a fund becomes larger.

Fund managers often take the view that their shareholders bought the fund to invest in the Overseas, investment advisers Thus, the managers believe their shareholders "have made the deciamong the younger generation of fund managers.

Another test of a fund's credibility is whether it has personnel in the markets in which it participates. A fund specializing in Japanese shares should have a person in Tokyo. "We like the management to be in the countries where the assets are," says Mr. Harris of Nicholson Harris.

To purchase shares in an offshore fund, investors will usually pay a "front-end" fee, or sales charge, of about 5 percent or less. Management fees vary widely, but usually do not exceed 1 percent annually, about the same as those for British unit trusts.

Fund operators are generally optimistic that their industry will continue to grow, helped along by the confidence in world markets and growing sophistication of investors. They count on the attitude expressed by a British employee of a North African company that is a joint venture between a U.S. firm and the local government: "Quite simply, they're an easy way to cov-

Lynne Curry in London contribut-

Some professional advisers also

An issue closely linked to per-

formance is the fund's investment policy. A seasoned investor will seek to find out how willing the fund manager is to convert the fund's stock holdings to cash should a bear market hit. Managers of stock funds typically will put no more than 30 percent of the fund's assets in cash, no matter how bearish the outlook, says Mr.

underlying stocks, not in cash, says Hugh Lockhart, managing director of Charnley McLernan sion to ride out the risk," Mr. Lockhart says. But he says this attitude is changing somewhat

er all my options."

Bernard Cornfeld and some friends in London in 1974 after he was released on bail from a Swiss prison, where he had been questioned about fraud and other charges.

The Long Shadow of IOS

fund industry has been the legacy of the collapse of Investors Overseas Services, a scandal that ruined many investors' appetite for fund.

The investment community will not soon forget IOS or its founder, Bernard Cornfeld, a former social worker and mutual fund salesman from Brooklyn, New York, who went into business in Europe in the 1960s. Stealing a march on the big European investment houses and banks, he brought the concept of mutual fund shares to more than 200,000 mostly middle-class investors in Europe, Asia and Latin America eager to participate in the U.S. stock market boom of the 1960s.

By 1968, IOS controlled about 18 funds with assets pproaching \$2 billion. Mr. Comfeld and a staff of about 1,400 ran a global empire from a lavishly furnished chateau on the outskirts of Geneva. But IOS crumbled quickly as the bear market took

hold in 1970. At one point, some IOS fund shares lost half their value in a single day as panicky investors dumped their holdings. In the power struggle that ensued, Mr. Cornfeld was deposed as head of IOS, with control eventually passing to Robert L. Vesco.

According to a U.S. Securities and Exchange Commission suit in 1972, Mr. Vesco diverted some \$224 million in stocks in IOS funds to banks and shell companies controlled by himself and his associates. He was later indicted in the United States on fraud charges arising from the IOS collapse and on charges of attempting to obstruct an investigation by contrib-uting \$200,000 to President Richard M. Nixon's reelection effort.

Mr. Vesco thus became one of world's best known fugitives, and is variously said to be living in Costa Rica and on an island off Cuba. A Swiss jury acquitted Mr. Cornfeld in 1979 of fraud charges. He now lives in Los Angeles.

Nearly 12 years after the collapse of IOS, an international effort to sort out the company's affairs and liquidate its assets is nearing completion, accord-ing to Vic Barnett of Clarkson Co., the Toronto firm that is overseeing a major part of the process. He said Clarkson is still seeking about 16,000 IOS shareholders. (Queries should be addressed to The Clarkson Co., Liquidator, IOS Ltd., P.O. Box 251, Toronto-Dominion Centre, Toronto, Ontario, Canada

holders, payments already received as part of the liquidation of four major IOS funds amount to about 95 percent of the total net asset values of the funds in 1973. "They got back most of their capital," said Mr. Barnett. "They just didn't get any interest for 15

The IOS collapse - and a number of smaller sdawned a wave of new regulations Still, experts say the offshore fund investor continues to have minimal legal leverage in the event of a fraud.

However, eager to keep their lucrative tax-haven industries flourishing, many of the offshore areas have moved to clamp down on abuses. Guernsey and Jersey in the Channel Islands and Hong Kong are among the offshore centers that have imposed firmer controls on funds. In general, regulators are looking closely to insure that a fund's assets are being held by an independent trustee or custodian. From the investor's standpoint, this should be a first-line bank with an international reputation to protect.

There is also a move among the more well known offshore funds to register their offerings with national regulatory agencies and to obtain stock market ings. "In some ways, the idea of 'offshore' is breaking down," says Mark V. St. Giles, managing director of GT Unit Manager in London.

Still, there is a long way to go before the fund business becomes truly international. Virtually every country restricts in some way the sale of funds not accredited by its national authorities. The U.S. Securities and Exchange Commission has

gone as far as to discourage any non-U.S. fund from soliciting Americans, even if they are not residing in the United States. In deference to the SEC position, prospectuses for many offshore funds state that shares will not be sold to a "U.S. person." In practice, however, few offshore funds enforce such provisions, though they will not accept correspondence or pay-ments from the United States. In any event, the issue is between the SEC and the funds, not the investor,

SEC officials acknowledge.

European Community officials are working on a directive that would let any fund approved by national authorities and meeting certain criteria sell its shares anywhere in the EC. The directive could be approved this year.

- William McBride

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WHAT ARE THE EXPERTS SAYING? WALL STREET WATCH

BY EDWARD RORHBACH IN EACH THURSDAY'S INT.

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arter for most of the quanter to second place into second place investors Natural Resolutorial Are Over Are Over For Progeny Of Ma Bell

By Edith Cohen

T HAS been a little more than a year since the historic breakup of American Telephone & Telegraph. In that brief period, Ma Bell's offspring have turned in a stellar performance, exceeding their own carnings estimates for 1984.

They've done a marvelous job in a year in gesting things in order," observed Leonard Hyman, an analyst with Merrill Lynch, Pierce, Feuner & Smith Inc. On average, stock in the companies appreciated 17 percent last year to produce yields of about 7.5 percent. Pacific Telesis was by far the biggest winner. Its share price rose 28 percent. During the same period, the Standard & Poor's 500 Index managed a modest 1.4-percent gain.

Despite such enormous moves, which are unusual for telephone companies, analysts are skeptical that they will be able to duplicate

last year's performance in 1985.
In many ways 1984 was unusual. The companies were new, yet benefited from lingering confidence that was generated by their Bell System connection. This year the regionals will be measured against the reality they have created. The stock market will not be as cu-

phoric, analysts contend, and differences among the companies are bound to emerge. They are big, sound telephone companies, with some problems. The trick is to figure out which have bigger problems and which can overcome them," said Andrew Silton, an ana-lyst at First Albany Corp. At the moment, the analytic community is

distinguishing very little among Ameritech, Bell Atlantic, Bell South, Nynex, Pacific Tele-sis, Southwestern Bell and US West. Since starting up in January 1984, the "baby Bells" have been more or less "running in a pack," according to Mr. Silton.

But each company has its own regional characteristics and problems. They cover reg-ulatory climate, management style, demographics, and general responsiveness to technological developments and to business opportunities beyond simple telephone ser-

Regulatory climate is seen by many as crucial, over the long term, to a regional company's attractiveness. Under the terms of the AT&T divestiture, about 90 percent of a regional's revenues must come from tariffs set by the Federal Communications Commission and state regulatory authorities. And this year profits could depend heavily on rate increase and all the regional companies are seeking some increase in allowable rates.

Another big problem confronting the re-gional companies is the threat of "bypasses" in which big corporate customers develop their own telecommunications system instead of using the local phone service. The regional companies are clearly vulnerable when it comes to long-distance calls.

In order to subsidize local phone service, long-distance customers now absorb the costs

disclose their identity until they

have acquired at least a 5-percent

The smaller companies are also

generating takeover speculation, although it has generally been less publicized. Clyde Petroleum has

twice bid for Petrolex. The last

offer, which expires Tuesday, was for 75 pence a share, up from 58

pence that the company rejected

Goal Petroleum and Anvil are also considered likely targets. Mr. Gregory estimated that Goal's po-

tential exploration tax credits

alone could be worth as much as

127 pence a share. It closed at the

Floyd Participations is also seen as a possible target. Last month's

surprise decision by the British

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Oil Takeover Talk

How the **Baby Bells Fare**



Stock Price Nov.21,1983: \$63 March 29,1985; \$82.13

Revenue: \$8.4 billion

Revenue: \$9.0 billion

1985 Estimates

Earnings per share: \$10.17

Earnings per share: \$11.10

PACIFIC TELESIS

1984 Revenue: \$7.8 billion Earnings per share: \$8.46

1985 Estimates Revenue: \$8.3 billion Earnings per share: \$9.20

Stock Price Nov.21,1983: \$51.50 March 29,1985: \$70.38

Bell Atlantic

Revenue: \$8.1 billion Earnings per share: \$9.94

1985 Estimates Revenue: \$8.5 billion Earnings per share: \$10.50

Stock Price Nov.21,1983: \$65.75 March 29,1985: \$83.13

BELLSOUTH

Revenue: \$9.5 billion Earnings per share: \$4.28 *

1985 Estimates

Revenue: \$10.1 billion Earnings per share: \$4.55

Stock Price Nov.21,1983: \$29.675 March 29,1985; \$35.50

*(Reflects 3-for-1 split)

Southwestern Bell Corporation

Revenue: \$7.2 billion Earnings per share: \$9.40

1985 Estimates

Revenue: \$7.7 billion Earnings per share: \$9.80

Stock Price Nov.21,1983: \$62 March 29,1985: \$74.75

thinks Bell Atlantic is vulnerable to cost-

cutting efforts by the U.S. government.

• Bell South, reaching into the fast-growing Sunbelt, gets a lot of credit for good manage-

ment and above-average profit margins.

Charles W. Schelke, an analyst with Smith

Barney, says that Bell South has had one of

the highest rates of return despite what he sees as consistently poor regulation. Taking ad-

vantage of the region's growth potential, the company is also building for the future by installing modern equipment and focusing on

Nynex, which serves New York and New England and has the highest concentration of

corporate customers, is seen as the most vul-

nerable to bypasses in the long run. "Give it

another year or two for rates to reflect costs,

and then the antennas will go up," said Mr.

Nevertheless, analysts have rated the com-

pany a good choice in the short term and are

waiting to see what steps the company takes to

cut costs and increase revenues to support

itself in the long run. Mr. McCabe noted that

Nynex has announced the biggest work force

reduction of any of the operating companies and intends to eliminate 5,000 jobs from its

94,000-employee payroll.

• Pacific Telesis, with about 95 percent of

its revenue derived from California, serves a

fast-growing, high-technology area. But its

concentration also makes it vulnerable to a

single state regulatory agency. Mr. Silton sees

it as among the companies with the most problematic rate structure, growing out of the West Coast's historic dependency on long-

distance toll revenues. He is concerned about

whether California regulators will give it the

rate increase it needs.

technology.

LUSPMEST

Revenue: \$7,3 billion Earnings per share: \$9.24

1985 Estimates Revenue: \$7.9 billion

Earnings per share: \$9.80

Nov.21,1983: \$56 March 29, 1985; \$74,88

Estimates by Value Line

Mr. Hyman, however, thinks California regulators are intelligent and fair-minded, but acknowledges that the company's dependency on a single regulatory body is "not an easy Southwestern Bell put in the poorest stock performance of the holding companies last year. This partly reflected concern about

its regulatory environment. Texas accounts for the bulk of the company's revenues. The best Value Line's Mr. Spitz can say of the situation is that "there is little likelihood that the regulatory environment could become much more difficult and the possibility at least exists for some improvement."

Rate increase requests totaling more than \$100 million should be decided by midyear. Mr. McCabe of Prudential-Bache expects the state regulatory commission to allow some kind of increase. With the 1984 elections out of the way, he said, state regulators may now be less sensitive to political considerations.

 US West is distinctive in that it covers the largest land area, 13 states, and derives a large share of its revenues from interstate service. It operates in a rather varied economic climate, stretching from Sunbelt verve to Pacific Northwest sluggishness.

With a very small central organization, it encourages its component telephone compa-nies to be strongly entrepreneurial as it ag-gressively diversifies into unregulated services, telephone-equipment sales, cellular radio and real estate. However far afield it roams, it cannot escape the need for the Federal Communications Commission to change the current interstate rate structure. Few analysts believe that the commission will do so immediately,

the federal deficit, devised the targeted instrument last year after Congress re-30-percent with-holding tax that foreign investors had to pay on dividends and interest from fixed-

ties. Foreign institutions that purchase the Treasury notes for later retail sale must promise not to sell them to U.S. citizens.

Targeting New Sale of

U.S. Bonds

exclusively at foreign investors.

July, The U.S.

Treasury, looking for innovative

ways to finance

income securi-

pealed

By David Tinnin

David Mulford, assistant secretary of the U.S. Treasury for financial affairs and chief

architect of the so-called "targeted" issue, said

the sale could take place this month, or at the

FTER two successful issues last au-

tumn, the Reagan administration has decided to proceed with a third

auction of Treasury bonds aimed

The decision to proceed with another issue resolves some of the puzzlement expressed by the international financial community. Observers in Europe and Asia had thought that Washington would quickly assemble a third offering after the the first two issues created strong demand. The first \$1-billion offer of five-year notes last October was oversubscribed by about 300 percent. An identical issue a month later was greeted with similar

The delay was interpreted by some analysts as a sign that the U.S. Treasury was displeased with the narrowing spreads between the targeted issues and comparable securities in the U.S. domestic market. In the first two anctions foreigners were willing to accept a slightly lower yield, but are unlikely to do so in the

In an interview at his Washington office,
Mr. Mulford denied that this had anything to
do with the delay. One reason for the pause,
he said, was simply the bureaucratic shuffle
that sent Treasury Secretary Donald T. Regan to the White House as chief of staff in exchange for James A. Baker 3d. The other reason, he said, was a glut of dollar-denominated new issues in Europe. "We did not want to sell into a weak market." Mr. Mulford said.

Mr. Mulford, who served for 10 years as principal adviser to the Saudi Arabian Monetary Authority before taking up his Treasury post, said the exact timing of the next issue depends somewhat on whether the Treasury intends to stick with five-year notes or diversify into a mixture of maturities, ranging from two to 10 years.

Mr. Mulford would not speculate on the size of future offerings, but by some estimates the U.S. Treasury will attempt to raise as much as \$10 billion through targeted issues over the next two years.

HYNES

Revenue: \$9.5 billion Earnings per share: \$10.10

1985 Estimates Revenue: \$10.2 billion Earnings per share: \$11.00

Stock Price Nov.21,1983:\$60.50 March 29,1985: \$80.00

of artificially high fees, called access charges, that are paid by the long-distance companies, such as AT&T, MCI Communications, GTE Sprint and others, to connect with local customers. But some large companies are devel-oping ways to link up directly with long-distance lines.

If the bypass movement gains momentum, the loss of revenue could be devastating to the regional operating companies unless regula-tors agree to reduce the subsidy for residential service. Some companies are pressing officials to move in that direction, but it clearly is an unpopular political choice.

EMOGRAPHICS will also shape the destiny of the regional compa-nies. This does not necessarily mean a company must service an area of high population growth to boost profits. Instead, regions where telecommunication needs are increasing, such as in areas where corporate customers are growing, will likely benefit local telephone customers.

Another factor that investors should consider when evaluating the companies is their willingness to look for new business opportunities to help their growth. The 1983 divestiture decree places strict limits on the regional companies' ability to diversify into nontele-phone ventures. "Nonregulated," business can account for no more than 10 percent of total revenues. Mobile telephone service and phone-equipment sales are exceptions.

Still, the companies are looking to such areas as foreign consulting and computer ser-vices for both business and residences.

The following is a rundown of how the experts view the growth and profit potential of the regional companies:

its for on-shore exploration, where

Floyd has concentrated its efforts.

has raised questions about the company's future. It is thought by

some analysts that Floyd's assets may be worth more than its value

on the Unlisted Securities Market.

Shares in the company, which had been trading for over 100 pence, closed out March at 85 pence. Wood, Mackenzie puts its

set value between 54 pence and

"Despite all the talk of take-

overs, it's been happening a bit

more slowly than some people

oil analyst with James Capel & Co.

"But it may just take one successful bid to trigger all the take-overs."

thought," said James Joseph,

101 pence a share.

· Ameritech, based in Chicago, serves the great manufacturing area of the country sometimes known as "Smokestack America" and "the Rust Bowl." The region has recently trailed the general economic growth in the United States, However, Warren E. Spitz, an analyst at Value Line Inc., points out that Ameritech's concentration of service-oriented businesses is located in Illinois, perhaps the most progressive regulatory environment in

Moreover, analysts think Ameritech will see some business expansion. Mr. Silton sees potential in the growing need to send data from the businesses based in the area to their branches and manufacturing plants around

 Bell Atlantic, which serves the eastern coast of the United States from New Jersey to Virginia, has been notable for aggressive acquisitions as part of a strategy to build a total communications company. James McCabe, an analyst with Prodential-Bache Securities. particularly lauds the recent purchase of Sorbus Service, the second-largest independent computer-service company in the United

Bell Atlantic has the lowest operating costs of the seven regional companies, and manage ment expects to lower costs even further by cutting the work force by 10,000 by 1988. Analysts generally like Bell Atlantic's regulatory environment and current rate structure.

Nevertheless, analysts are divided over the company's ability to generate new telephone business. Mr. Hyman of Merrill Lynch notes that the eastern corridor is an area of slow population growth. And because Washington accounts for a large share of its revenue, he

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Therefore, prudent investors can follow the example of the ancient Egyptians. Whoever wants to acquire longterm value should choose gold of the highest purity. And today, that is the 999.91000 of the Canadian Maple Leaf - a purity for which there is no substitute.



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The Quarter: **Global Gains**

FTER generally dozing during 1984, stock markets around the world awoke last quarter charged with an energy that set records on

Indexes surged to new highs in New York, London, Tokyo, Frankfurt, Paris, Amsterdam, Zurich, Milan, Oslo and Madrid, In January, electricians in London installed an extra digit on a sign on the Financial Times newspaper building just in time for the industrial share index to break 1,000.

The World Index, a measure of stock prices and dividends around the globe, rose about 9.1 percent from January through March. And when the North American markets are excluded, stock prices rose 9 percent in the quarter. In both cases the index, which was devised by Geneva-based Capital International Perspective, converts the return on equities into dollars.

Prices on the New York Stock Exchange took off in the new year. The Dow Jones Industrial Average of 30 major stocks began rising in the first week of January and by the end of the month had crossed the magic 1,300 level, although it drifted lower by the close. The Dow persistently tried to close above the 1,300 barrier in February and managed a new high of 1,299.36 on March 1. After that effort, it generally drifted moderately lower, ending the quarter at 1,266.78.

"You had a very broad based rally that started the year off, and then we simply went sideways," said Hugh A. Johnson, Strategist for First Albany Corp., a regional brokerage firm. Analysts attributed the drift to concerns about the strength of the U.S. economy, fears of a more restrictive monetary policy and rising interest rates, concerns about the banking system and, before the dollar dropped, anticipation that multinational companies would suffer reduced profits from currency translations.

"The really spectacular performance was in stocks of small to medium-sized companies, especially in high technology," Mr. Johnson said.

Boosted by strong corporate profits, London stock prices surged in January, with the Financial Times ordinary share index of 30 major stocks setting a record on Jan. 22 of 1,024.5. The index later lost ground and has returned to triple digits but is still almost 3 percent higher than its year-end level.

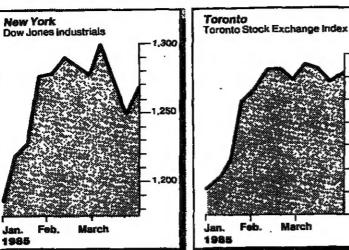
"A good British stiff upper lip" has allowed investors to spur the market notwithstanding rising interest rates, according to Roger Nightingale, who follows equities for Hoare Govett, the London stockbrokerage. Last summer rising interest rates had depressed the market, he said. but robust corporate profits this quarter are now beloing investors maintain their enthusiasm in the face of interest rates that soared in January and are considerably higher than in the United States.

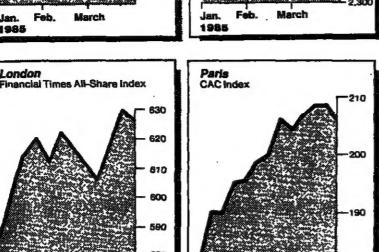
The surging dollar pulled share prices in its wake on the Frankfurt exchange, pushing the 100-share Frankfurter Allgemeine Zeitung index to 423.55 by mid-March, from 382.39 early in the year. Then a technical consolida-tion caused the market to level off. At Friday's close the index stood at 408.90, up about 7 percent for the quarter.

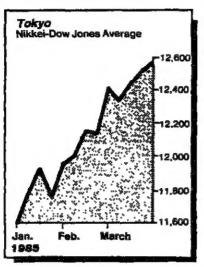
Franz-Josef Lerdo, a stock analyst at Frankfurt's Bank fur Gemeinwirtschaft, said people were "bowled over by the profit strength of export-oriented companies," whose booming sales to dollar-paying customers last year trans-lated into higher earnings. "But it was a two-edged sword," he added. "As the dollar leveled out, measured decline set in."

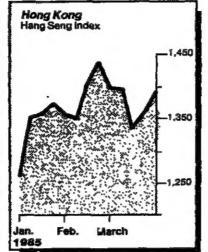
The Tokyo stock market continues to set records. An abundance of money to invest and strong corporate profits in the export sector have propelled the 250-stock Nikkei-Dow Jones Average 11.558 at the beginning of the year to 12,580.76, a gain of 8.8 percent in the quarter.

Partly because of their traditionally good performance, equities are









attracting more investors away from bonds. That is also helping to fuel the index's rapid rise. Foreigners are also bidding up stocks, especially biotechnology issues. Analysts say Dainippon Pharmaceutical, Yamanouchi Pharmaceutical and Mitsubishi were among the equities that benefited from foreign interest.

New York Times Service

In March, a Hesitant Mood First Quarter Activity on Major Stock Markets

Gainers and Losers

ing infused some vitality into the New York Stock Exchange last month, but not enough to chase away the hesitant mood that has held the market back since Febru-

The Standard & Poor's 500 Index eased a half-point to end the month at 180.66. The Dow Jones Industrial Index dropped more than 17 points to finish at 1,266.78. The problem with March was that interest rates started to rise," said Elaine Garzarelli, an analyst at Shearson Lehman. "Investors are afraid of a

With the market expecting disappointing first-quarter earnings and concern that the U.S. economy is slowing, investors turned to the stocks that can be counted on to retain their value and produce earnings, according to Miss Garzarelli "Industries that are more defensive began to perform," she said, citing utilities, foods and tobacco stocks as the dependable refuges for those playing the waiting game. "People still eat and smoke, no matter what," she said. Nevertheless, last month's merger fever lent some excitement to the otherwise lackluster market. The top three performers on the New York Exchange were the tar-gets of takeover bids. "The broadbased market slacked off, and into the vacuum came the takeovers and the blockbuster of those was said Norman J. Noble,

interest in takeovers." With less fanfare, J.M. Tull Industries, a profitable steel processor and distributor, led the winner's list last month. A tender offer for the company's stock by Inland Steel Co. at midmonth and a counteroffer by Bethlehem Steel Corp., which has emerged as the "white knight," were behind Tull's impressive performance.

head of research at Fahnestock &

Co., referring to the broadcast

company's purchase by Capital Cities Corp. "When the ABC deal

came through it doubled or tripled

Evans Products Co., which filed for court protection from its creditors, was March's biggest loser. In London, increases in the base lending rate and uncertainty about the government's bugetary

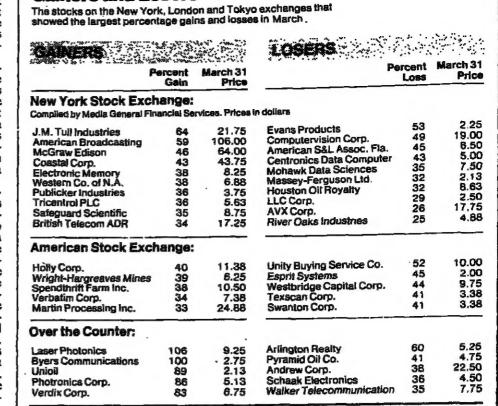
plans dampened spirits on the stock exchange. The Financial Times All-Share Index (ell almost 3 percent in March to close at Even the pound's comeback on

currency markets failed to stir British equities. "The appreciation of sterling reduced the value of overseas earnings," said Stephen Lofthouse, a portfolio strategist at James Capel & Co. Sectors dependent on international markets, like tobaccos and chemicals, suffered. Domestic retailers were favored. Dunlop Holdings PLC, which

ended protracted takeover talks by agreeing to merge with BTR PLC, topped the leader's list for the second month in a row. Topping the losers' list was Al-lied Irish Banks. The company's

subsidiary, Insurance Corp. of Ire-land, ran into financial difficulties and was bailed out by the Irish government last month.

In Tokyo, the Nikkei-Dow Jones Index gained 2 percent to close at 12.580.8. Analysts said the market lacked clear direction. lacked clear direction.



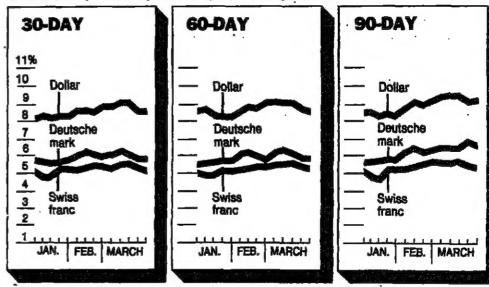
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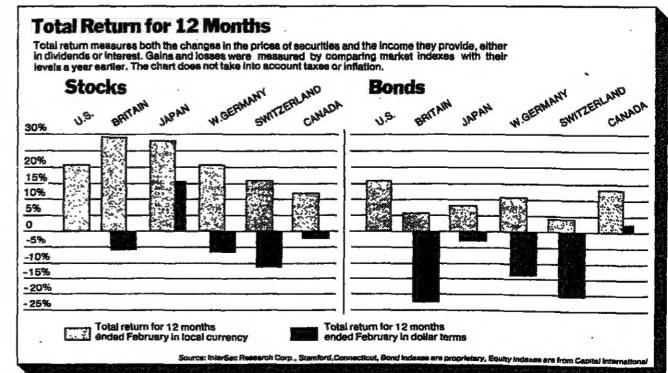
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Offshore Funds in Hong Kong

(Continued from Page 7) taken with Hong Kong lately that it is difficult to tell one from the

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THE INTERNATIONAL MANAGER
A WERKLY GLIDE BY SHERRY BUCHANAN

For example, the \$58-million Jardine Fleming Hong Kong Trust is currently 87 percent invested in Hong Kong with small percentages sprinkled in markets in Singapore, Malaysia, Taiwan and Britain. By contrast, its siter Asian fund Jardine Fleming's

Asian fund, Jardine Fleming's Eastern Trust, which totals \$16 million, is 78 percent invested in Hong Kong

Not surprisingly, the fascina-tion with Hong Kong funds has also led to talk of a China fund that would focus on companies expected to benefit from Hong Kong's growing business ties with the mainland. Robert Lloyd George, manager of Indosuez's Asian Growth fund, said China will soon replace the United States

of a China unit trust that would include international companies with large interests in China.

Nevertheless, a number of ob-servers say a China fund may be premature. Experts at N.M. Roth-schild, which manages the Old Court Hong Kong Fund, have tak-

as Hong Kong's primary export market.

Charles Willis, a fund manager with Jardine Fleming, says his organization is working on the idea

mainland and they question the need for a new fund. Moreover, with Hong Kong destined to become an integral part of China in 1997, the distinction between a curely Hong Kong fund and China

purely Hong Kong fund and China fund is fading.

Instead, these fund managers prefer to concentrate on the Hong Kong market, trying to get a mixture of stocks that can benefit from China's modernization, but also capture the anticipated gains in other sectors.

en a close look at companies doing business with China. In many cases, they found that the percentage of company profits that resulted from direct business dealings with China is "miniscule."

Some fund executives go so far as to dismiss the concept of a China fund as a marketing simmick. They fund as a marketing gimmick. They point out that the Hong Kong stock market is already directly influenced by what happens on the

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Choice

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in New York City.

the rare book market.

works to their collections. Many

More than a half a century after

The Lay Anthony" and "The Three Black Pennies" propelled him to prominence, Mr. Herges-

heimer is a forgotten figure in lit-erary history. Although he fin-ished more than 20 novels before

his death in 1954, his works lan-

guish in obscurity. "I haven't been

able to sell a Hergesheimer in 20 years," lamented Robert Wilson,

who owns The Phoenix Bookstore

It is hard to find any one reason

for Mr. Hergesheimer's fall from

favor. Some experts ascribe it simply to the fickleness of the reading

public. Whatever the reason, it il-

lustrates the treacherons pature of

Even book dealers generally dis-

courage investors. "Don't" is Mr. Wilson's advice to those cousider-

ing investment in books just for profit. "Despite the fact that the

market has gone up staggeringly in the last 10 years," he said, nothing

can be counted on in the book

market except the aesthetic plea-

Nevertheless, scanning the

The trading floor of the London Stock Exchange.

High U.K. Interest rates and the possibility of a decline in the dollar re drawing investor attention to Britain's government-bond market.

• Knowing how to recognize a "story stock" is crucial to understanding Japanese equities.

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In its May 13 issue, Personal Investing also explores how the changes in the structure of London's securities affect the individual Investor. In

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prices that books have fetched at auctions in the past year might well inspire an investor to make

sure of having the book.

By John Rearick

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room in his portfolio for some 16th century sermons or Victorian literature. An edition of Isaac Newton's work brought \$20,000 in 1984, while a facsimile of an Audubon book went for \$34,000. Even a first edition of "The Thin Man" by Dashiell Hammet sold for \$1,200 at a recent auction.

11.1.

In the last four years, the average dollar value of fine rare books has risen 50 percent, according to Sir William Rees-Mogg, who runs the London book firm of Pickering and Chatto.

"Book collecting has been a very profitable investment," according to Sir William. "The market is always getting narrower. There has been a steady increase in money and a steady decrease in

As a general rule for investors, books fall into two categories: expensive classics that are sure to offer some rate of appreciation, and modern books that are relatively inexpensive but completely

speculative in terms of investment

Valley of the Dolls, original

The Thin Man, by

\$5,500

\$1,200

more attractive to collectors, pro-vided they do not find the rough

versions aesthetically unappeal-

In some special cases, book col-

lectors might even prefer a second

edition to a first, Mrs. Lowry not-

ed that the earliest edition of Rob-

ert Frost's collected poems was

incomplete. True lovers of Frost

usually choose the completed sec-

ond version over the more valu-

To determine potential de-mand, the Strand's Mr. Anderson

suggests looking over several

year's auction records to get a

sense of the book's price move-

In the end, it must be remem-

bered that the market is driven by

book lovers, not investors. "You

should be appreciating your

book," counsels Mrs. Lowry, "not waiting for it to appreciate."

able first edition, she said.

ment on the market.

"What has come to control the market is affordability and avail-ability," Mr. Wilson said. Everyone, he says, would like to have a first edition Jane Austin or a Walt Whitman, let alone a Shakespeare folio or a Gutenberg Bible, but family collections, museums and libraries have left a market mostly populated by modern literature.

Not surprisingly, collectors have begun to covet contemporary classics. Some have performed very well on the market. "Casino Royale," Ian Fleming's first thrill-er, is estimated to be worth around \$1,800. First editions of John Updike's early works from the 1950s are now valued at about \$300.

Before beginning a collection, experts say, investors should first stake out an area of interest in

erature,
"It is much safer to collect po-Wilson. "It suggests Mr. Wilson. takes time for them to establish a reputation and, conversely, their reputations don't decline as fast." Mr. Wilson said that 20 years ago he bought "Jim's Book," the first book by James Mervill, a Pulitzer Prize-winning poet, for \$35. He estimates that the book is now

Sir William favors 19th century texts. Fiction and poetry from the period may be out of reach for most new collectors, he said, but the political and scientific works of the era are still collectable. He encourages new collectors to consider the works of Gladstone, Dis-

After narrowing the search to a particular author or period, a collector should then examine a book's condition, establish how rare it is and try to gauge potential

Of the three criteria, condition is the most important. Even the rarest book can prove difficult to sell if there is damage to its binding, edges or dustcover. A worn first edition of F. Scott Fitzger-ald's "The Great Gatsby" lan-guished for two years on the shelf at New York's Strand Book Store, recalls Craig Anderson, a rare book specialist at the shop.

Determining rarity and future demand is a lot trickier. Stephen King's "The Shining" and "Car-rie" are considered hot collectibles. But now that Mr. King is a big seller and his hardcovers are receiving massive first printings, collectors are looking for publish-

er's proofs of the ghoulish novels. "The closer you get to the point of creation, the more valuable it is," advised Judith Lowry of the Argosy Book Store in New York. First editions of a popular work will bring high prices, but a book's manuscript, the publisher's galley sheets, page proofs and prepublication review copies can be even

Cordon Coulthard, Grindlays Bank plc, 13 St James's Square, London SWIY 4LF England

The Lure of British Real Estate

By Andree Brooks

HEN Douglas Coppola, a New York investment banker, and his wife, Denise, learned early this year that they were being posted to London, they immediately contacted Denise LeVan, European referral director at the local offices of Sotheby's International

for advice on London properties.

"Last time we were sent to London we rented," Mrs. Coppola said. "But this time, we wanted to jump in with both feet. With the pound so low, everything looks like an abso-

Whether for use during a posting, as a piedà-terre, as a vacation home or as an investment, property in Britain is being sought by loreigners with dollars to spend. With the pound having slid against the dollar to nearly half its value five years ago, it is possible to buy a one-bedroom luxury Mayfair flat for the equivalent of about \$100,000 or a threebedroom period house in other prime neigh-borhoods like Kensington or Holland Park for around \$250,000.

But are these apparent bargains a sound investment? In London, brokers paint a mixed picture. On the debit side is the generally poor quality of maintenance of many of the period inner-London structures that foreigners favor, their already inflated prices by local standards - which have virtually eliminated local buyers from the market —and notorious delays in dealing with sellers, lawyers and contractors.

Also unsettling are the tenuous, restrictive nature of the leasehold style of ownership that prevails in most of central London and the possibility that the pound, which has already shown signs of recovering could strengthen dramatically and take the steam out of the luxury market, where most of the activity is

Only 30 percent of central London property is being sold to local residents, said Victoria Mitchell, an investment adviser with Savills, a maior London agency. Jeffrey Gould, a London-based American lawyer, warned that it thus may not be easy to sell if there is a violent swing in the value of the pound.

Balancing these drawbacks is the tight supply of good central London property, caused largely by pre-existing demand from foreigners that led to a 30-percent increase in prices last year. Another factor is a shortage of land for development or redevelopment, which inhibits new construction. Many of the "new" housing units in London are rehabilitations of existing properties. Provided the pound stays about level continuing shortages suggest strength in the market.

Moreover, rents for good central London



properties are strong and still rising, making them more attractive as investments. A onebedroom \$100,000 flat in Mayfair, for example, fetches about \$1,400 a month, a family house about \$2,400.

In addition, London is in the midst of a substantial period of property restoration, providing the chance to buy in one of the "coming back" neighborhoods like Hammersmith, Battersea or Clapham. In these areas, a four-bedroom Victorian brick row house can still be bought for \$90,000 and may appreciate later as revitalization of those neighborhoods

Professionals are now recommending the period properties, where demand is consistently strongest. Modern houses or flats are not enjoying the same level of appreciation, reported David M. Pallot, an associate partner with the Chelsea office of Chestertons. now that Arab buyers, who dominated the market for about six years and always preferred new construction, are less active in this

At the moment, because they are served by major highways from London, the most sought-after country properties are those west of London in Berkshire, Wiltshire and Hampshire and parts of Gloucestershire and Ox-

Mr. Gould counsels buyers to weigh prices against the value of comparable properties, not the relative cost in dollars.

Once a price has been settled, however, it is not a firm agreement until contracts are signed, which may occur months after buyer and seller shake hands informally on the terms. In the United States, binding contracts are signed soon after an agreement is reached, with the closing set for some time later to allow time for title searches and other verifica-

Robert Levy, a British solicitor specializing in real-estate transactions, warns against filling the vacuum with a binder signed by both parties unless it includes the terms "subject to contract." Otherwise it can be considered a legally binding contract, even before the building has been inspected or financing is in

A hazardous byproduct of this hiatus is the widespread British practice of "gazumping" — unceremoniously dumping one buyer for another who offers a higher price or is able to reach the contract stage sooner. Only speed can avoid this.

Ten percent of the sale price is due at the

time of contract. There is no title insurance in Britain; the title search is done by the buyer's lawyer. Expect the lawyer to charge around 1 percent of the purchase price for the entire transaction, although fees are competitive and it may pay to shop around.

Among other closing costs are a valueadded tax of 15 percent on all professional services, a "stamp duty" of 1 percent of the sale price and any application, appraisal fees or points charged by the lender.

Investigate the terms if the home is a lease-hold offering. In central London, many properties belong to a major landowner such as the Grosvenor Estates, Cadogan Estates, Crown or Church Commissioners, and are normally leased on a constantly renewable long-term basis, such as 99 years,

However, lenders are uneasy about financing a lease that has less than 50 years to run, warned Julian Standing, a senior agent with John D. Wood & Co., another major London agency, and a short term can depress value, Also, the landowner can insist on certain repairs at certain times.

But in the last 15 years, laws have been passed protecting the resident-owner, noted Anthony Radcliffe, a solicitor with Boodle, Hatfield Co., a London firm specializing in leasehold issues. For instance, occupants of leasehold properties with a taxable value of less than £1,500 (\$1,800) or around £200,000 in market value, can demand the freeholds from the landowners at a fair market price after they have lived in them for three years. More protective measures are expected soon, and extensions often can be negotiated before a current lease expires.

Potential buyers should also be aware that local British lenders have been unwilling to lend to a foreigner unless he or she is a known

customer or works for a corporate customer. When the time comes to sell, the homeowner will find that Britain does not levy a capitalgains tax on sale of a residence if it is the owner's only British home. There are also no restrictions on the repatriation of funds.

New York Times Service

Is your portfolio in the right shape?

Ask Swiss Bank Corporation

"If Investment management were just a matter of making the right guesses, there would be even' more new names getting into the act every day, and far fewer old names still around." Jacques Rossier,

Senior Vice President

However, as Mr. Rossier puts it, the first thing to remember about investment management is that you have to be very clear about your investment objectives. And for that, you also need to know how the external factors and the range of possibilities can affect these objectives. This is why many investors are looking for even more than an ability to make sound decisions when they choose a portfolio manager. They want to know what they're getting into, and they want to make sure their objectives are sound. So a good investment manager has to know his customers as well as his markets. It's a good reason for going to a good bank, with the organizational resources and experience to give you the "up-front back-up" you need.





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From Bleak Themes, Laughter

Argentine Playwright Turned to Humor in Military Regime

By Kevin Noblet

B UENOS AIRES — With a humor once used to outwit military censors, Roberto Cossa is keeping standing-room-only crowds in stitches while exploring the dark side of the Argentine char-

Cossa's latest play, "Los Compadritos," has become the smash hit of gaudy Corrientes Street, Buenos Aires's answer to Broadway. It will be presented in August at the Latin Theater Festival in New York by the New York Shakespeare Festi-

The play centers on an ill-fated scheme by a German naval commander and a money-hungry sandwich shop owner to hunch a Num front in Argentina during World

The shop is turned into a beer hall, complete with swastikas and portraits of Hitler, When the effort flops and the Nazis are defeated in Europe, the beer hall falls into ruin and the schemers are reduced to

The allusions are obvious, Cossa admits, to the rightist armed forces leaders who seized power in 1976 and launched a "National Reorganization Process." Disgraced by military and economic debacles. tine parlance a compadrito is a cer-the dictatorship stepped down in tain type of boastful and shiftless 1983, when civilians returned to

Cossa said in an interview.

This story offered a great medium for presenting the problems or right now," Cossa said, "Then turned to humor when the mutally emerged old obsessions of mine took over. Censorship was fierce under the dictatorship. Artists suspected of leftist leanings were persecuted or forced into exile.









The play's title literally means "Little Comrades," but in Argendandy who, switchblade in pocket,

"I wanted to present images of what happened during the Process through this Nazi commander,"

He said the inspiration for the play came while he was reading an article about the defeat of the German pocket battleship Graf Spee in the Rio de la Plata in 1939. The vessel's 1,000 crewmen were interned in Argentina for the dura- dritos" is loaded with comic stereotion of the war, and most of them permanently settled in the country.

like Europe or the United States,

types, sly political allusions and a fair dose of slapstick. Cossa, one of Argentina's most successful playwrights, said he

Cossa said.

"The only way to stay and survive was with humor as a defense. It was a way to survive psychologically and, in addition, a way to express things that could not other-wise be said."

haunted the shadowy dance halls of

Buenos Aires during the tango's heyday in the early 1900s.

main chance, and his philosophy of scant ethics persists as a kind of

urban caginess called viveza.

The compadrito lived for the

"It's a widespread concept here,"

Despite its bleak themes of greed

and totalitarianism, "Los Compa-

Cossa, identified with leftist factions of the Peronist Party, was barred from the large government-supported municipal theaters. He also could not produce his works for television or as movies, a major source of income for Argentine

In 1981, together with other banned playwrights and actors, he organized the Teatro Abierto, or Open Theater, which enjoyed tremendous success in small venues despite the repression.

"There were things we couldn't say straight out," Cossa recalled. "We used a lot of metaphor. You had to use subtlety."

He said the theater was not so heavily censored as other art forms, such as books, movie and television, because of its appeal to a smaller audience.

Ironically, the end of military rule has hurt theater. he said When democracy returned, the Argentine movie industry went back into production. And even television began presenting works that addressed contemporary issues. Also, all the foreign movies we couldn't see for 10 years began pouring in. Thus, theater found it-self with a reduced audience."

Jazz Poster Stirs Charges of Racism

By Michael Zwerin

PARIS, France — The poster shows 12 arrows carrying the colors of European countries fly-ing in the direction of a thick-lipped "Black Sambo" stereotype playing drums. Most of the arrows have hit the bass drum, which has "American Jazz Band" printed on it, but the French one has pierced his bowier hat and the Portuguese arrow is about to enter his heart.

The Afro-American Parisian artistic community and many European musicians are up in arms over what they consider a racist and charvinist image appearing on the program cover and poster for the "Europa Jazz Festival in Le Mans, France April 18-21. The organizers and some co-sponsors admitted to embarrassment over what they call "a bad mistake,"

Hart Leroy Bibbs, the photographer, poet and novelist, thinks it's worse than that: "This insulting stereotype cannot be separated from the climate of mounting racism in France, from the recent bombing of the Jewish Film Festival and the popularity of Jean-Marie Le Pen's National Front

The saxophonist Steve Potts tore the poster down from the wall of the New Morning Club. The Sunset, another jazz club, refused to hang it, as did the cultural section of the Dutch Embassy, one of the co-sponsors.

Alan Silva, musical director of the cooperative French-American jazz school IACP, refused to allow the poster to be hung in the school because "I have a lot of Third World students. It's insulting to them." Alexander Schlippenbach, the German leader of the intercultural Globe Unity Orchestra, was "outraged" by the image, although he is not on the program. He told Silva: "En-ropean musicians should not be associated with this sort of fascist publicity."

The organizer, Armand Meig-uan, explained: "We meant it as a gag. We just wanted to show. that Europeans are as good as Americans. It's 100 late to change it; I would if I could. The drawing represents old New Orleans-style jazz, and now we Eu-ropeans and do it better. But I program blues and African festivals and many black jazz musicians all year round.

The white-black, European-American controversy is not new. It is still part of daily con-



Cover of the Le Mans jazz festival program.

versation among French musicians, many of whom consider American jazzmen resident in France as cultural imperialists (although almost every biography in the Europa program boasts American names as influ-

ences and credits). In his book "Histoire Generale du Swing" published in Paris during the occupation in 1942, André Cocuroy tried to prove that jazz was European rather than African, that it descended from French and Italian folk melodies and from Debussy: "It has been assumed for a long time that jazz is specifically Negru music. My theory is the opposite. Jazz became Negro by chance. The principal elements are not only white, but European. Its history and its material both be-

Charles Delaunay, president of the Hot Club de France, reviewed Coeuroy's book in Jazz Hot magazine: "The author adopted a thesis that he pushed to the absurd. He tries to prove that everything worthwhile in jazz is European, he portrays Negroes as clowns, he ridicular black-music. This is really shock-

As the novelty of American iazz musicians in Europe gradually wore off, the European level of musicianship rose thanks to their American teachers, and fierce competition was set off in a declining market. Meignan wonders whether the Americans are bitter because they are not included on his program.

The pianist Bobby Few denied

it: "He has the right to hire who be pleases, but that drawing does not represent the image of Afro-Americans in 1985. It's a slap in the face.'

Henry Pillsbury, artistic direc-tor of the American Center, which sponsors cultural events in all the arts, said: "As programmers of jazz in Paris we have never maintained American exclusivity. We have tried to bridge the gap, although historically jazz is the single undisputably American art form."

Alain Surrance, who heads the music section of the French Ministry of Culture, a co-sponsor, said he had not seen the drawing before it was printed and would not have approved it if he had. He called it "a blunder," adding, "It looks to me like they are trying to kill their father."

Even the Very Wealthy Have Their Problems

By Sharon Johnson

N EW YORK — Between them. the 30-year-old Boston couple had \$10 million. They spent their winters skiing in Switzerland and their summers sailing off Cape Cod. They had two lovely daugh-ters and a large circle of wealthy friends. Everyone presumed they had the perfect marriage, but in fact they longed for a divorce.

"Because money is not a cure-all for problems in a relationship," said Joanna T. Steichen, a New York City psychotherapist and au-thor of "Marrying Up: An Ameri-can Dream and Reality" (Rawson Associates, 1983). "Like every other couple, the very wealthy have to address such issues as trust, commitment and dependency on their

Dr. Roy J. Grinker Jr., a Chicago psychoanalyst who has studied the emotional problems of the extremely rich, agrees.

"The very rich have many of the same problems in marriage as the very poor," he said. "They have difficulty trusting and committing themselves to a mate and communicating their needs and resolving

marital difficulties because they have had few if any models of successful marriages, experts said. They don't know how married couples work out differences because they spend so much time alone as children or with servants.

"Even worse," Grinker said, "is that many rich people never learn to trust anyone. They never got close to their parents because the parents were too busy with their work or social lives. Sometimes a servant tried to meet their emotional needs, but when this happened, the parents got jealous and re-placed him."

When they grow up, the very rich sometimes repeat this destructive "There have always been a lot of pattern in their search for a mate." them and eventually reject them.

fill all their needs, especially if they addition to their lives."

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That is what the Boston couple discovered when they consulted a therapist. The husband had never tried to find a job because he believed that a life of skiing and sailing would be more interesting. His wife resented his forcing her to accompany him on his frequent trips because she wanted to spend more time at home with their school-age children and to pursue a master's degree. Their marriage improved when the busband started a small business and made friends with others in his field. The wife also was happier because she had some time for her interests.

Marital discord can be severe in cases where one mate is very rich and the other is not. Conflicts over such things as whether the wife should work outside the home and how much the couple should spend on dining out can occur because each partner has different expectations of what is acceptable behavior based on their backgrounds.

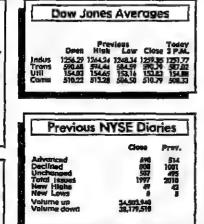
Women who have inherited wealth sometimes are afraid to tell their new husbands how much they have, according to Tracy Gary, founder of the Women's Foundation, an organization of 400 women with inherited wealth in the San in some cases, the very rich have Francisco Bay area.

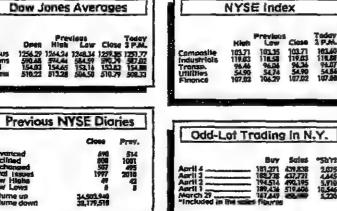
"Money raises a lot of issues, like envy and control, which many couples don't like to face," she said.
"Wealthy women are especially vulnerable because they nometimes don't have the expertise they need to make good financial decisions, and this can put a strain on the marriage, especially if the man re-sents the way the money is being

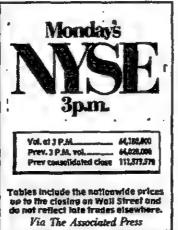
Despite the drawbacks, many people still dream of marrying someone richer than they are. Men as well as women (all into this category, according to Steichen, the New York City psychotherapist.

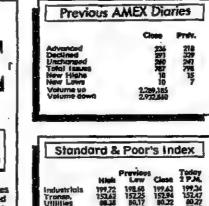
"There have always been a lot of Some of them bury themselves in up and do so by marrying a rich work or endless parties. If they do . woman," she said. "Some of these find someone suitable, they often marriages are disasters because the reject the person for flimsy reasons man is looking toward his rich wife because they are afraid the person to soive his problems of lack of selfwill find something wrong with them and eventually reject them. esteem by giving him a ticket to wealth and social position. On the Boredom and social pressures other hand, these marriages can be lead many wealthy people to mur- happy for both partners if they ry. Such marriages are often have similar interests, values, redoomed to failure because the spect and affection for each other, mates expect their partners to ful- Then the money is only a happy

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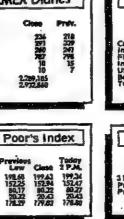


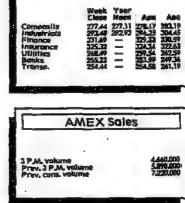






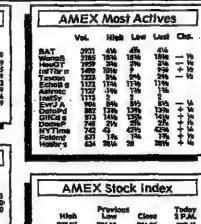
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Market Down After Weak Rally

Compiled by Our Staff From Dispatches
NEW YORK — The stock market turned

The Dow Jones average of 30 industrials, up about 3 points in early trading, was off 1.54 at 1,257.51 about two hours before the close.

Losers held an 8-7 lead over gainers among New York Stock Exchange-listed issues.

Although prices in tables on these pages are from 3 P.M. in New York, for time reasons, this article is based on the market at 2 P.M.

Volume on the Big Board came to 51.65 million shares with two hours to go.

The NYSE's composite index dropped .11 to 103.60. At the American Stock Exchange, the

market value index was up .56 at 227.41. The market attracted some buyers in the waning minutes last Thursday when the White House announced agreement with Senate Re-publicans on budget proposals aimed at reduc-ing the U.S. federal deficit.

But brokers said many traders were guarded in their appraisal of that news. They said much remained to be done in Washington before investors generally were likely to become convinced that significant progress is being made on the deficit.

The market is also faced in the next few weeks with corporate earnings reports for the first

| 12 Month | 12 Month | 12 Month | 12 Month | 13 Month

Analysts lately have been scaling down their stimates for a good many companies, and

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warning that disappointing profit figures may be common, with U.S. economic growth having been a bit less robust than had been expected for the January-March period.

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Unocal Corp. was leading the active list and climbed % to 49%. A group led by T. Boone Pickens, chairman of Mesa Petrolaum Co., said it began a tender offer for 64 million Unocal shares at \$54 apiece.

Cox Communications Inc. jumped 15 to 771/a. The family-owned Cox Enterprises said it would make a \$75-a-share offer for all the Cox communications stock in public hands.

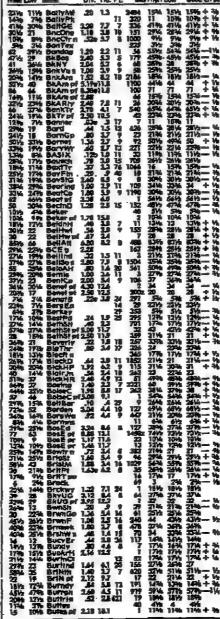
Earlier, Pennsylvania Power & Light was the second-most active issue — after Unocal — on the NYSE; off ¼ to 24%.

International Business Machines Corp. followed, off 1½ to 125½. Among other technology issues. Digital Equipment Corp. was off ½ to 101%, Motorola Inc. up ½ to 32½ and Hewlett-Packard Co. off ¼ to 33½.

American Telephone & Telegraph Co. was unchanged at 20% in active trading. The company filed with the Federal Communications Commission last week, opposing changes in the assignment of default telephone traffic. Competitors MCI Communications Corp. and GTE Corp.'s Sprint division said in separate filings that the current system gives AT&T an unfair advantage. Alled Corp. was up 2% to 38%.
CBS Inc. was off 3% to 107%, after reporting first-quarter net of \$16.7 million compared with

\$38.9 million in the year-ago quarter.

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Because of the seven-hour time difference between New York and Paris until April 27, the New York and American Stock Exchange ta-bles in this edition contain information from 3 P.M. New York time. Over-the-counter stock prices are from 2 P.M. New York time. There are no Monday Canadian stock prices available. We regret the inconvenience, which is necessary to meet distribution requirements. All editions will again carry closing prices and indexes after April 27, when Daylight Savings Time begins in the United States.

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according to Studies &

York City psychotherape nere have always because tious men who wam to so id do so by marrying in en," she said. "Some of h ages are disasters because s looking loward handle ve his problems of lack de n hy giving him a what h and social position (ct hand, these mamassion ior both parmen ie Similar कालकार श्रीहः and affection for each of the money is only a le ion to their lives?

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FUTURES AND OPTIONS

May Cocoa Contract Offers High-Velocity Price Swings

By ELIZABETH M. FOWLER

New York Times Service

EW YORK —Commodity futures speculators always like a fast-moving, volatile market. They do not have to look far these days for a cliff-hanger that has been offering a fast swing for the money. It is the May cocoa futures contract, raded on the Coffee, Sugar and Cocoa Expanse in New York which have the former to be a sugar and the contract. change in New York, which has swung between a contract high of

\$2,570 a metric ton and a contract low of \$1,998 a metric ton. Last Thursday, the closing price was \$2,321, down a mere \$1 from \$2,322 the previous day. On Wednesday, there had been a \$33 decline. Most commodity markets were closed Friday. Deirdre Macleod, tropical

Lack of accurate

from West Africa

underlies volatility.

crop statistics

products analyst for Pruden-tial-Bache Securities Inc., last week called it "a charming, capricious" market

"The market had gone up almost 500 points in three weeks in terms of the May contract," she pointed out. This means a jump of \$5,000 a

contract, since each contract covers 10 metric tons There is some speculation that a major dealer in New York, an affiliate of a London-based commodity firm, recently bought many of the May contracts, forcing prices sharply higher, to a premium above prices in European markets.

The result has been a rush by foreign groups to ship cocoe to the United States for the favorable prices. Also, sellers from outside the United States have wanted to take advantage of the high value of the dollar in relation to other currencies.

If the dealer with the dominant position in the market does not take delivery, though, there could be a major sell-off, Miss

ENNIS C. Koutras, vice president and director of commodity research at Drexel Burnham Lambert Inc., thinks that some of the recent unless that some of the that some of the recent volatility comes from "nearby tightness" as a result of West African shipping delays, and that there will be an orderly liquidation of the May delivery.

"The market is sensitive on the upside now and has limited potential." Mr. Koutras said. It could move in a range of \$2,050

to 2,450 a metric ton, he said, adding that the May contract price has started to decline."

The first delivery notice day for the contract is scheduled for April 17, and the contract expires in mid-May.

Both Mr. Koutras and Miss Macleod said that once the wellsqueezed May contract expired, prices definitely would head downward. Miss Macleod is forecasting a possible bear market in

the late summer as the new crop year approaches. In recent years, the cocoa market has fallen out of step with some of the leading candy makers, such as Hershey Foods Corp. Miss Macleod pointed out that cocoa importers and dealers tend to be sellers in the market against their actual purchases of cocoa, while the chocolate makers often buy contracts to lock in

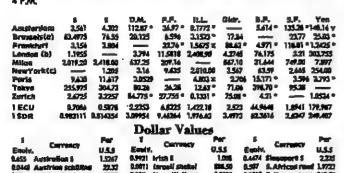
But in recent years there has been a third kind of player money managers attracted by the speculative aspect of the market. Using computer analysis for fast research, they trade

actively, probably helping to exaggerate the price swings.

But a more fundamental reason for the volatility is a lack of accurate statistics, Miss Macleod noted, especially on crop figures for Ghana and Nigeria. Cocoa smuggling in Africa also (Continued on Page 15, Col. 6)

Currency Rates

Late interbank rates on April 4/8, excluding fees. Official fixings for Amsterdam, Bruszels, Frankfurt, Milan, Paris. New York rates at



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Sources: Morpain Guaranty (dollar, DM, SF, Paund, FF); Lloyds Bank (ECU); Reviers (SDR).

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Markets Closed

Asian Dollar Rates

Many European and Asian financial markets were closed Monday for Easter Monday. However, Singapore and Tokyo markets were open, as were North American markets.

Estimates Of Profits Lowered

U.S. Analysts Less Optimistic

By Nicholas D. Kristof New York Times Service

NEW YORK - The strong dollar and signs of weakness in the U.S. economy are forcing economists and stock market analysts to cut their estimates of corporate profits for the first quarter and for

Although almost all experts say corporate profits will be at least as high this year as they were last year. they are steadily cutting initial earnings projections that they say were too optimistic, All kinds of companies have

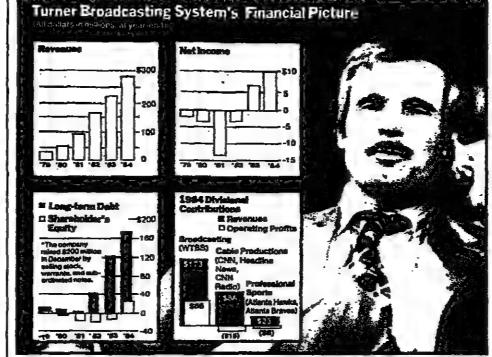
been affected, and experts say the estimates probably will continue to be cut, sharply in some cases. The effect is already showing in a listless stock market,

"Analysts are cutting their estimates, and they seem to be accelerating the rate at which they are cutting their estimates," said Stan-ley Levine, a vice president of the brokerage firm Lynch, Jones & Ryan in New York. The firm's Institutional Brokers Estimate System monitors earnings forecasts from 110 brokerages on 3,300

In February, for example, analysis on average expected Intel Corp. to earn 30 cents a share in the first quarter, which ended March 31, according to Zacks Investment Research in Chicago. The most re-cent forecasts are for Intel to earn only 16 cents a share in the quarter. For United States Steel Corp., the drop in estimates was from 75

cents to 43 cents. Caterpillar Tractor Co. dropped from a loss of 3 cents to a loss of 37 cents. Of course, most companies have not had their estimates of earnings cut so dramatically; reductions of a

few cents are more common. Though the estimates are being cut, they may still be above the previous earnings, or only a little below. Intel, for example, earned 20 cents a share in the fourth quar-(Continued on Page 17, Col. I)



Ted Turner, 'Mouth of the South,' Likes to Take On the Impossible

By Daniel F. Cuff New York Times Service

NEW YORK - Ted Turner has often talked about his ambition to own a television network.

And for a month now, the broadcast entrepreneur from Atlanta has been rumored to be interested in taking over CBS. But so far he has made no move, and many analysts think he has no chance.

A Turner takeover of CBS "is so far from being a realistic deal it's almost impossible," said Bonnie

CBS inc. reported profit in the first quarter of 1985 slid 57 percent from a year earlier. Page 15.

M. Cook, an analyst with J.C. Bradford & Co. of Nashville, Tennessee.

But she added, "That's the whole point with Ted; he's known for doing things that can't be

On the fundamentals, such a purchase looks hopeless, most analysts say. They question where Mr. Turner would get the \$4 billion or so to buy the

The most likely source would seem to be Mr. Turner's company, Turner Broadcasting Systems Inc. But the company has little extra cash on hand and existing loan agreements may limit additional borrowing. Furthermore, although the company has reported profits for two years, it is still strug-

gling in many of its ventures.

And yet, Mr. Turner has the reputation of being able to pull things off, A few years ago, before his emerprises gained success, a television executive remarked, "Ted Turner is a possibility for anything."

In 1984, Turner Broadcasting reported revenue of \$281.7 million, up from \$224.5 million in 1983. Net was \$10 million, or 49 cents a share, up 42.9 percent from \$7 million, or 34 cents a share, in

Mr. Turner owns 80 percent of Turner Broadcasting, whose stock is traded over the counter, Last December, Turner Broadcasting raised \$200 million through a combination of stock, bonds and

The company now has about \$60 million in cash and a credit line of \$190 million through a consortium headed by Manufacturers Hanover Trust Co. Thus, it would seem, Turner Broadcasting itself

does not have the financial clout to move against CBS. But analysts say Mr. Turner, at the head of a group of investors with deep pockets, just might. One rumor had it that American Express Co. would back Mr. Turner, but American Express denied it. MCI Communications Inc. was also said to have been asked to come in on a Turner bid for (Continued on Page 17, Col. 1)

Pickens Offers \$3.46 Billion for **Unocal Control**

NEW YORK — A group led by T. Boone Pickens made a \$3.46billion offer Monday for 64 million shares of Unocal Corp., which would give the group 51 percent of

the oil company's shares.
The group, called Mesa Partners
11, said it is offering \$54 for each of the Unocal shares. It said the offer would last until May 3, according to an announcement in The New York Times.

Unocal closed at \$49.125 per share, off 12.5 cents, on the New York Stock Exchange on Thursday, the last day of trading before

Mesa Partners II currently owns 23.7 million shares, or 13.6 percent, of Unocal shares outstanding. Mr. Pickens declined to com-

ment on the group's plan. Barry Lane, a spokesman for Unocal, based in Los Angeles, also would not comment, saying that Unocal officials did not have details of Mesa plans,

Mr. Pickens's group has gradually increased its stake in Unocal in recent months, fueling speculation that he had chosen the company to be the latest in a string of takeover

Industry analysts were not surprised by news of Mr. Pickens's offer. They said they expected Unocal to vigorously resist a takeover.

"The figure of \$54 is a very sensi-

ble number if you are going to buy out Unocal," said Sanford Mar-goshes, an analyst with Shearson Lehman Brothers. "From that standpoint Mr. Pickens is on target. However, I think the response of the management and the board of directors will be that it is worfully inadequate, and I believe they will make a very determined effort to resist takeover.

Unocal's chairman, Fred L. Hartley, has repeatedly clashed with Mr. Pickens over management philosophy and strategy for the oil industry.

At a congressional hearing last

week, the two traded barbs, with

that "Mr. Pickens has somehow created a speculative frenzy that has convinced his camp followers that there's easy money to be made in attacking oil companies, and to hell with tomorrow.

Unocal is the holding company for Union Oil Co. of California, whose gasoline and lubricants are sold under the orange and blue "76" label.

Besides its domestic production, the company has overseas opera-tions in Indonesia, the Nether-lands, Thailand and Canada. It also makes specialty chemicals and fertilizers.

The company had revenue of \$11.5 billion last year.

But like other oil companies, facing excess worldwide production and decreased demand, the company has struggled. Its earnings declined for the first time in eight years in 1983, only to rebound 12 percent last year to \$700.4 million, or \$4.03 a share.

And, like many oil companies, its stock has been trading at below asset value.

Tom Tracey, an analyst with John S. Herrold Inc. in Greenwich, Connecticut, has estimated that the company has assets worth about

Unocal's stock was trading in the mid-\$30s late last year, before Mr. Pickens began building his stake. In February, Mr. Pickens said he might try to take over the company and asked it to postpone its April

29 annual meeting so he could pro-

pose a rival slate of directors. The

company refused. Under Mr. Hartley's leadership, Unocal has gained a reputation for often moving against prevailing in-dustry trends and has concentrated on long-term investment.
It has been among the most suc-

cessful of the major petroleum companies at discovering domestic oil and gas to replenish reserves, for instance, and last year spent \$1.31 billion on exploration worldwide.

Thatcherism' Selling Well Abroad, Hard to Market at Home

By Barnaby J. Feder New York Times Service

LONDON - Margaret Thatcher is having more success persuading the international financial markets than the average Briton that she has her country on the right

As Mrs. Thatcher approaches the halfway point in her second term as Britain's prime minister, the domestic popularity of the conservative economic policy known as Thatcherism has plunged.

By contrast, the last three weeks

pound their first refuge when the Ohio banking crisis and concerns about slower-than-expected U.S. growth pricked their confidence in the dollar last month. Mrs. Thatcher and her support-

ers have argued that Britain's economic performance under her policies has inspired the pound's new vitality in foreign-exchange mar-

litical opponents and some skeptics in the City of London have attributed the gain in the pound to the level of Britain's interest rates. They are considerably more than double those available to investors in the Deutsche mark and other major currencies.

But still others say that the response to Britain's latest budget demonstrated that something more than interest rates was having an effect.

The budget, which covers the 12 have seen more than a 10-percent months that began last Monday, jump in the British pound's value committed the government to maintaining Mrs. Thatcher's basic International investors made the policies. Its introduction last month kicked off some of the pound's sharpest gains.
"The positive market reaction in

the 48 hours after the budget was an obvious vote of confidence," said Paul Neild, chief economist at the brokerage house of Phillips &

As Mrs. Thatcher and her back-ers see it, the attractions include Britain's record of four consecutive licy rests on a huge spending deficit

continuing campaign to reduce cians. Mrs. Thatcher and her advis- reduce the country's record unemstate involvement in the private ers agree with Paul A. Volcker, ployment, which is 13 percent by sector.

chairman of the Federal Reserve, the government's measure and

pares favorably with that in other major European countries by many

many investors were impressed and others were at the least relieved — by the cautious budget intro-duced last month by the chancellor of the exchequer, Nigel Lawson.

It committed Britain to spending restraint despite pleas from industrialists, trade unions, local governments and politicians, including many in Mrs. Thatcher's Conservative Party, to follow the lead of the United States, which has cut taxes and turned to borrowing to finance its continued spending. Its deficits

To be sure, Mrs. Thatcher's po-years of economic growth, an unfinanced by the flow of foreign tical opponents and some skeptics wavering commitment to controling inflation and the government's European economists and political opponents and political opponents and some skeptics wavering commitment to controling inflation and the government's European economists and political opponents and political opponents and some skeptics wavering commitment to controling inflation and the government's European economists and political opponents and some skeptics wavering commitment to controling in the flow of foreign money into the dollar. Like most the many Britons who have called for deficit spending programs to

However, even if the U.S. economy proves dynamic enough to support such a policy indefinitely,
Thatcher supporters believe that none of the European nations could count on foreign investors to support similar deficit-financed

spending binges.
Mr. Lawson's budget under-scored Mrs. Thatcher's intention to keep Britain on a sound financial footing by putting her government on target to reduce public borrowing to 2 percent of total economic output - the lowest figure among major industrial countries. Britain ing more jobs, but not enough to borrowed 3.1 percent of total economic output in 1984.

Productivity, investment, employment and exports are all rising and the general performance com-

policies have succeeded in creating enough growth to reduce unemployment.

The problem, it contends, is that rising real wages, minimum-wage rules, overregulation, restriction imposed by trade unions on manning and other rigidities affecting the supply side of the economy have prevented expanding businesses from hiring new workers at

prices they can afford. The economy is indeed producprevent unemployment from also

France to Scrap Car-Price Limits

PARIS — The French government will abolish controls on car prices July 1, Finance Minister Pietre Bérégovoy said. Mr. Bérégovoy, in an interview in the magazine Le Nouvel Observateur, described the decision as "a good stimulant for our industry." Edith Cresson, minister of industry, had said in an interview with the newspaper Libération that the move would probably come in June.

The ceiling on car-price increases, set at about 5 percent this year, has been cited by both state-owned Renault and by Peugeoi SA as a cause of heavy losses in the past two years. Prices of cars have been controlled in France since shortly after the Socialist government was elected in May 1981.

World Oil-Consumption Estimate Is Lowered

PARIS - Worldwide oil purchases from the 13 members of the 24-nation Organization for Eco-Organization of Petroleum Exporting Countries in 1985 will drop by
more than 500,000 barrels a day
from 1984, the International EnerThis was 300,000 barrels per day

gy Agency forecast Monday. The market share of the OPEC countries will be lower, as non-O-PEC producers capture a bigger share, the Paris-based organization said in its latest monthly Oil Market Report.

Total world demand for crude shipped by OPEC is expected to drop to 16.6 million barrels a day from last year's 17.1 million. The IEA reported a provisional

drop of 2 percent in oil demand in the first quarter of 1985 compared with the corresponding quarter a year earlier. Its last estimate, a month ago, had put the decline in first-quarter consumption at 1 per-IEA experts also adjusted their oil-consumption projections for the

last three months of 1984 to show a

drop of 2.3 percent compared with

the corresponding period in 1983.

A month ago, the IEA estimated a consumption decline of only 0.7 percent. The latest IEA report showed that the agency believed it had substantially overestimated oil consumption in Western industrialized

nations over the past six months, industry sources said. The IEA cited mild weather and I a switch to alternative fuels as the main reasons for lowering its oil-

consumption estimates. Expectations of lower prices probably also led users to draw on stocks and put off purchases between October 1984 and the end of

January 1985, the IEA report said. It said oil consumption by the Oil industry analysts said the fig-ures were not encouraging for OPEC in its elforts to influence world oil prices. OPEC cut its crude oil production ceiling to 16 million barrels per day from 17.5 million last October

less than estimated a month ago. Fourth-quarter 1984 consump-tion by the OECD was revised down to an estimated 34.6 million barrels a day. In the fourth quarter of 1983, OECD consumption was running at 35.5 million barrels.

and adjusted price differentials between light and heavy crude oils in January this year. This followed mounting signs of excess production and weaker oil

demand worldwide, a trend first seen in mid-1984. (Reuters, AFP)

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Attrc William Rafter

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CBS's Net Sank 57% in First Quarter

NEW YORK - CBS Inc. said Monday that its first-quarter net sank 57 percent from a year earlier on a 2-percent drop in revenue.

CBS said last month that its 1985 earnings would be hurt by its \$400. In with our expectation million acquisition of Ziff-Davis performance in 1985."

Net for the first three months of 1985 was \$16.7 million, or 56 cents a share, compared with \$38.9 million, or \$1.31 a share, in the first

CBS is reportedly the target of a nue dropped 17 percent, takeover attempt by Ted Turner, A poor performance by takeover attempt by Ted Turner, the broadcasting magnate, and is lishing division reflected charges under attack from a conservative associated with the Ziff-Davis acgroup, Fairness in Media, which

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formance, Thomas H. Wyman, formance, Thomas H. Wyman, Mr. Turner was preparing an at-chairman and chief executive of tempt to acquire CBS and had re-CBS, said Monday that, "While crived financial commitments of our first-quarter results are lower \$100 million from MCI Communithan those of a year ago, they are cations Corp. and William E. Si-slightly better than our budget and mon, a former U.S. secretary of the fit with our expectations of a strong Treasury, The New York Times re-

revenue of 3 percent.

A decline in the records division was attributed to the absence this year of the strong sales in the first quarter of 1984 from the release of quarter a year ago.

Three-month revenue slipped to
S1.12 billion from \$1.15 billion.

Michael Jackson's "Thriller" album, Mr. Wyman said. Profit in that group fell 56 percent as reve-

group, Fairness in Media, which quisition, which was completed asserts that its news reporting is Feb. 4, Mr. Wyman saud. Publishiased.

ported last week.

Publishing Co.

The broadcasting division perThe acquisition would reduce the formed solidly. Mr. Wyman said, said that although it would not with profit up 9 percent on a gain in mount a proxy battle at the CBS annual shareholder meeting in Chi-cago on April 17, it might seek a special meeting in the future.

The group, affiliated with Senstor Jesse Helms, Republican of North Carolina, has said it would continue its battle to gain control of CBS to end what it calls a liberal bias in the network's news report-However, CBS, which has con-

sistently and strongly rejected the

idea of a merger or takeover of the network, changed its bylaws last week to make it more difficult to

International Borrowing

PARIS - Borrowings on inter-

national capital markets slowed

perceptibly last month and bond

issues from major industrial countries were particularly low, the Organization for Economic Coopera-

tion and Development said

Preliminary data showed that \$14 billion was raised on medium-

and long-term financial markets in

March, a drop of \$4.4 billion from

February, it added. Borrowing on external bond markets fell to \$9.7

billion last month from \$13.9 bil-

Monday.

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April 8

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SINGAPORE GOLD FUTURES

Dividends

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call a special meeting.

Family Offers \$1.3 Billion To Buy Cox Media Firm

ATLANTA - The Cox family announced Monday a \$1.3-billion tender offer for the 55 percent of Cox Communications Inc. it doesn't

Cox Enterprises Inc. said it would pay \$75 a share, according to Garner Anthony, its chairman and chief executive. Cox common shares closed at \$62.25, up \$1, on the New York Stock

Exchange on Thursday, the last day of trading before the Easter weekend. Cox Enterprises is a group newspaper owner, which is privately held by Barbara Cox Anthony of Honolulu and Anne Cox Chambers

The offer is effective Friday, Mr. Anthony said. Cox Enterprises owns or controls 40.2 percent of the 28.2 million

common shares outstanding of Cox Communications.

In addition, other members of the Cox family, officers and directors of both companies, business associates and related interests, own Cox Enterprises publishes 21 daily newspapers, including The

Atlanta Constitution and The Atlanta Journal.

Cox Communications, also based in Atlanta, owns seven television stations, including WSB in Atlanta and five AM and seven FM radio

It also operates cable television systems serving 1.5 million custom-

Chrysler Is Said

To Seek Venture

With Mitsubishi

Corp. during a trip to Japan later

this week, the trade paper, Auto-

A Chrysler spokesman con-

were holding discussions on a num-ber of topics, but declined to com-

compact car to replace the Dodge

motive News, said Monday,

ment further.

models are made.

U.S. market.

BHF's Net Slid

18% in 1984 to

42.8 Million DM

FRANKFURT - Berliner

Handels- und Frankfurter Bank

Deutsche marks (\$13.8 million),

18 percent below the 1983 fig-ure of 52.3 million DM, Klaus

Subjetzki, one of the bank's

Mr. Subjetzki said the bank had a promising start in 1985 with earnings from commis-

sions strong. However, he said,

demand for credits remained

low and the bank's balance sheet showed little growth at

Mr. Subjetzki said the true

earning power of the bank was masked in 1984 because 20 mil-lion DM of 1983 net came from

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the start of 1985.

four partners, said Monday.

Under terms of the agreement, National Can's management then Co. National Can, the third-largest announced that they were joining prometal can maker in the United forces with a new employee stock law National Can's management then Co., which is operating under the announced that they were joining protection of federal bankruptcy

Triangle to Take Over National Can

Triangle Industries for \$42 a share, joint statement that Triangle infilling with the Securities and Exor about \$430 million, bringing to tended there would be no substanchange Commission that he had

an end a year of jockeying among a tial divestiture" of National Can's acquired 9.1 percent of National variety of suitors for control of the assets, and that National Can's can's stock and that he was consid-

Triangle last month made a

tender offer of \$41 a share, or about

\$420 million, for National Can.

When the companies held talks last

week, analysis speculated that Na-

because of the prospect of sharply increased earnings this year.

tional Can wanted a higher price

A year ago, Victor Posner, a Mi-

ami linancier who owned 38 per-cent of National Can, offered \$40 a

share to acquire the remaining shares. However, relations with

Mr. Posner gradually soured and

the bid was rejected. Members of

management would be retained.

under its current name.

States, will become a subsidiary of ownership plan to make a \$40-a-

The two companies said in a New York financier, disclosed in a

Triangle and continue operating share buyout proposal.

MORRIS TOWNSHIP, New Jersey — Allied Corp. said Mon-day that it had signed an agreement in principle to sell 50 percent of DETROIT — Lee A. lacocca, chairman of the Chrysler Corp., plans to negotiate terms for a joint Union Texas Petroleum, its oil and gas subsidiary, to a group led by Kohlberg Kravis Roberts & Co. It said the buyers include memproduction venture in the United

By Jonathan P. Hicks

Corp. has agreed to be acquired by Triangle Industries for \$42 a share,

Chicago-based packaging compa-

The agreement, reached late Fri-

day, means that Triangle, a maker

of jukeboxes, vending machines and electrical wire products, is ac-

quiring a company nearly seven

times its size, as measured by annu-

Triangle, based in New Bruns-

wick, New Jersey, reported net in

1984 of \$3.23 million, or \$1.29 a

share, on revenue of \$290.83 mil-iion. For the same period, National Can posted net of \$43.15 million, or \$4.25 a share, on revenue of

\$1.91 billion.

New York Times Service NEW YORK — National Can

States with Mitsubishi Motors bers of Union Texas management.

Corp. during a trip to Japan later Allied would receive \$1.4 billion

of the proposed sale.

Allied's chairman, Edward L. Hennessy Jr., said the sale was part of Allied's program to restructure the company toward businesses involving products based on advanced technology.

Allied to Sell Half of Oil Unit to Get Cash for Other Ventures in eash and \$300 million of Union help finance this continued restruc-Texas preferred stock under terms uring," he said. "The sale makes of the proposed sale. of our oil and gas assets, which we believe are undervalued by the

Last month, Carl C. Icahn, a

ering buying additional shares.

However, Mr. Icahn said he had no

intention of making a tender offer and that he had bought the shares

At the same time, Mr. Posner

abandoned his maneuvering to win

control of the company and agreed to sell his interests in National Can

to Triangle for nearly \$150 million

Mr. Posner did not say what he

would do with the money, but Wall

Street traders expected it to be used

to infuse cash into two ailing com-

panies controlled by him: Sharon Steel Corp. and Evans Products

"as an arbitrage position."

stock market. "We intend to ultimately to use this eash to finance acquisitions in our core businesses, particularly aerospace, automotive and chemi-

"Selling half of Union Texas will

A Chrysler spokesman confirmed that the two companies May's Cocoa Up and Down

The paper quoted industry sources as saying the joint venture would be aimed at producing a sub-(Continued from Page 13) makes it difficult to appraise the movement of the product, Mr.

Omni and Plymouth Horizon mod. Koutrus said. As in many other commodity els due to be phased out in 1988 markets, politics and weather can after nearly a decade on the marbring swift and severe changes for The paper said it was likely that those dealing in cocoa. Fifteen those dealing in cocoa. Fifteen years ago Ghana was by far the build another plant in the midwestern United States for the project, though they had considered the Chrysler factory at Belvidere, Illinois, where the Omni and Horizon models are made.

bring switt and severe changes for those dealing in cocoa. Fifteen years ago Ghana was by far the loury Coast, though they had considered the Chrysler factory at Belvidere, Illinois, where the Omni and Horizon is by far the world's largest production. er, followed by Brazil. Gham and Nigeria lag well behind in third and Industry sources said the rela-

tionship between the two compafourth place. Droughts in the past three years nies in a joint venture could be
Similar to the arrangement between have hurt cocoa crops in West Afri-General Motors Corp. and Toyota ca and Brazil, resulting in a shortmotor Corp. in which a separate age on the world market for those manufacturing company was years. But that situation is begin-formed to build small cars for the ning to reverse itself now, and the

current crop year has produced a surplus.
"We believe that net production during the 1984-85 crop year will total 1.757 million metric tons, or about 17 percent above a year ago," Mr. Koutras said. Out of this total, cocoa users will grind about 1.7 million tons of the cocoa beans for use in chocolate and other products, so the surplus will amount to

about 52,000 tons. Added to what

was left over last year, the stocks

will be about 426,000 tons when the new crop year starts in the fall Attempts by the International Cocca Organization, which links producing and importing nations, to flatten the swings in the market and support prices have largely failed. The group tries to control the market by use of a buffer stock. But the absence of several leading nations, including the United States, a major consumer, and the Ivory Coast, the largest producer, has made the effort largely futile.

Gold Options (prices in \$/02.) Prose May Aug Nov. Gold 30200-30750
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1, Qual da Minot-Blanc
1211 Geneva L. Switzerland
Tel. 310251 - Telex 28305

Air India to Buy 6 Airbus Planes Compiled by Our Staff From Dispatches

The aircraft are to be delivered between April 1986 and the end of that year, he said. Air India will use the planes, which have a capacity of PLC of Britain said Monday that it 187 passengers, on flights to Africa, the Far East and Europe.

official who asked to remain anon-ymous said Monday that final assist in the transaction.

agreement on the sale to South Ko-BOMBAY — Air India signed a contract Monday to buy six Airbus A310-300s to replace its aging Boeing 707s, an airline spokesman said, He said the cost was 5.31 billion rupees (\$442.5 million).

The singerful are to be delicated.

Lloyds May Sell Talcott Unit

Lloyds May Sell Talcott Unit

is considering the sale of James Talcott Inc., a finance subsidiary In Seoul, meantime, a French based in the United States, and has

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US \$30,000,000 Floating Rate Notes 1982/1988 The rate of interest applicable to the interest period from April 9, 1985 up to October 9, 1985 as determined by the reference Agent is 976% per annum namely US \$50,20 per note of US \$1,000.

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Notice is hereby given that the ANNUAL GENERAL MEETING of the shareholders of Leicous Fund will be held at the registered office at

AGENDA

 Approval of the reports of the board of directors and of the statutory suditor. Approval of the balance sheet and profit and loss account for the year ended December 31, 1984. Allocation of the net results.

Discharge to the directors and the statutory auditor for the proper performance of their duties during the year ended December 31, 1984.
 Election of directors and the statutory auditor.

Resolutions of the shareholders will be passed at a simple majority of those present and voting, and each share is entitled to one vote provided no person as shareholder and/or proxybolder may vote for more than 20% of the shares issued nor for more than 40% of the shares present at the meeting. A shareholder may act at any meeting by proxy.

In order to participate in the above meeting the owners of bearer shares shall have to deposit their shares live business days before the meeting at the registered office of Leicom Fund or with a bank acceptable to Leicom Fund.

BANQUE PRIVÉE S.A. Luxembourg Branch 20, Bd. Emmanuel-Servais

Budapest, June 13-14, 1985 liquidation of hidden reserves. The same picture applied to group 1984 net, which was de-The International Herald Tribune conference on "Trade and Investment Opportunities in Hungary" will be of keen interest to any executive concerned about future economic relations between East and West. clared at 59.6 million DM after 61.4 million DM the previous The conference provides an extraordinary opportunity for business leaders to examine year, when the 20 million DM how the Hungarian government is approaching questions of domestic and international economic relations from reserves was included. and affers Western executives an unusual occasion for direct contact with business leaders from Eastern Europe. Senior executives wishing to register for the conference should complete and return the coupon below.

Mr. Jázsef Marjai, Deputy Prime Minister The Economic Outlook Professor József Bognár, Director, Institute of World Economics of the Hungarian Academy of Sciences Foreign Trade

Keynote Address

Mr. István Torök, Secretary of State for Foreign Trade The Five Year Plan Dr. János Hoòs, Secretary of State, National Planning Board Afternoon Address

Dr. Armand Hammer, Chairman and Chief Executive Officer, Ocadental Petroleum Corporation Investment Incentives and Tax Free Zones

Dr. Péter Medgyessy, Deputy Minister of Finance Mr. Sondor Demoök, General Manager, Hungarian Foreign Trading Bank

The Banking System Mr. János Fekete, First Deputy President, National Bank of

Hungary Western Banking and Hungary Mr. Gabriel Eichler, Vice President and General Manager, Bank of America N.T., Vienna

Industrial Outlook Mr. Ferenc Horváth, Secretary of State for Industry Panel of Hungarian Industrialists

Afternoon Address Professor Richard Portes, Director, Centre for Economic Policy Research, London

Joint Ventures Mr. Lászla Barbély, Director General, Department for International Monetary Affairs, Ministry of Finance

Panel of Foreign Companies Moderator: Mr. Támos Beck, President, Hungarian Chamber of

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REGISTRATION INFORMATION The conference will be beld of the Amount food that on June 13 and 14. A block of mount has been reserved by positionaris at preference rates. For details please couldn't be international Herald Tribune, Conteres African Hypoth Hotel, Mr. T. Tolltry, Roceanth Sq. 2. conference to be hald in budopest. Budopest 1051, Tel.: (36-1), 187836, Telen: 22-4954. Please invoice ☐ Check andosed. The fee for the conference is \$595 or the equivalent goes convertible currency. This includes dinner tune 12, and tasks

landres, documentation and simultaneous Hangarian English French German translation, Fees are payable in advance of the conference and will be returned in full for any concellation postmarked on or before May 30: Concellations after that date will be charged the full fee. The conference was organized in association with

Interpress in Budapest and G. Arnold Teesing B.V. in Amsterdam. Maley, The Hungarian cirtine, is the official corrier for

181, overlie Chorles de Goulle, 92521 Monity Cedin, France. Or releptions, 747 1265. Telesc 613565. 9-4-85 City-Clock 244 31/2 Quotes as of: April 4, 1985

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Page 16		INTERNATIONAL HERALD TRI	BUNE, TUESDAY, APRIL 9, 1985	`` <u> </u>	*
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U.S. Analysts, Citing Dollar and Economy, Trim Forecasts for 1985 Profits

(Construed from Page 13)

who study the entire economy rather, U.S. Steel had a loss of 12 cents a share, and Caterpillar a loss of 15

who study the entire economy rather than individual stocks, as the principal culprit for cut 3.3 estimates for every 1 that went up.

cach 1 they raised. Last month they cut 3.3 estimates for every 1 that its profits this year would be lower february the dollar soared against.

But what some experts find most troubling is that many forecasts still seem too optimistic, which

will be necessary. The first quarter carnings, which will be reported by most companies profits for the year. So they are

cutting projections for all of 1985. Mr. Levine said analysts are projecting that profits for the compabelow the estimates made at the

gists expect an overall rise in corporate profits this year of 11 percent, according to Mr. Levine's calculations, and many experts say that could mean that many more cuts even that number is far too high.

For example, Data Resources Inc., the consulting furm in Lexingthis month, are the most immediate to. Massachusetts, predicts that to be affected, but analysts fear profits will rise by 2.3 percent this smaller conditions could dampen year. Prudential-Bache Securities is even more gloomy, cutting its over-all earnings forecast from a 5 percent gain to flat earnings.

Mr. Levine said that last June order - and intermediate prodnies they follow will jump an aver-age of 17 percent in 1985. That is many forecasts as they were loweranalysts were raising about as ing. Since then they have been cut-

Leonard Zacks, president of Zacks Investment Research, moni-tors forecasts of earnings by 80 brokerages on 3,000 companies, and he too has noted a sharp decline in estimates. In November, analysts predicted that profits of the companies they follow would rise in 1985 by an average of 20.3 percent. Their latest estimate is 15.2 percent.

"The biggest drop since January has been in consumer durables autos, refrigerators, things of that ucts," like metals, fertilizers and semiconductors, he said.

Hugh A. Johnson, chief econobeginning of the year, but it is still ting more than they have been inwell above estimates for overall creasing, and by February they gional brokerage based in Albany.

New York, said the latest round of The strong dollar is generally

than expected.

lar announcements, such as Data abroad and subjecting other com-standard of the last few years. General Corp. on Feb. 12, he not- panies to competition from a flood ed, but the momentum of the cuts of cheap imported goods. gathered after the Wang announce-

"I think it was containable when it was Data General and Wang," he said. "But then it was IBM, General Electric, Minnesota Mining. It started to reach bigger companies, market leaders."

International Business Machines Corp.'s announcement two weeks ago that its earnings in the first quarter would probably be down has helped to depress the stock

gobbled up those funds, and more

suggested a merger with CBS but

the network would not have him

other currencies, hurring the ability Other companies had made simi- of U.S. exporters to compete

> earned less when they translated quarter, for example, was only 2.1 income in foreign currencies into percent compared with the 4 perdollars.

Nevertheless, the dollar peaked at the end of February and has

the dollar only after its peak? — have not experienced such large
Analysts admit that they were cuts in earnings forecasts.

slow to become aware of the potential problems of a high dollar. But they point out that the dol-lar, though lower than its levels of February, remains high by the

Some signs of a weakening U.S. economy also worry analysis. Moreover, a rising dollar meant The so-called flash estimate of that multinational companies real economic growth in the first

cent that had been expected. A few industry groups - ser-vices such as utilities, banks and entertainment companies, less vul-So why did analysts worry about nerable to fluctuations of the dollar

April 2

Over-the-Counter

NASDAQ National Market Prices						A	pru e				
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watchers are counting him out. Du Pont, Mitsubishi Unit Agree on Joint Venture

care about this country," he said.
Mr. Turner apparently feels that
CBS should be in his hands. And

given what he has accomplished as

a businessman, not all the Turner-

Reuters WILMINGTON, Delaware — Du Pont Co. said Monday that it had agreed with Mitsubishi Gas

Analysts Say Turner Is Long Shot for CBS Takeover

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(Continued From Back Page)

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(Continued from Page 13) CBS. MCI has confirmed it was approached, but said it had made no commitment.

People who know Mr. Turner say that his financial acumen is considerable, and often underestimated, Mr. Turner's personality and success as a sportsman, his promotion of himself in ads and his reputation for abrasiveness shade his everyday business abilities, analysts say. They dismiss the labels that have sometimes been applied, including "turbulent Ted," "Captain Outrageous" and "mouth of the South

Those nicknames are "pejora-tive, horrible and unfair," said one analyst, Richard MacDonald of First Boston Corp. "No one sees the substance. He is a damn good businessman. The man knows how

to make money,"

Cable broadcasting is strewn with failed ventures, And few thought that Cable News Network the 5-year-old, 24-hour news service that Mr. Turner established, would come so far so fast, "How quickly they forget," said Miss Cook, the Nashville analyst.

She recalled that 21/2 years ago, CNN losses had the coropany "on the edge." But then, in 1983, Mr. Turner won the field to himself when the rival news channel, Satellite News, decided to sell to him.

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"He has really built something said, although it is approaching the He also bought a Charlotte, North now," Mr. MacDonald said. "He's break-even point and has been imnow the fourth network news organization, with as high a quality as

anybody out there." Even so, not all analysts are opti-mistic about Turner Broadcasting's future. So far, its only profit source has been WTBS, a "superstation" in Atlanta that bounces its signal off a satellite to homes throughout the nation. Mr. Turner gets a great deal of credit for creating the station, which is what first established his reputation outside of Georgia.

"He took an unknown, unher-alded television station that in nine years grew to 33 million viewers," Miss Cook said. The fare on the Turner station is a mixture of sports and family entertainment, perhaps a vision of programming on a Turner-owned network. Mr. Turner believes net-

work programming today is re-sponsible for society's moral decay, and shows with violence are not As for sports, Turner Broadcast-

CNN, which is also broadcast

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break-even point and has been im-proving steadily. Carolina, station, and sold that lat-er for \$20 million, putting the pro-ceeds into CNN. That station has

on a recent increase in fees, which the company says will substantially than \$300 million besides.

In a speech last year before the have forecast improved profit for National Conservative Founda-1985. CNN Headline News, a sec- tion, Mr. Turner said that he had ond round-the-clock news service. has also been operating in the red. WTBS, which reaches 80 percent because he would have 100 much

of homes equipped with cable, say.

These networks need to be gotmakes its money from ad revenue. These networks need to be got-CNN and CNN headline news are ten into the hands of people who sold to cable systems and broadcasters. Last year, Mr. Turner plunged the company into music video, starting a channel to compete with

MTV Networks Inc. But the initiative lasted for only two months before he decided to get out in December and sell to rival MTV for \$1 million, Turner Broadcasting was said to have lost \$2 million in Mr. Turner, 46, created his busi-

As for sports, Turner Broadcasting's two professional Atlanta teams, the baseball Braves and basketball Hawks, provide a source of profitable programming, but by themselves are chronic money losers.

As for sports, Turner Broadcasting and in Savannah, Georgia, in the baseball Braves and basketball Hawks, provide a source of profitable programming, but by themselves are chronic money losers.

Mr. Turner entered broadcasting.

Mr. Turner entered broadcasting and profit to make polyametric disaphydicide is used to make polyametric disaphydicide. ness enterprise from little. He be-

in 1970 with the \$2.5 million pur- diaphydride is used to make polyalive in Australia and Japan, has not chase of a failing Atlanta TV stamide products for use as insulation made money, Turner Broadcasting tion that eventually became WTBS. in very high temperatures.

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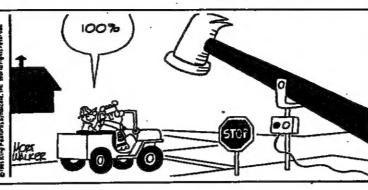
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BOOKS

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THE SOUTH AFRICAN QUIRT

By Walter D. Edmonds. 186 pp. \$14.95. Little, Brown, 34 Beacon Street, Boston, Mass. 02106.

Reviewed by Alan Ryan

WALTER D. EDMONDS was born in 1903 and began writing in his 20s. Over the years, he has produced many books, in-cluding "Drums Along the Mohawk" in 1936 and "Chad Hanna" in 1940. In 1975, he won a National Book Award for "Bert Breen's Barn." Now in his 80s, he has written a new novel called "The South African Quirt", and it has the look of a classic.

However, this is not to be regarded as a good book merely because its author is advanced in years. Books are good or bad, and this is a very good one. Its portrayal of a boy's rite of passage into young adulthood is remarkable because it is so sensitively and convincingly done, and not because its author is so far distanced from his childhood. But it certainly does seem true that, at least in Edmonds's case, age has brought a wonderful wisdom.

The novel is very short, and its focus is very narrow. It is set in the summer of 1915 on a farm in the remote stretches of upper New York State. Natty Dunston is 12 years old and spending the summer alone with his father, since his sickly mother has returned to their home in New York City. His father — 64 years of age and quietly, stolidly tyramical — fills the boy's thoughts. Natty has some friends — a neighboring farm family and his father's own employes — but throughout the summer, his principal source of companionship and comfort is his precocious and bumptious puppy

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A lovable boy with a mean father? A cute little puppy named Bingo? Is the book as sentimental as a bare outline makes it sound? Not a bit of it. Edmonds succeeds, with uncanny sureness,

in taking us inside the mind of young Natty and in giving us a moving and vivid boy's-eye view of the world. And what a threatening world it can be when everything you're doing is being done for the first time, when everyone but you seems to know what he's about, when you know perfectly well what's expected of you but can't bring yourself to do it . . . and especially when your father, who absolutely rules your world, can twist logic so that you are guilty even when innocent and wrong even

Natty's father is a hard man who likes every element of his life to be regular, predictable, and familiar. He likes a cold baked apple for his breakfast every morning, and it had better be there. Without even examining the thought, he thinks he knows exactly what is right and best for his life and everyone else's. And what is right and best definitely does not include wayward little boys and precocious puppies. Seen through Natty's eyes, the father looms larger and more menacing as the otherwise warm and pleasant summer lengthens. If there are happy days of playing in the oat sheaves with Bingo, there are many other days when Natty dreads his father's displeasure at some imagined transgression.

The quirt of the title is a 30-inch leather crop, too savage, it appears, to be used on a horse, that is sent to Natry's father by a friend. Prominently displayed in the house, the quirt becomes a visible sign of the constant threat posed to Natty's precarious safety. One day, Natty knows, it will be used. The only question is how long he can avoid it.

At the center of the story is Natty's failure to share his father's view of the world, and his resistance to seeing the world as an adversary. He is too young, too curious, too unspoiled by life to turn inward and create a private demesne of his existence, as his father has done. Natty is still turned outward, eager to explore and embrace the world, and struggling to learn how. The ending of the book — in the manner of real life — is a mixture of triumph and sadness. It is touching in the best way: it is

"The South African Quirt" is a modest novel with a quiet voice, but it has the look and feel of real life. Technically, it shows the mastery of a lifetime's craftmanship. Only time will tell, but I suspect this is the kind of book one can reread often in a lifetime.

Alan Ryan, author of "Cast a Cold Eye," wrote this review for The Washington Post.

CHESS

By Robert Byrne

STAB

T Nthe fourth round of the dian international master, depermits the crushing feated William Watson, an En- 23... R/5xN. glish international master, by a The advance of the OBP with noteworthy speculative gambit. 23 P-B4 and 24 P-B5 was sup-

tem that Watson was using at bay, but the pawn could only against the Sicilian Defense hamper one of them at time. Spraggett sacrificed a pawn with 10...P-B5!? to obtain

gambit with 13 ... PxP. When Watson's 19 N-N5 in- PxR, RxN, when the white king dicated that he intended a cannot be defended. blockade with 20 B-Q4 or 20 N-Ode Spraggett responded with a the queen with 31 QxR, NxQ; second pawn sacrifice, 32 PxB, PxP was little solace, 19...P-Q5!?, which opened since the poor blocked white the diagonal of his QB.

his eyes was quite sober.

investments.

said he had to get into class.

A photographer asked him to pose for a

He took a seat in the first row against the

wall and the professor started discussing the

intricacies of state and municipal bonds.

Kosar crouched over his notebook and

ful to me, especially in the last couple of months, "Kosar said as he walked across

campus back to his dormitory. "Like, I've

had a lot of guys claiming to be agents calling

me or waiting for me after class or outside of

my dormitory. They throw all kinds of figures around. Like, one guy said that the

Well, you learn that that's just about

impossible when very careful investing will

yield about 84 or 10 or at most 12 percent on

your money. So you get a pretty good idea

who's trying to snow you."

Still, he said, the last two months had been

a struggle about what to do. "I was honestly

His advisers include his father, Bernard

Kosar Sr., who has a degree in engineering

"Classes like that one have been very help-

few pictures. After a couple of shots, Kosar

been risky as well as unconfor table, but Watson's alternative, 21 N/5-B3, let Spraggett thrust third commonwealth championship in London, Kevin

Spraggett, a 30-year-old Canalose his KBP because 23 P-N3?

The offbeat positional syes- posed to keep the black bishops

had as one of its key ideas the After 27 ... R-R4!, there resting up of a Nimzovichean was an awful lot of firepower blockade with 9 BxN, PxB; 10 aimed at the white king. Thus, had was on played 28 Q-Q3, overstepped the time limit and then 28...B-B2 would threat-further links of the strategy, 11 en 29...BxP!; 30 NxB, R/5-RxN!, QxR would have been hopeless for White

Accordingly, Watson desperately tried to annoy the play for his pieces.

Spraggett disdained the recovery of his pawn beginning with 13 ... BxN; 14 PxB, QxP his queen was trapped. It could in favor of remaining true to his not be freed by 31 N-KS? in graphit with 13 ... PxB. view of 31 ... R/4xN!: 32

Getting rook plus bishop for bishop denied White reason-Letting Black have a cros- able resources.

hopeless for White.



TAGUM LULBY COPTEK HOW THE ANESTHESIOLOGIST'S PATIENT FELT. **FLOUJY**

'ME AN' MR.WILSON WERE HAVIN'A REALLY NICE

JUMBLE THAT SCRAMBLED WORD GAME
by Henri Arnold and Bob Lee

TALK UNTIL I FOUND OUT HE WAS ASLEEP.

Jumbles: FILMY PLAID FLORID PEOPLE Answer: What the angry mummy did-FLIPPED HIS LID

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Quarterback Kosar Is Learning to Run Pro Options

By Ira Berkow New York Times Service

MIAMI - "Seen Bernie?" Alvin Ward was asked as he came upon a small knot of people on the sidewalk.

"The Franchise not here yet?" said Ward, the senior guard for the University of Miami football team. He turned, looked over the quadrangle of other book-laden students, then turned back and shrugged. Under dif-ferent circumstances, Ward has spent a lot of time with Kosar behind him and generally has a sure instinct of where he is. It was shortly before one on a recent

ing's classroom 112 there stood, under a palm tree, several people waiting to see Bernie Kosar — a self-described hermit for the He had been trying to make an important decision about his life. But he hadn't been shying away from class. This one - Finance

306: Monetary and Fiscal Policy — he has missed only once since it began on Jan. 13. Kosar has also been a regular in International Finance, where he received the highest grade on the midterm exam. In the last couple of months, Kosar had

been unavailable to reporters interested in whether he would continue to take classes about money or just take the money. His professional services could bring as much as \$5 million to \$8 million for the next five or six years, because Kosar has succeeded mightily at college football by using his arm and his head. Kosar has been Miami's star quarterback

for the last two seasons. In 1983, as a freshman in terms of eligibility (he had been redshirted), he led the Humcanes to their first national championship.

And in Miami's season-ending 31-30 de-leat of top-ranked Nebraska, Rosar threw for an Orange Bowl record of 300 yards and for two touchdowns.

Last year wasn't so glamorous, but Kosar remained a standout. In fact, in a contest that may become one of the most talkedabout games of all time, he was instaged only as time expired. On national television in late November, Miami was beating Boston College, 45-41, when B.C.'s Doug Flutie, who had begun scrambling with two seconds remaining, threw a touchdown pass 63 yards to win the game. Until then, Kosar and the condition with the game. Until then, Kosar and the condition with a smile, but the look in the said the Oilers, who haven't made a Flutie had each thrown two TD passes and Kosar had been ahead of Flutie in total yards passing, 447 to 424.

Many people remember only Flutie's final pass. But pro scouts remain impressed with Kosar's ability to direct a football team.

Kosar, an academic all-American last season and second to Flutie on many of the general all-America teams, is expected to complete requirements for a backelor's degree this summer in a double major, finance and economics. His grade-point average is currently 3.3 out of 4.0. He will have finished his class requirements for a diploma in three

Meanwhile, he still has two years of college football eligibility left. What to do? He saw Flutie, a senior, accept a multimillion-dollar contract with the New Jersey Generals. It was clear that no other highly prized quarterback was coming out of college this year. And when two leagues bid against each other, it certainly has to improve a player's bargaining power. Kosar is confused. The question in my mind was, 'Am I ready to leave?' "Should he play at least another year? Go to graduate school? Apply for a Rhodes scholarship? "Did I want to

now in that position.

The National Football League draft will be held April 30. Buffalo, which drafts first, has already signed Bruce Smith of Virginia Tech. Houston is next. The Oilers don't necessarily need another quarterback, but might be happy to draft Kosar and then make a deal with another team that does need one. In the United States Football League, the Orlando Renegades had territorial rights to Kosar and are anxious to snare a quarter-

back with his potential.

Home in Youngstown, Ohio, for the spring break, Kosar recently held a press conference and announced his intention to

limbed and not particularly muscular-looking young man in a red jacket rolled up at the sleeves, no shirt, gray shorts, white anklehigh basketball shoes, sunglasses under dark curly hair. He held a loose-leaf notebook in his large right hand. It was nearly I o'clock "Wasn't sure you

Ward. Behind him approached a tall, loose-

"There's Franchise now," said Alvin

and sells air compressors, and the family dentist, Dr. John Geletka. There are some who think the "indecision" was simply a ploy Kosar and his brain trust used to try to make him as desirable a professional commodity as possible. Indeed, his father had said that his boss always says: "A good salesman never leaves money on the table" — i.e., one makes the best business deal one can. "It wasn't fair to the University of Miami

venture into the outside world?"

for me to keep the team dangling on whether I'd be back or not," said Kosar, "and so I made the announcement."

decision on what they're going to do with their draft rights to him, "hold my future in their hands, and I wish they'd make some kind of move. But I can understand why they're waiting." For the same reason, apparently, he waited - to try to maximize bene-

Does he think he can step right in and lead a pro football team? "Any time I take a challenge," he said, "I do the best I can. I try to take pride in taking that challenge."

Does that mean he thinks he can do it? 'Yes," he said, cutting through the gloss. He has reason for confidence. Not heavily recruited when he was coming out of high school, he was red-shirted at Miami because

he wasn't as physically developed as players he would be competing against.

In his first year of eligibility he came to spring practice as the No. 3 quarterback. But athletes he represented averaged a 46 percent profit on all their investments, on very safe he was soon starting, and after a loss in the

season opener he led the team to victories the rest of the way, finishing 11-1 and earning the national title. "Bernie's so bright that he can grasp a concept very quickly, and then apply it immediately on the field," said Earl Morrall, the former pro quarterback and a part-time assistant coach at Miami. "Other guys have

to find out by trial and error. Not Bernie. And he has great composure. You see the way he handles a team under pressure, in see-saw games. I think he'll make a very good Kosar has a history of going beyond ex-pected requirements. The best example is in

the classroom, with motivation from his fa-ther. "All the time Bernie has been in school," said his father, "if he was taking four courses, I'd ask him to take live. I told him, 'all I'm asking is that you do just 20 percent more than you are doing."

The news conference at the hotel was winding down: Yes, responding to a last question, all this attention was exciting. "I've never experienced anything quite like this, Kosar said.

But now he had to get back to the dorm. He had notes to go over from Finance 306: Later that recent Friday, Kosar held a Monetary and Fiscal Policy, a subject he was news conference in Miami to answer any endeavoring to put to pragmatic application.

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SPORTS

Beginning a New Season, Baseball Opens a New Era

By Thomas Boswell

Washington Post Service WASHINGTON — As the 1985 season begins, baseball's dominant better marketing under Ueberroth, agreed upon since last season. Permood is a blend of enthusiasm over some sharing of cable television the state of the game on the field revenues and a \$1 billion network champions in jail for a wile. the state of the game on the field revenues and a S1 billion network and guarded optimism that the TV deal, baseball has more money sport's basic order off the field may soon start to be restored.

The day may be in sight when. after a decade of distracting tur-moil, fans may actually be able to focus on the game itself, rather than strikes, law suits, drug busts, franchise defections, exorbitant contracts, congressional testimony and Supreme Court decisions. Don't hold your breath. But it's

conceivable. When spring training began, fear of a strike was real. That possibility is seldom mentioned now. Commissioner Peter Ueberroth's decision to "open the books" has completely changed the climate of the

game's labor-management talks. The owners now admit, and are with their TV signals. willing to document, their genuine money problems — problems al-most entirely self-inflicted, but nonetheless real.

The players' union, after 15 years ciliation by reinstating old stars of pressure to find the limits of the Willie Mays and Mickey Mantle.

looking at the same numbers; the future and owners have confessed they can't few years. manage themselves and the players surely don't want to kill their gold-With luck, baseball is on the verge of saner and more equitable financial times. Ueberroth has al-

ready taken another step in that direction by working to get super-station teams like the Braves, Cubs and Mets to agree to indemnify an eight-team postseason in its clubs whose markets they penetrate wake. And does Triple-A ball have and Mets to agree to indemnify Ueberroth has also made himself a hero with the umpires by settling that October strike entirely in their

favor. He's even set a tone of recon-

Thanks to record attendance, its new drug-treatment plan,

than it needs to make everybody course, the game still has tough A new labor contract probably range structure. This summer's will not be reached before June, owners meeting may, for instance, owners meeting may, for instance, but, for the first time, both owners be a first round showdown on and players are being sensible in whether the game really needs to negotiating. And both sides are expand by two teams in the near future and by six teams within a

> cused for downplaying the severity of this issue. Nonetheless, it's de-batable whether baseball needs 32 teams - which would probably bring divisional realignment and enough quality players to provide 100 to 150 more "big leaguers?"

> While fans can now daydream about a time when baseball's hardnews issues may stop dominating headlines, it's no pipe dream to speculate that '85 may be a banner season between the white lines. If appetites were ever whetted

ary is all the traffic will bear. That's

Bowie Kuhn, but it was strong PR. for a new spring, this ought to be and Juan Samuel, won't be sneakplenty.

Baseball also made progress with the year.

haps we won't see any more batting and the only game all year that er who goes to a new contending the have, perhaps, the best five champions in jail for a while.

Further down the road, of with anticipation — the Padres to the Mets or Rickey Henderson one flag all bunched together in the involved rich beyond their dreams. choices to make about its long. League flag at stake — went the Sutter as a Brave and Fred Lynn as A new labor contract probably range structure. This summer's wrong way. Unless you live in San an Oriole? Will Bill Caudill get the will not be reached before June, owners meeting may, for instance, Diego or like to see the better team. Blue Jays over the top? Is LaMarr

> Now we enter a season in which expand by two teams in the near future and by six teams within a can make rational claims to being and Washington, which have high hopes for new National League teams in 1986 or '87.

National League teams - the Mets and Giants - have not been to the playoffs; in the American League, eight teams have won division flags in the past four years.

If anything, this might be a time for the return of a couple of small dynasties. When world champions collapse as quickly as have those of the past five years — for example, the Pirates, Phillies, Dodgers, Car-dinals and Orioles finished 18th, 11th, 9th, 16th and 8th in victories last year - it can be as disorienting

as it is exciting.
Fortunately, the Detroit Tigers and Chicago Cubs, who won 200 games between them in 1984, look far too solid to drop from conten-

tion. When did baseball ever begin a season in which so many players would be scrutinized so closely? Last year's most valuable players, batting champions and Cy Young Award winners were all fellows who performed incalculably above what was expected of them. What will Ryne Sandberg, Willie Hernandez, Tony Gwynn, Don Maitingly and Rick Sutcliffe do when the spotlight is on them from the start?

The magnificent rookies of '84 one of the most auspicious crops ever — will also have to prove themselves again. Dwight Gooden

duds, the World Series was a yawn ment surrounding an All-Star playagainst the Cubs with the National to the Yankees? What about Bruce Hoyt what the Padres need to be world champs?



What does baseball have to offer. he year, ing up on anybody. having started on Monday and In 1984 the pennant races were Add to that the natural excite- continuing until a cold night around Halloween?

We have, perhaps, the best five American League East. We have Pete Rose on the trail of Ty Cobb's ghost; he needs only 95 hits to do to Cobb what Henry Aaron did to Babe Ruth. We have a resurgent American League that threatens to dominate the All-Star Game and World Series, as the National did in

the recent past.
We prohably have more young stars who have been in the game three years or less than at any time since the mid-1950s. Names like Ripken, Hrbek, Boggs, Brumansky, Kittle, Franco, Bell, Gedman, Walker, Boddicker, Black, Viola, Clemens, Darling, Gubizca, Pena, the Davises (Chili and Storm), Orosco, Ray and Rommanick have all come into our consciousness since the strike of 1981. Not one of them had played a game in the big leagues before that dark episode.

The arrival of Ueberroth as commissioner is just one sign of a new era in baseball. Kuhn's reign, from 1968 until 1984, coincided almost perfectly with baseball's traumatic leap from an old-fashioned, slowpaced era into a troubled and controversial period of force-fed mo-

dernity. Now, under Ueberroth, it's time for baseball to shake down, get its bearings, decide what must be kept and what discarded from the revolutionary period that may now be

reaching an end. Now that they're all here — the designated hitter and artificial turf, domed stadiums and free agents, arbitrators and superstations, \$2million annual contracts and drug abuse, competitive balance and imminent expansion, record attendance and record red ink - what do we do with them?

The 1985 season should provide some answers and perhaps even mark the start of a new age of

The Crack of a Bat

By Dick Roraback Away on this side of the ocean When the chestnuts are hinting of green And the first of the cafe commi Are moving outside for a fine And the sound of spring beats a bolero As Paree sheds her coat and her hat The sound that is missed more than any Is the sound of the crack of a bat.

There's an animal kind of a feeling There's a stirring down at Vincennes Zoo And the kid down the hall's getting restless Taking stuirs like a young kangaroo Now the dandy is walking his poodle And the concierge sunning her cat But the heart's with the Cubs and the Tigers And the sound of the crack of a bat.

In the park on the corner run schoolboys With a couple of cartons for props Kicking goals à la Fontaine and Kopa While a little guy chickies for cops
"Goal for us," "No it's not," "You're a liar,"
Then the classical shrieks of a spat
But it's not like a rhubarb at home plate Or the sound of the crack of a bat.

Here the stadia thrill to the scrumdowns And the soccer fans flock to the games And the chic punt the nags out at Longchamp Where the women are dames and not dames But it's different at Forbes and at Griffith The homes of the Buc and the Nat Where the hotdog and peanut share laurels With the sound of the crack of a hat,

No, a Yank can't describe to a Frenchman The rasp of an umpire's call The continuing charms of statistics Changing hist'ry with each strike and ball Nar the self-conscious jog of the slugger Rounding third with the tip of his hat Nor the half-smothered grace of a hook slide Nor the sound of the crack of a bat.

Now, the golfer is buffing his niblick And the tennis buff's tightening his strings And the fisherman's flexing his flyrod Like a thousand and one other springs Oh, the sports on both sides of the ocean Have a great deal in common, at that But the thing that's not HERE At this time of year
Is the sound of the crack of a bat.

(Reprinted by popular request)

Nuggets Win NBA's Midwest Crown

DENVER - A division title might be old hat to the Celtics, Lakers and 76ers, but it's still spe-

cial to the Denver Nuggets. loss to San Antonio clinched the National Basketball Association's

NBA FOCUS

Midwest Division crown for the Nuggets Sunday night, even before they hung on to beat Golden State,

"Most of the preseason, polls I saw had us fifth or sixth," said veteran center-forward Dan Issel. 'We might be a rung under as far as talent entering the playoffs goes. but this team has a lot of heart that compensates for the talent that teams like Boston and the Lakers

Alex English had 42 points and 10 rebounds for Denver, which won its first division title since 1977-78. The Nuggets (51-27) are 24 games over .500 for the first time since the team entered the NBA in

The Nuggets have won 13 more games than they won all last season. The surprise team of the West has four games remaining and leads the division by six games.

Of the six teams in the Midwest Division, Denver seemed least likely to win; Houston, Dallas and Itah were expected to battle for

An off-season trade in which the Vandeweghe to Portland for Calvin Natt, Wayne Cooper and Lafayette Lever turned out to be a gem. All three moved into the starting lineup, and they contributed 50 points a game.

They also played a part in a de-

fense that gave up eight fewer points a game than last season's. Although they still had the worst defense in the league, the improved defense made the league's best offense even more potent.

"It's been different on this

NHL FOCUS

"Anyone who would have said I

but let down in the second half after the Rocket-Spur score was announced. The Nuggets increased their margin to 85-57 early in the third period before Golden State railied to pull within three points on several occasions late in the

Flyers Finish Season With a Flourish

Jersey — The Philadelphia Fiyers falo for second place in the Adams ended the National Hockey Division. The Sabres were 5-4

The Associated Press

The Associated Press

EAST RUTHERFORD, New Hartford, 4-1, and vault over Bufersey — The Philadelphia Flyers falo for second place in the Adams
and the National Hockey Division. The Sabres were 5-4

The matchups for the first round of playoffs, which start Wednesday night, are Winnipeg vs. Calgary, Edmonton vs. Los Angeles, Phila-

home-ice losers to division champi-

on Montreal. Elsewhere it was Cal-

Sindelar Wins

1st PGA Event

GREENSBORO, North Caroli-

na - Joey Sindelar shot a 3-under-

par 69 in rain and high winds here." Sunday to win the Greater Greens-

boro Open golf tournament by one shot. Sindelar's first PGA victory

came on a 72-hole total of 285. In

his second year on the tour, Sinde-

lar, 27, started the final round at

even par, four strokes off the pace.

but his three-birdie, one-bogey

Isao Aoki (a closing 72) and Craig Stadler (71) tied for second at

286. Corey Pavin (71) was alone in

were Jeff Sluman (a 74), Dong Tewell (74), Dan Pohl (75), Bill

Kratzeri (74) and Ed Fiori (70).

Ray Floyd and rookie Phil Black-

mar, co-leaders at the end of three

rounds, blew to respective finishes

His \$72,000 payday brought Sindelar's 1985 winnings to \$87,044.

The victory automatically quali-

fied him for the upcoming Masters

and for such exclusive events as the

Tournament of Champions and the

World Series of Golf. "Unbelievable," said Sindelar. "I'm so excit-

of 78/290 and 81/293,

Tied for fourth with par 288s

round was the day's best.

third at 287.

gary 4, Winnipeg 4; Chicago 3, the New York Rangers 1; Washington Boston, St. Louis vs. Minnesota 7, Pittsburgh 3, and St. Louis 6, and Chicago vs. Detroit. All series

are best-of-five.

great thing to win a division title." to know about the San Antonio-Elsewhere Sunday it was Boston Houston score, but it's tough to 114, New York 102; the Los Angeles Lakers 135, Portland 133; De-Moe. "It's a big thrill for them and Second-place Houston's 126-105 in 125, Seattle 110. The solution of the Denver Nuggets.

Second-place Houston's 126-105 in 125, Seattle 110. The solution of the Denver led by 73-48 at halftime, don't come along that often. The solution of the don't come along that often.

Golden State, which got 24 points from Purvis Short, trailed 126-123 in the final minute before a basket by English with 26 seconds left gave Denver a five-point advantage.
Golden State Smished 0-15 on

the road against Midwest Division "I really didn't want the players teams for the season. (AP, LAT)

and Mark Langston, Alvin Davis Ueberroth: Change of climate. baseball sanity.

SCOREBOARD

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Ken Bannister's handiwork earned Kevin McHale a cou team," English said. "There's a real of free throws Sunday; Bannister led New York with team," English said. "There's a real points, but Larry Bird had 38 for Boston, which completed a points, but Larry Bird had 38 for Boston, which completed a points, but Larry Bird had 38 for Boston, which completed a points, but Larry Bird had 38 for Boston, which completed a points, but Larry Bird had 38 for Boston, which completed a points, but Larry Bird had 38 for Boston, which completed a points. all my years in basketball. It's a six-game season sweep of the Knicks with a 114-102 victory.

delphia vs. the Rangers, Washington vs. the New York Islanders,

Quebec vs. Buffalo, Montreal vs.

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Joey Sindelar on the 72d green.

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Transition

American Langua
CALIFORNIA—Sent Wothy Jayner and
Jack Howell, infiniters, to its minor-league
complex for reassignment, Sent Curt Kaufman, Pitcher, to Edmonton of the Pacific
Coast League, Placed Daryl Sconlers, first
basemon, on the rehabilitation list.

bosemon, on the rehabilitation list.

CLEVELAND—Acquired the contract of Fred Monrique, infletter, from Toronto. Places Rick Selvence, allicher, on the 15-day disabled list, retractive to April 2.

CHICAGO—Placed Rich Dotton, pitcher, on the 15-day disabled list, retractive to April 2.

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1985 Milestones

BAYTING
Pubb Russ, 4,097 hils: needs 75 to break Ty
Cobb's all-lime record of 4,191.
Rod Carens, 2,29 hils: needs 71 to reach

pass Eddle Malhews and Ernie Banks and move into lith place on the all-time tist. PITCHING

s regich 300, Notice Ryon, 1,274 strikeguts: needs 126 fa

become the first plicher to reach 4,000. S109b Cariton, 3,672 strikeouts, 313 vic-tories: needs 128 strikeouts to become the first plicher to reach 4,000; needs two victories to pass Gaylord Perry and move into 10th plact

Basketball

National Basketball Association Standings

| Mational Daskeldan | Association | Distinction | Distinc Midwest Obrision
51 37 .554 —
41 33 .577 6
42 36 .338 9
60 40 39 .506 11½
38 40 .487 13
30 44 .385 21

Division

58 20 344 —

39 39 500 19

34 45 430 3412

31 48 382 2712

27 49 372 29

22 57 278 3612 Deaver Some 19 33 34 34 33—125
Deaver 29 34 34 33—126
English 14-26 14-16 42 Lever 10-16 2-3 22,
Short 9-19 3-7 34, Floyd 3-14 44 19, Rebounds;
Golden State 35 (Smiths): Denver 37 (English
101. Assists: Golden State 24 (Conner 7): Denyer 34 (Lever 31).

987 34 (Lever 11).
Placents: 31 33 29 33—125
Seattle: 27 36 27 24—118
Macv 11-13 2-2 (25.Prinmon 9-15 3-2 32); Crombers 15-24 9-9 36. Henderson 7-15 1-2 16. Re-bounds: Phoenius 51 (C. James 11): Seattle 46
(McCarmick 9). Assists: Phoenius 34 (Macv 27 19 31 25-182 33 34 21 34-114 h8-134-620; Bonnister

Auto Racing

FORMULA 1 BRAZILIAN GRAND PRIX 1, Aloin Prost, France, McLoren, 1 hour, 41 minutes, 26.115 seconds, 181.52 bilameters per hour (172.79 miles per hour).

1:47:29.374, 181.400 1. Ello de Angelis, Italy, Lotus 1:4216.464. 1. Elle de Angells, Italy, Lotus, 1:42,1444, 17,190, minus 1 los 4. René Arnous, França, Ferrari, 1:41:58,447, 174:90, minus 2 less 5. Posirick Tombos, França, Renault, 1:42:15,599, 174:200, minus 2 1.42:15.509. 174.200, minus 2
1.42:15.509. 174.200, minus 2
1.42:45.45.509. 174.200, minus 2
2. Stefan Johansson, Sweden, Tyrrell
1.41:46.945. 172.000, minus 3
2. Philippe Afflot, France, (RAM. 1:40:22.377, 772.700, minus 3
3. Philippe Afflot, France, (RAM. 1:40:21.711, 177.400, minus 4
10. Derak Verwick, Britain, Tyrrell
1:41:34.224.724. 185.900, minus 4
10. Derak Verwick, Britain, Renault, (Infloeran) 13-13-13-39, Harrigan 13-13-13-39.

1:40:32,877, 770,700, minus 3 9, Maptin Brundle, B. 1:49:21,711, 171,400, minus 4 10. Derek Verrerick, Br 1:41:54,024, 166,900, minus 4 11. Trilerry Boutsen, Bel 1:41:55,300, 146,800, minus 4 12. Pierceric Gilmani. NEW YORK-Sent Mike Armstrong and Al-12. Piercario Ghirzoni, Italy, 1:41:5e.20s, 168.800. minus 4 RAM. 1;41:58.527, 168,700, minus 4

1:30:25.504 170.200, minus 10

15. Ayrton Senna, Brazil, Latus, 1:20:58.033.

Football

EASTERN CONFERENCE

WESTERN CONFERENCE

EN CONFERENCE
W L T Pct. PF PA
5 2 0 .714 175 133
5 2 0 .714 200 135
4 3 0 .571 172 181
3 3 1 .500 125 96
2 4 0 .226 138 208
1 6 0 .141 120 192
EN CONFERENCE

TORONTO—Ploced Rea Shepherd, out-fleider, on the 15-day disabled fist.

Mathood League
HOUSTON—Signed Natura Ryan, elicher, to a hen-year contract. Bab Knepper, slicher, to a three-year contract (plus two orlion years) and 7 erry Puni, withelder, to a tour-year con-

Truct,
LOS ANGELES—Recalled from Brannon, plicher, from Albuquerque at the Potifit USFL Standings Albuquerque, MONTREAL—Raived Make Ramsey, In-

fielder.

NEW YORK-Sent Sid Fernandez, Calvin Schlraidi and Was Gardner, elichers, to Tidawater of the intermetional Lacque. Recolled Bill Latham, elicher, and Terry Blocker, outledder, Irans Tidawater.

PHILADELPHIA—Tradad Ivan Dalesus, etc. and Bill Company Colleges.

PHILADELPHIA—Traded Ivan Dalesus, shortsten, and Bill Compbell, plicher, to St. Louis for Dave Rucker, pitcher. Assigned Rucker to Partiand of the Pacific Coast League, Re-signed Kike Garcia, infielder. PITTSBURGH—Placed Steve Kerne, auditelder, on the Is-day algobled list. Sent Denny Gonzaler. Infielder, and Roy Krawczyk, Manny Sarmlenia, and Bob Wolk, Bitchers, to Hawali of the Pacific Coast League. Sent Mary Poley, catcher, to Gless Falls of the Eastern League.

Soccer WORLD CUP QUALIFYING

South American Group 2 way 2 Chile 1 Final points standings: Uruguay & Chile 5, Ecuador 1; Uruguay qualifies for the 1986 cup nois in Mexico.

ENGLISH FIRST DIVISION Norwich 0. Ipswich 2 Queen's Park Rangers 4, West Ham 2

Stone: It, Luton 4
Sunderland & Hereczstle 0
West Bromwich 1. Aston VIIIa 6
Polish standings: Everton 69; Monchesler
United 65; Tottenhom 61; Liversoot 51; Arsenol 55; Southompton 54; Sheffleid Wednasday
52; Notlinghom Forest 50; Cheisea, Aston VIIIn 45; West Bromwich 45; Queen Purk Rano ers 44; Leicester, Norwich, Newcostle 42;

Hockey

Final NHL Standings

Vancouver 25 46 (x-clinched stayett berth) (y-clinched division title) SUNDAY'S RESULTS

Pittsburgh 3 3 1—7
Corponier (53). Hatcher (1), Murshy (13),
Corrier? (50), Gustofsson (14), Stevens (21);
Youne (40), Lamisus (42), Bobych (20), Shols on goal: Pittsburgh (on Rigein) 12-6-6-2a;
Washington (on Ford) 18-13-21—52.

keston 1 9 4-4 Reld (74), O'Relliy (13), Køsper (14), Steigh er (13), Aliddleton (30); Anderson (32), Shots on youl: Toronto (on Paeters) 5-14-19-29; ea pedi: Toronto (en Pedrezs 5-14-19—39; Boston (en Bester) 11-8-13—22. Winnipeg 3 1 8 3-4 Category 9 8 4 4-4 Arniel (22), Mortin (?), Mullien (32), Hower-chuk (53); Bozek 2 (?3), Pestinski (16), Quinn (20), Shorts es seal; Winnipes (en Edwards) 11-8-2—29; Calegory Ion Havward, Behrend) 517-24-2

Harrigal 1 8 0-1 Quebec 1 9 3-4 Gaulet (55), Maxwell (18), Sauve (13), Pale-

ment (23): Dinsen (25). Skets on god1: Horr-ford (on Gosselin) 13-16-4-27: Quebec (on Liuf) 10-12-9-31. Liu(!) 10-12-F--31,
Delroll 2 1 2 0-5
St. Louis 2 1 2 1-6
Cyr (51, Federike (30), Pettersson (23), Multien (240), Glimour (21): Barrett (6) Kisto (16),
Paster (16), 8, Smith (1), Yzerman (30), Shars on spoil: Delrolt (on Millen) 6-8-0-21; St.
Louis (on Stefan) 18-13-19-2-52,
Materiral

Flockhart (18), Carbonneau (23), Tremblay (31), Rooney (1), Svebada (4); Seiling (16), Ramsay (12), Yucker (22), Orlando (3), Shats sa goal; Montreal (an Sauve) 9-7-11—27; Buf-

Golf

Top finishers and earnings in the Greater Greensbore Open, which concluded Sunday on the 6,958 yard, par-72 Forest Oaks Country Club course at Greensboro, N Joev Sindelor, \$72,000 Craig Stadler, \$35,000

SUNDAY'S RESULTS

Tournament Tennis

(At Chicoon) Singles Final John McEnroe (1), U.S., def. Jimmy Connors (2), U.S. default (forti back muscle).

Doubles Final

San Antonio 15. Birmingham 14

more 17. Los Angeles 6

Yannick Neah. France, and Johan Kriek. U.S., def. Ken Flach, U.S. and Roberto Segusa. U.S., 3-6, 4-6, 7-5, 6-1, 6-4, WOMEN (At Polm Beach Garde

Chris Event Lloyd, U.S., del, Carling Bassett.

85 Odds Country North Carolina: 68-76-72-69-285 70-74-71-71-286 71-69-74-72-286 75-70-71-71-287 74-73-71-70-288 71-72-71-74-288 71-72-71-74-289 Isaa Aaki, 355,000 Corey Povin, 519,200 Ed Flori, 513,560 Jeff Slumon, 512,560 Doug Tewett, 513,560 Don Pohl, \$13,560 Bill Kratzert, \$13,560 71-74-69-74-288 71-71-75-76-289 70-75-74-70-289 72-72-74-71-289 Brod Faxon, \$9,200 Jodie Mudd, \$9,200 Fuzzy Zoeller, \$9,200 Nick Faldo, \$9,206 73-73-70-73--289 69-74-72-74--289 Lanny Workins, 59,200 Sandy Lyle, \$7,000 Ray Flayd, \$7,000 67-75-73-75-290 70-76-66-78-290 72-72-73-74-291 John Cook. \$6,000 Peter Jocobsen, \$6 Beb Glider, \$5,000 73-71-76-72—292 73-73-73-73—292 Scott Simpson, \$5,000 Payne Siewart, \$1,713 71-77-72-73-293 76-73-71-73-293 70-75-72-76-293 Peter Ogsterhuls, \$2,780 77-71-73-73-294

Buddy Gordner, \$3,713 Andy North, \$2,780 Jim Neltord, \$2,780 Roger Mattole, \$2,780 Jock Renner, \$2,264 Mike Reid. \$2.264 John Maholley, C.34

with a mean father? A to med Bingo? Is the book a bare outline makes it toget ceeds, with uncarm such ide the mind of young von a moving and wild by the rid. And what a threater the first time, when everything you redone the first time, when everything is about we try well what's expected with your father, will yourself to do it your father, who about can twist logic to that Can twist logic to that the annual cr

is a hard man who lites exis a natural with the confidence of the to be regular, prediction in likes a cold baked apple; by morning and it had baked apple of the confidence of the co ty morning and it had but a seven examining the think was exactly what is right; and everyone rise's And et a definitely does not insect the same active seves, the father log memacing as the others. menacing as the other nt summer lengthens lites of playing in the set e are man) other days the i father's displeasure at the

the title is a 30 meh less, it appears, to be used a to Nato's father by aforts. played in the house the go e sign of the constant of pressure to find the limits of the Witte mays and muckey manner of pressure to find the limits of the Witte mays and muckey manner of pressure to find the limits of the Witte mays and muckey manner of the may have been a grandstand that a \$350,000 average annual salphay and a kick in the pants to

f the story is Natty's labore s view of the world mit ng the world 25 20 ad 22 too currous, too unspoker and and create a private of tence, as his father has be sed custaid eager to conworld, and struggling tok. of the book — in the man a mixture of manage sching in the best way :

rican Quart" is a modes to e, but it has the look arely neally, it shows the more manship. Only time villa lifetime.

uhor of "Cast a Cold E. for The Washington Pon



verstepped the time bala. referred. In an cas #: R2, R-Q4, 45 Referen ANT CAR would have to opeless for White

BEAR COMBONS PRINCES CONTROL

League's regular season in style, while the Toronto Maple Leafs were just glad to get it over with.
The Flyers beat the New Jersey For the State of 3 - 1 TO THEE k he can शक्त ग्रह्मा कहा. Any line 15 ichard in the health Lang that their reals he make he will Challes Infought he see He was country and the North Certificate The state of the s

THE STREET WEEK the fire is stated for the second Brian Propo and Todd Bergen scored two goals apiece for the Fly-A Mineral Child Said ्रिंटो ऑट साम , and youngsters to soar to the top of en companie the standings under rookie Coach a fragit made process Mike Keenan and General Manager Bob Clarke. would have won 40 games, I would have said they were crazy." said

the period with the period of Lindbergh, who made 38 saves in the finale. Share is the law of th same and the Maple 1 defeat in Boston.

The Leafs son, the NHL's worst record.
They'll get the first pick in June's draft as a reward.
On the

Date was made gas. Otters who have been had then to such that to the first mark the The I was the distance

Devils, 6-1, here Sunday night to place an emphatic exciamation point at the end of a remarkable year. On Feb. 8, Philadelphia was nine points behind Washington in the Patrick Division, 17 points behind Edmonton in the overall standings and without much hope of finishing first in either category. But by winning 24 of their last 28 games, the Flyers easily won the division compiled a club-record 53 victories and posted the league's best overall point total, 113, four more than the defending champion The little state of the state o Oilers. Philadelphia won 16 of its last 17 games. The Flyers allowed only three goals in their last five games, and the victory over New Jersey was goaltender Pelle Lindbergh's

train The less man

Toronto didn't play many teams strongly this season, which ended. As a rookie he won \$116,528. For the Maple Leafs with a 5-1 On the final night of regular- ed I can hardly talk I'm thrilled to season play, Quebec scored three be going to the Masters."

A CONTROL OF THE PROPERTY OF T

ART BUCHWALD

Many Happy Returns

WASHINGTON — My wife and I are not the sort of people who make a big deal about filling out our tax returns. As far as we're concerned, it's just another rite of spring that has to be dealt with, like spreading mulch on the lawn and manure in the rose gar-

Last week, as we have done for so many years, we cleared off the dining room table, sat down with

all our forms. the checkbook, a bottle of champagne and two lasses, donned lunny рарег hats and went to

work. First we counted all our blessings and put them in Col-

umn A. Then we Buchwald counted all our losses and put them

in Column B. After that we got down to the serious business of designating where our tax dollars should go.
"Do you want to give \$1.3 billion for the MX missile this year?" I asked her as I poured a glass of

"Why not?" she said, drinking it down in one gulp. "What other way is there of sending a message to Moscow?

"I like it when you take a tough stand," I said. "Besides, if the missile doesn't work we can always write it off as a bargaining chip. How much should we give to the B-

1 bomber program?"
"Beats me," she said, as she threw confetti at me. "I haven't bought a bomber in years."
"We'll give them \$2.6 billion. If

it's too much, the Pentagon can always send back whatever is left over. How do you feel about making a payment to Lockheed Air-

Turkish Art to Travel to U.S. Washington Post Service

WASHINGTON — The first major U. S. exhibit of Turkish antiquities in nearly 20 years will open in 1987 at the National Gallery of Art. The announcement of the show, "The Age of Suleiman the Magnificent," was made when Prime Minister Turgut Ozal toured the National Gallery.

"Are they the ones who over-charged us \$640 for a toilet seat?"
"Yes, but they said it was an accounting mistake and promised

never to do it again." "All right, but I don't want to give anything to General Dynamics because they tried to stick us with

their dog kennel bill." "If we don't give to General Dynamics, how can we justify paying General Electric \$168 million for their overcharges on spare parts?"

She blew on her noisemaker. Because we need their stuff to defend the free world. Pay them, but enclose a nasty note telling them any more overruns come out of their pockets, not ours."

"You want to make a financial contribution to 'star wars'?" 1

"What kind of money are we talking about?"
"A billion dollars to get it off the

ground," I told her. "Let's do it. Especially since it takes so little to make Caspar

Weinberger happy," she said.
"Are we supporting federally guaranteed student loans?" I "I hope not, I understand the

kids take their money and go out and buy convertibles and stereo equipment with it." College students spend money like drunken farmers." I agreed.
"Don't give anything to Aid to
Dependent Families either. David

Stockman says we can't afford it," she warned me. "I trust David Stockman ever since he told schoolchildren there was no such thing as a free lunch."

My wife finished off the bottle. "We're doing pretty good for peo-ple who don't have an accountant." "There is only one more item.

Do you have any objection if I send in \$250 billion to pay the interest on the national debt?"
"Why should I?" she giggled. "That's what our money's for. What have we got left in our check-

ing account now? I added up all the disbursements in Column C and wrote the balance

in Column D. "We have \$9.95," I told her. "Great," she said, putting on a Groucho Marx mustache. "Let's go out and buy another bottle of champagne.

Seeking Seidelman

By Carla Hall Washington Past Service
WASHINGTON—"Desper-

Wately Seeking Susan."
In the film, Roberta, the young New Jersey housewife sitting bored under the hair dryer, pores longingly over those words in the personal ads in the newspaper and circles them in red ink. Who is Susan? She becomes

Desperately Seeking Susan. In real life, Susan Seidelman, the young New York filmmaker, looking for a project, read those words in the title on a script.

Who was Susan? She became superstitious. "Well, if I got a script called 'Desperately Seeking Susan,'" said Susan Seidelman, "I

thought, 'How could I not do this Seidelman was in Washington recently when her new film was shown at Women Make Movies IV, a festival of films by women directors at the American Film

"We had just finished the mixing two days before I went to a theater and saw the trailer," Seidelman said. "It was spooky."

Institute

"Desperately Seeking Susan" is Seidelman's second feature, her first studio film and her most lavishly budgeted. At \$5 million extremely modest by studio standards), it cost 62 times what it took her to make independently her first feature, the highly praised "Smithereens," a gritty story about a down-and-out 19year-old woman drifting through New York, dreaming of being a punk rock star. That film, made in 1982 for \$80,000, was one of the first independent American features to be accepted into competition at the Cannes Film Festi-val. It catapulted Scidelman from the obscure ranks of independent

filmmaking to the spotlight. With "Smithereens" in hand, Scidelman basked in the glory of the international film festival circuit as she made her way from Cannes to Cairo to Cartagena. Back home in New York, scripts came her way - Diane Keaton, she said, brought her one — but Seidelman declined them and kept trying to find something that she could put her touch on. A public transportation. I'll be sit-world that Susan inhabits.

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OFFSHORE TAX SHELTERS



Director Seidelman: "A little darker."

movie that turns out badly is woman director, it's often a death knell in a business that has rarely welcomed women.

Seidelman spent a year reading
"a lot of bad to mediocre scripts": "They were teen comedy-type stuff or things that I just didn't think were right for me." Then "Desperately Seeking Su-

san" caught her eve. "There was just something about it," Seidelman said. "It had a flair to it which I thought was interesting. I liked the idea of these two different kinds of women, one becoming obsessed with the other one's life and following her around and then becoming

ting on the subway and I'll see tough for any director, but for a somebody, usually it's another woman - it's not sexual or anything - it's just that you become obsessed with looking at this person and wondering, 'I wonder where she's going, why she's dressed like that, what it must be like being her.'

In the film, Roberta (played by Rosanna Arquette), drawn by her obsession, goes to the meeting place that the desperate seeker of Susan posts in his ad and watches for Susan (played by Madonna, the rock singer), who turns out to be an outrageously dressed, smart-talking hustler. Roberta follows Susan and eventually, through a comedy of errors, ends up being mistaken for Susan and is whisked into the downtown

So is Susan Seidelman really Susan? Or Roberta?

A Filmmaker's Search for 'Susan'

After Her 'Smithereens' Success

"I identify with both," she said. "In some ways, I certainly know where Roberta's coming from, because I grew up in a suburb of Philadelphia and that could have been my life. I've never had a life like Susan's, but living not exactly sure what you're doing in life
— and ambling around — is something that I could relate to."

Seidelman, 32, went to Drexel University thinking she would become a graphics designer, but film attracted her. "I wanted to make the graphics move," she said. She eurolled at New York University's Graduate School of Film and Television where she wrote and directed three short films. Seidelman started "Smithereens" three years out of film On that film, she drove her own

film to the lab, made coffee and let the cast sleep at her apartment during the filming.

She is even making money from "Smithereens" with its sales in home-video form and to cable television.

Seidelman deliberately populated "Desperately Seeking Su-san" with a mix of Hollywood and downtown New York - professional actors and punk characters. Rosanna Arquette ("Baby, It's You") is the biggest profes-sional name in the cast. There's also Aidan Quinn ("Reckless") and Laurie Metcalf, who was in the Steppenwolf Theatre Ensemble production of "Balm in Gile-

Seidelman cast Madonna before she became famous as a singer. "She's got a spiciness to her that I think comes across on film," Seidelman said.

There are lots of cameos by people of note: Richard Edson of "Stranger Than Paradise" crops up once: a former Sid Vicious bodyguard, Rockets Redgiare, plays a taxi driver. And more.

My own personality is proba-

bly a little darker than the mov-Seidelman said. "The movie is sweeter than I think I am. My sensibility is more ironical. . So probably if it had been totally my own movie, it would have been a little darker. The humor would have been more tongue in

PEOPLE

Big Score for the IRS

Richard Klotzman, who coordinated Prince's U. S. tour. The agents went to his Baltimore-area home, seized property worth millions of dollars and filed liens totaling \$9.1 million against him. Domenic La-Ponzina, an Internal Revenue Service spokesman, said that after years of trying to collect back taxes, the agents surprised Klotzman by moving vans. Klotzman cooperated and the IRS drove away 14 hours later loaded with cars, art, jewelry and other property. "There was so much stuff there that Mr. Klotzman didn't even realize what he had," LaPonzina said. The haul included three Mercedes-Benz automobiles, paintings by Picasso and Chagall, more than 15 pieces of jewelry, a baby grand piano, pinball machines and several television sets. The IRS also filed suit in Florida, where Prince finished his tour last weekend, to seize receipts from a concert.

Michael Lewis, who got on a plane to Auckland, New Zealand, instead of Oakland, California, may not have been so far off the mark. Hollywood wants to make a television film about him. Gil Cabot, a producer with JenStar Productions Inc., said Sunday that Lewis will be paid \$35,000 to \$50,000 for the rights to his story. Lewis, 21, a student at Sacramento Community College, went way out of his way because Air New Zealand personnel pronounced "Auckland" like "Oakland" - or so he said. Lewis was trying to fly from London to Oakland when he boarded the wrong plane during a stopover in Los Angeles.

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PARIS AREA UNFURNISHED

IRS agents made a big score at negotiating with the singer's man-the estate of the rock promoter agers to add Irish dates to his tour

At the end of an hour of tension during a game of Go. China's Nie Wei-Ping defeated fellow world-class master Cho Hoon-Hym of South Korea. Their nations do not have diplomatic relations, but among the 175 spectators at Saturdriving up to his estate with two day's Go match in San Francisco were the Chinese consul, Chen Shuyu, and the South Korean consul, Kie Yul Moon. The 4,000-yearold game, a territorial "war," is considered by some to be more difficult than chess.

> John Darcy, 49, deputy director of the West Hartford Public Schools foreign language department in Connecticut, who conducts regular workshops on Spain for educators and has written numerous articles on the country and arranged student exchanges for two decades, will receive the Knight of the Order of Isabel la Católica. He learned about the award in a letter two weeks ago from King Juan Carlos L "I was so surprised and embarrassed when the letter came in," he said. "I was out of the office when it came; and when I got back my secretary had posted a sign saying 'Welcome, Sir Darcy.' " Span-ish officials want to hold the ceremonies June 24, the King's Day, but that's the day before Darcy and his students leave for Spain. "What am I supposed to do? Tell the students they have to leave a week early now?" he asked.

Luciano Pavarotti is fatigued and has canceled four appearances scheduled in Miami. local opera officials said. The tenor was to ap-Village elders and merchants in pear in Verdi's "Ernani" with the Slane, Ireland, recalling violence Greater Miami Opera to commemduring a Bob Dylan concert last orate the 20th anniversary of his July, do not want the American rock star Bruce Springsteen to perform this summer. Village elders ing Pavarotti is under doctor's orvoted 13-8 to block any plans for a ders to take a rest cure for two to Springsteen show at nearby Stane three weeks, said Robert Herman, Castle, ancestral home of Lord general manager of the Miami op-Henry Mountcharles. Merchants era. Nunzio Todisco, a Neapolitan voted 49-3 against a performance. tenor, will replace Pavarotti in Mi-During the Dylan concert, police ami. Pavarotti made his American barricaded themselves inside their debut with the Greater Miami Opstation as mobs of fans besieged era opposite Joan Sutherland in a them, broke windows and over- 1965 production of Donizetti's turned cars. Lord Mountcharles is "Lucia di Lammermoor."

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